

HDFC ERGO General Insurance



July 21, 2022

Ref No.: HDFCERGO/S&C/DM/2022-23/61

The Manager
Listing Department
Wholesale Debt Market
BSE Limited, Phiroze Jeejeebhoy Tower,
Dalal Street, Mumbai – 400 001

Ref: 1. Scrip Code: 956906 Security ID: 840HEGICL27, ISIN: INE092V08010
2. Scrip Code: 958265 Security ID: 1025HEGIC28, ISIN: INE092VO8028
3. Scrip Code: 973567 Security ID: 710HDFCE31, ISIN: INE225R08014

Dear Sirs/Madam,

Re: Disclosure under Regulation 51(1), (2) & 52 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (LODR Regulations)

Sub: Outcome of Board Meeting held on July 21, 2022

We wish to inform you that at the meeting of the Board of Directors held today i.e. July 21, 2022, the Board inter-alia approved the following:

1. Unaudited financial results for the quarter ended June 30, 2022, subject to limited review;
2. Exercising call option on existing 800 Unsecured Subordinated, Fully Paid-up, Listed, Redeemable Non-Convertible Debentures (NCDs) of the face value of ₹ 10 lakh each amounting to ₹ 80 crore issued on September 18, 2017 bearing ISIN INE092V08010, on completion of five years from the date of allotment i.e. September 19, 2022;
3. Issue of 800 Unsecured, Fully Paid-up, Listed, Redeemable Non-Convertible Debentures (NCDs), in the nature of subordinated debt, of the face value of ₹ 10 lakh each, subject to requisite regulatory approvals, on a private placement basis, in compliance with the provisions of the IRDAI (Other Forms of Capital) Regulations, 2015, the Companies Act, 2013 and SEBI (Issue and Listing of Non-Convertible Securities) Regulations, 2021.

In accordance with Regulation 52 of the LODR Regulations, please find attached the Unaudited Financial Results for the quarter ended June 30, 2022 alongwith Limited Review Report of the Auditors. The Auditor has issued an unqualified report.

Please note that the said Board Meeting commenced at 3.00 PM and concluded at 5.00 PM.



This intimation and the Unaudited Financial Results are also uploaded on the website of the Company at www.hdfcergo.com.

You are requested to kindly bring the above to the notice of all concerned.

Thanking You,

**Yours' faithfully,
For HDFC ERGO General Insurance Company Limited**

A handwritten signature in black ink, appearing to read "Dayananda V. Shetty".

**Dayananda V. Shetty
Company Secretary
FCS: 4638**

Cc:
IDBI Trusteeship Services Ltd.
Asian Building, Ground Floor, 17, R.
Kamani Marg, Ballard Estate, Mumbai -
400 001

Axis Trustee Services Limited
2nd Floor, Axis Bank Limited,
Plot No. 25, Pusa Road,
Karol Bagh, New Delhi - 110 005.

G. M. KAPADIA & CO.
(REGISTERED)

CHARTERED ACCOUNTANTS

1007, RAHEJA CHAMBERS, 213, NARIMAN POINT, MUMBAI 400 021. INDIA

PHONE : (91-22) 6611 6611 FAX : (91-22) 6611 6600

Auditor's Report on Unaudited Quarterly Financial Results of the Company pursuant to the Regulation 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 as amended read with IRDAI Circular reference: IRDAI/ F&A/CIR/MISC/256/09/2021 dated September 30, 2021.

To the Board of Directors of
HDFC ERGO GENERAL INSURANCE COMPANY LIMITED

1. We have reviewed the accompanying statement of unaudited financial results of **HDFC ERGO General Insurance Company Limited** ("the Company") comprising of Profit & Loss Account, Revenue Account, Analytical Ratios and relevant explanatory notes thereon for the quarter ended June 30, 2022 ("the Statement") being submitted by the Company pursuant to the requirement of Regulation 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 as amended and IRDAI Circular reference: IRDAI/ F&A/CIR/MISC/256/09/2021 dated September 30, 2021. This statement of unaudited financial results is the responsibility of the Company's management and have been approved by the Board of Directors on July 21, 2022 which have been signed by us for the purpose of identification. Our responsibility is to issue a report on the Statement based on our review.
2. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus, provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
3. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying statement of unaudited financial results prepared in accordance with the applicable accounting standards, accounting and presentation principles as prescribed in the relevant provisions of the Insurance Act, 1938 (the "Insurance Act"), the Insurance Regulatory and Development Authority Act, 1999 (the "IRDA Act") and IRDA (Preparation of Financial



Statements and Auditors' Report of Insurance Companies) Regulations, 2002; orders/directions/circulars issued by the Insurance Regulatory and Development Authority of India ("IRDAI"/ "the Authority") to the extent applicable and other recognized accounting practices and policies has not disclosed the information required to be disclosed in terms of Regulation 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 as amended including the manner in which it is to be disclosed, or that it contains any material misstatement.

Other Matters

4. The actuarial valuation of the Outstanding Claims Incurred but Not Reported (IBNR) (including IBNER) and Premium Deficiency Reserve (the "PDR") that are estimated using statistical methods, PDR and IBNR reserve, as at June 30, 2022 have been duly certified by the Appointed Actuary and in his opinion, the norms and assumptions for such Valuation are in accordance with the guidelines issued by the Insurance Regulatory and Development Authority of India ("IRDAI"/ "Authority") and the Institute of Actuaries of India in concurrence with the Authority. We have relied upon the Appointed Actuary's certificate in this regard for forming our opinion on the valuation of liabilities for outstanding claims reserves and PDR contained in the standalone financial statements of the Company.
5. Attention is drawn to the fact that the figures for the quarter ended March 31, 2022 as reported in the Statement are balancing figures between audited figures in respect of full previous financial year and the published year to date unaudited figures up to the end of third quarter of the previous financial year.
6. The Statement includes audited financial figures of the Company for the quarter and year ended March 31, 2022 which have been audited by us and other joint auditor, wherein we have expressed an unmodified opinion vide report dated April 25, 2022. Our conclusion is not modified in respect of this matter.

For G. M. Kapadia & Co.
Chartered Accountants
Firm Registration No. 104767W



Rajen Ashar

Rajen Ashar
Partner

Membership No. 048243
UDIN: 22048243ANIOON1297

Place: Mumbai
Dated: July 21, 2022

HDFC ERGO General Insurance Company Limited

CIN : U66030MH2007PLC177117

IRDAI Registration No. : 146 | Date of Registration with the IRDAI: July 09, 2010

Registered & Corporate Office: 1st Floor, HDFC House, 165-166 Backbay Reclamation,
H. T. Parekh Marg, Churchgate, Mumbai – 400 020.

Statement of Financial Results for the Quarter ended June 30, 2022

[Pursuant to the Regulation 52 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 as amended read with SEBI Circular reference SEBI/HO/DDHDS/CIR/2021/000000637 dated October 5, 2021]

(₹ in '000)

Sr. No.	Particulars	Three months ended			
		June 30, 2022		Year ended March 31, 2022	
		Unaudited	Audited	Unaudited	Audited
Revenue A/c					
1	Premiums Earned (Net)	16,782,489	17,271,983	15,659,079	68,786,475
2	Profit/Loss on Sale/Redemption of Investments (Net)	218,147	383,280	256,551	1,477,826
3	Other income:				
	(a) Investment Income from Terrorism Pool	11,414	20,440	10,751	40,886
	(b) Miscellaneous Income/Liabilities written back	1,562	1,598	598	21,829
4	Interest, Dividend and Rent – Gross	2,375,749	2,308,018	2,168,890	8,880,853
5	Sub-total (1 to 4)	19,389,361	19,985,419	18,095,869	79,207,869
6	Claims Incurred (Net)	13,446,261	13,591,435	14,887,851	57,810,582
7	Commission (Net)	(790,567)	(493,728)	(548,173)	(2,770,514)
8	Operating Expenses Related to Insurance Business	5,276,549	4,887,065	4,556,676	19,424,800
9	Premium Deficiency				
10	Sub-total (6 to 9)	17,932,243	17,984,772	18,896,354	74,464,868
11	Operating Profit/(Loss) (5-10)	1,457,118	2,000,647	(800,485)	4,743,001
Appropriations					
12	(a) Transfer to Shareholders' Account	1,457,118	2,000,647	(800,485)	4,743,001
	(b) Transfer to Catastrophe Reserve				
	(c) Transfer to Other Reserves				
Profit & Loss A/c					
Income in shareholders' account					
13	(a) Transfer from Policyholders' Fund	1,457,118	2,000,647	(800,485)	4,743,001
	(b) Interest, Dividend and Rent – Gross	586,281	472,581	488,352	2,089,248
	(c) Profit on Sale on Investments	53,898	78,747	60,707	351,153
	(d) Loss on sale of investments	(65)	(300)	(2,941)	(3,490)
14	Other income				
15	Sub-total (A) (13+14)	2,097,232	2,551,675	(254,367)	7,179,912
Provisions (other than taxation)					
16	(a) For diminution in the value of investment			(55,151)	(296,751)
	(b) For doubtful debts	(6,856)	(1,183)		(1,183)
17	Employees' related remuneration and welfare benefits	28,121	42,640	23,281	112,483
18	Corporate Social Responsibility Expenses	44,720	25,273	30,624	113,876
19	Bad Debts Written Off	6,856	18,126		18,126
20	Remuneration to directors and others		4,170		4,170
21	Bad & Doubtful Investments written off				133,400
22	Interest on Debentures	102,045	100,923	101,982	409,148
23	Debenture issuance expenses				8,948
24	Sub-total (B) (16 to 23)	174,886	189,949	100,736	502,217
25	Profit / Loss before tax (15-24)	1,922,346	2,361,726	(355,103)	6,677,695
Provision for taxation					
26	(a) Current tax	463,552	526,681		1,526,455
	(b) Deferred tax	17,263	66,798		149,924
27	Profit /loss after tax (25-26)	1,441,531	1,768,247	(355,103)	5,001,316
Appropriations					
28	(a) Interim Dividends paid during the year		2,316,535		2,316,535
	(b) Proposed final Dividend				
	(c) Dividend distribution tax				
	(d) Transfer to any Reserves or Other Accounts				
	(e) Transfer to Debenture Redemption Reserve				
	(f) Transfer to Contingency Reserve for Unexpired Risks				
29	Balance of Profit/(Loss) brought forward from previous year	10,468,714	11,017,002	7,783,933	7,783,933
30	Profit / (Loss) carried to Balance Sheet (27-28+29)	11,910,245	10,468,714	7,428,830	10,468,714

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G. M. KAPADIA & CO.
MUMBAI.

HDFC ERGO General Insurance Company Limited

CIN : U66030MH2007PLC177117

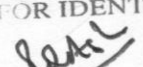
IRDAI Registration No.: 146 | Date of Registration with the IRDAI: July 09, 2010

Registered & Corporate Office: 1st Floor, HDFC House, 165-166 Backbay Reclamation,
H. T. Parekh Marg, Churchgate, Mumbai – 400 020.

Segment Reporting for the Quarter ended June 30, 2022

(₹ in '000)

Sr. No.	Particulars	Three months ended			Year ended
		June 30, 2022	March 31, 2022	June 30, 2021	March 31, 2022
		Unaudited	Audited	Unaudited	Audited
Segmental Results					
Fire -					
1	Premiums Earned (Net)	629,352	694,957	684,074	2,843,511
2	Profit/Loss on Sale/Redemption of Investments (Net)	13,121	20,701	14,652	85,094
Others income:					
3	(a) Investment Income from Terrorism Pool	11,414	20,440	10,751	40,886
	(b) Miscellaneous Income/Liabilities written back	57	63	27	893
4	Interest, Dividend and Rent – Gross	142,896	124,675	123,870	511,366
5	Sub-total (1 to 4)	796,840	860,836	833,374	3,481,750
6	Claims Incurred (Net)	531,201	354,618	366,196	1,780,148
7	Commission (Net)	(616,138)	(425,803)	(386,713)	(1,277,634)
8	Operating Expenses Related to Insurance Business	1,141,437	332,903	978,118	2,106,511
9	Premium Deficiency	-	-	-	-
10	Sub-total (6 to 9)	1,056,500	261,718	957,601	2,609,025
11	Operating Profit/(Loss) (5-10)	(259,660)	599,118	(124,227)	872,725
Marine -					
1	Premiums Earned (Net)	346,691	324,897	282,377	1,215,563
2	Profit/Loss on Sale/Redemption of Investments (Net)	2,553	3,092	2,135	12,827
Others income:					
3	(a) Investment Income from Terrorism Pool	-	-	-	-
	(b) Miscellaneous Income/Liabilities written back	32	38	11	386
4	Interest, Dividend and Rent – Gross	27,804	18,623	18,051	77,083
5	Total Income (1 to 4)	377,080	346,650	302,574	1,305,859
6	Claims Incurred (Net)	451,457	361,314	260,380	1,143,283
7	Commission (Net)	74,689	37,653	50,945	166,238
8	Operating Expenses Related to Insurance Business	131,270	42,981	110,984	255,941
9	Premium Deficiency	-	-	-	-
10	Total Expense (6 to 9)	657,416	441,948	422,309	1,565,462
11	Operating Profit/(Loss) (5-10)	(280,336)	(95,298)	(119,735)	(259,603)
Miscellaneous -					
1	Premiums Earned (Net)	15,806,446	16,252,129	14,692,628	64,727,401
2	Profit/Loss on Sale/Redemption of Investments (Net)	202,473	359,487	239,764	1,379,905
Others income:					
3	(a) Investment Income from Terrorism Pool	-	-	-	-
	(b) Miscellaneous Income/Liabilities written back	1,473	1,597	560	20,550
4	Interest, Dividend and Rent – Gross	2,205,049	2,164,720	2,026,969	8,292,404
5	Total Income (1 to 4)	18,215,441	18,777,933	16,959,921	74,420,260
6	Claims Incurred (Net)	12,463,603	12,875,503	14,261,275	54,887,151
7	Commission (Net)	(249,118)	(105,578)	(212,405)	(1,659,118)
8	Operating Expenses Related to Insurance Business	4,003,842	4,511,181	3,467,574	17,062,348
9	Premium Deficiency	-	-	-	-
10	Total Expense (6 to 9)	16,218,327	17,281,106	17,516,444	70,290,381
11	Operating Profit/(Loss) (5-10)	1,997,114	1,496,827	(556,523)	4,129,879
Segmental Technical Liabilities:					
Claim outstanding					
1	Fire	2,999,905	2,753,846	2,188,695	2,753,846
2	Marine	1,004,328	794,823	593,220	794,823
3	Miscellaneous	72,894,632	66,278,769	66,200,818	66,278,769
Reserves for Unexpired Risk					
1	Fire	4,486,829	4,053,941	4,209,627	4,053,941
2	Marine	612,173	370,027	448,516	370,027
3	Miscellaneous	40,296,364	41,111,997	36,354,710	41,111,997

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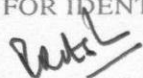
Notes forming part of Financial Results

- 1 The above financial results of the Company for the quarter ended June 30, 2022 which have been subjected to limited review by one of the Statutory Auditors, were reviewed by the Audit and Compliance Committee of Directors and subsequently approved by the Board of Directors at its meeting held on July 21, 2022.
- 2 During the quarter ended June 30, 2022, the Company allotted Nil shares pursuant to exercise of stock options vested under ESOP.
- 3 In terms of SEBI circular on fund raising by issuance of Debt Securities by Large Entities, the Company has been identified as a Large Corporate. During the quarter ended June 30, 2022, the Company did not borrow any money, either through issuance of Debt Securities or otherwise.
- 4 As per the terms of issue of existing 800 Unsecured, Subordinated, Fully Paid-up, Listed, Redeemable, Non-Convertible Debentures (NCDs) of the face value of ₹ 1,000 (₹ in 000) each amounting to ₹ 800,000 (₹ in 000) issued on September 18, 2017, on completion of five years from the date of allotment i.e. on September 19, 2022, the Company proposes to exercise the call option, subject to Regulatory approval. These NCDs are redeemable at par.
- 5 In light of the Covid-19 outbreak and the information available upto the date of approval of these financial statements, the Company has assessed the impact of Covid-19 on its operations and its financial statements. The assessment includes but is not limited to valuation of investments, valuation of policy-related liabilities and solvency position of the Company as at March 31, 2022. Further, there have been no material changes in the controls or processes followed in the financial closing process of the Company. The Company continuously monitors any material change in future economic conditions which may impact the financial results in future depending on developments which may differ from that estimated as at the date of approval of these financial statements in the view of any surge in Covid-19.
- 6 The Code on Social Security, 2020 ('Code') relating to employee benefits during employment and post-employment benefits received Presidential assent in September 2020 and has been published in the Gazette of India. The Ministry of Labour and Employment has released draft rules ('Rules') for the Code on November 13, 2020, the final Rules and the Effective Date of the Code is awaited. The Company will assess the impact of the Code once the Rules are notified and will record any related impact in the period when the Code becomes effective.
- 7 The figures for the quarter ended March 31, 2022 are the balancing figures between audited figures in respect of the full financial year ended March 31, 2022 and the limited reviewed year to date figures up to December 31, 2021.
- 8 Figures of the previous year and quarters have been regrouped, wherever necessary, for better presentation and understanding.

Place: Mumbai
Date: July 21, 2022

For and on behalf of the Board


Ritesh Kumar
Managing Director & CEO
DIN: 02213019

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G. M. KAPADIA & CO.
MUMBAI.

HDFC ERGO General Insurance Company Limited

CIN : U66030MH2007PLC177117

IRDAI Registration No. : 146 | Date of Registration with the IRDAI: July 09, 2010
Registered & Corporate Office: 1st Floor, HDFC House, 155-156 Backbay Reclamation,
H. T. Parekh Marg, Churchgate, Mumbai - 400 020.

Statement of quarterly disclosure as per Regulation 52(4) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 as amended

Sr. No.	Particulars	Three months ended				Year ended	
		June 30, 2022		June 30, 2021		March 31, 2022	
		Unaudited	Audited	Unaudited	Audited	Unaudited	Audited
1	Asset Cover Available Ratio (No. of times) (Note 1)	7.55	7.45	7.16	7.45		
2	Debt-equity ratio (No. of times) (Note 2)	0.16	0.16	0.17	0.16		
3	Debt service coverage ratio (No. of times) (Note 3)	19.84	24.40	-2.48	17.32		
4	Interest service coverage ratio (No. of times) (Note 4)	19.84	24.40	-2.48	17.32		
5	Total Borrowings	5,290,000	5,290,000	5,040,000	5,290,000		
6	Outstanding redeemable preference shares (quantity and value)	NA	NA	NA	NA		
7	Debenture redemption reserve (Note 5)	356,468	356,468	356,468	356,468		
8	Net Worth	33,560,454	32,118,923	29,079,039	32,118,923		
9	Net Profit after tax	1,441,531	1,768,247	-355,103	5,001,316		
10	Earnings per share (of Rs 10/- each)						
	Basic (in ₹)	2.02	2.48	-0.50	7.02		
	Diluted (in ₹)	2.02	2.47	-0.50	7.00		
11	Current ratio (Note 6)	NA	NA	NA	NA		
12	Long term debt to working capital (Note 6)	NA	NA	NA	NA		
13	Bad debts to account receivable ratio (Note 6)	NA	NA	NA	NA		
14	Current liability ratio (Note 6)	NA	NA	NA	NA		
15	Total debts to total assets (No. of times) (Note 7)	0.02	0.02	0.03	0.02		
16	Debtors turnover (Note 6)	NA	NA	NA	NA		
17	Inventory turnover (Note 6)	NA	NA	NA	NA		
18	Operating margin ratio (Note 6)	NA	NA	NA	NA		
19	Net profit margin ratio (Note 6)	NA	NA	NA	NA		
	Sector specific ratios (Note 8)						
20	Gross premium growth rate	28.79%	11.30%	20.25%	9.78%		
21	Gross Premium to shareholders' fund ratio (No. of times)*	0.92	1.23	0.82	4.20		
22	Growth rate of shareholders' funds	15.41%	9.74%	4.47%	9.74%		
23	Net retention ratio	52.41%	54.63%	54.05%	51.85%		
24	Net commission ratio	-4.75%	2.27%	-4.09%	3.90%		
25	Expenses of Management to gross direct Premium ratio	27.59%	21.13%	29.15%	22.87%		
26	Expenses of Management to Net written Premium ratio	50.96%	38.31%	51.84%	43.44%		
27	Net incurred Claims to Net Earned Premium	80.12%	78.69%	95.07%	84.04%		
28	Combined ratio	107.08%	98.85%	124.95%	107.48%		
29	Technical reserves to net Premium ratio (No. of times)*	7.35	5.29	8.20	1.62		
30	Underwriting balance ratio (No. of times)	(0.07)	-0.04	-0.21	-0.08		
31	Operating profit ratio	8.68%	11.58%	-5.11%	6.90%		
32	Liquid assets to liabilities ratio (No. of times)	0.24	0.26	0.25	0.26		
33	Net earnings ratio	8.66%	8.11%	-2.65%	7.04%		
34	Return on net worth*	4.30%	15.57%	-1.22%	15.57%		
	Available Solvency Margin (ASM) to						
35	Required Solvency Margin (RSM) (No of times)	1.68	1.64	1.69	1.64		
36	Gross NPA ratio (Note 9)	1.24%	Nil	1.53%	1.30%		
	Net NPA ratio (Note 9)	0.01%	Nil	0.01%	0.01%		

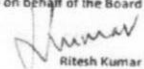
* Not Annualised for the period

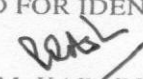
Notes:

- Asset Cover Available ratio computation is in accordance with the SEBI Circular SEBI/HO/MIRSD/CRADT/CIR/P/2020/230 dated November 12, 2020.
- Debt Equity ratio is calculated as total borrowings divided by Equity. Net Worth defined by IRDAI is considered as Equity.
- Debt Service Coverage ratio is calculated as Profit before interest and tax divided by interest expenses together with principal payments of long term debt during the period.
- Interest Service Coverage ratio is calculated as Profit before interest and tax divided by interest expenses of long term debt during the period.
- The debentures of the Company are listed on the BSE Limited. In terms of the amendment to the Companies (Specification of definition details) Rules, 2014, w.e.f. April 1, 2021, the Company would no longer be a listed company as defined under the Companies Act, 2013. Accordingly, in terms of Rule 18(7)(b)(iv)(B) of the Companies (Share Capital and Debentures) Rules, 2014, as amended, the Company would be required to create Debenture Redemption Reserve out of the profits available for payment of dividend as per the said rules. The balance of Debenture Redemption Reserve as at June 30, 2022 is ₹ 356,468 ('000). Thus the Company is not required to create any additional reserves during the period. Further, the Company has made the investments as required by Rule 18 (7)(b)(v) with respect to the proposed call option as stated in Note No. 4.
- Not applicable to insurance companies considering the specific nature of business.
- Total debt to total assets is computed as borrowings divided by total assets.
- Sector specific ratios (Point 20 to 36) have been computed in accordance with and as per definition given in the IRDAI Master Circular on Preparation of Financial Statements dated October 5, 2012 and subsequent corrigendum thereon dated July 3, 2013.
- Gross / Net NPA ratio pertains to Non-Performing Investments.

Place: Mumbai
Date: July 21, 2022

For and on behalf of the Board


Ritesh Kumar
Managing Director & CEO
DIN: 02713019

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BY

G. M. KAPADIA & CO.
MUMBAI.