

### FORM NL-1-B-RA

Apollo Munich Health Insurance Company Limited
Registration No. 131 and Dated 3rd August 2007, CIN U66030TG2006PLC051760
Health Insurance Revenue Account for the Period ended 30 Jun 2017

Particulars	Schedule	For the Quarter	Up to the Quarter	For the Quarter	Up to the Quarter
		Ended 30.06.17	Ended 30.06.17	Ended 30.06.16	Ended 30.06.16
		(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
	NL-4-Premium			•	
1 Premiums Earned (Net)	Schedule	1,814,950	1,814,950	2,167,398	2,167,398
Profit/ Loss on sale/redemption					
2 of Investments		7,424	7,424	11,306	11,306
3 Others		6,820	6,820	5,252	5,252
4 Interest, Dividend & Rent - Gross		156,159	156,159	128,037	128,037
TOTAL (A)		1,985,353	1,985,353	2,311,993	2,311,993
	NL-5-Claims				
1 Claims Incurred (Net)	Schedule	1,744,875	1,744,875	1,394,395	1,394,395
, ,	NL-6-Commission				
2 Commission	Schedule	73,029	73,029	111,441	111,441
Operating Expenses related to	NL-7-Operating				
3 Insurance Business	Expenses Schedule	858,863	858,863	790,344	790,344
4 Premium Deficiency		-	-	ı	-
TOTAL (B)		2,676,767	2,676,767	2,296,180	2,296,180
Operating Profit/(Loss) from					
Miscellaneous Business C= (A -	В)	(691,414)	(691,414)	15,813	15,813
APPROPRIATIONS					
Transfer to Shareholders' Account		(691,414)	(691,414)	15,813	15,813
Transfer to Catastrophe Reserve		-	-	-	-
Transfer to Other Reserves		-	-	-	-
TOTAL (C)		(691,414)	(691,414)	15,813	15,813



Balance carried forward to Balance



### **Apollo Munich Health Insurance Company Limited**

Registration No. 131 and Dated 3rd August 2007, CIN U66030TG2006PLC051760

Profit and Loss Account for the Period ended 30 Jun 2017 **Particulars** Schedule For the Quarter Up to the Quarter For the Quarter Up to the Quarter Ended 30.06.17 Ended 30.06.17 Ended 30.06.16 Ended 30.06.16 (Rs.'000) (Rs.'000) (Rs.'000) (Rs.'000) OPERATING PROFIT/(LOSS) (a) Fire Insurance (b) Marine Insurance (691,414) (691,414) 15,813 15,813 (c) Miscellaneous Insurance INCOME FROM INVESTMENTS (a) Interest, Dividend & Rent - Gross 29,605 29,605 44,270 44,270 (b) Amortization of Discount / 124 124 Premium (c) Profit on sale of investments 8,861 8,861 3,920 3,920 Less: Loss on sale of investments OTHER INCOME (a) Profit on sale of Fixed Assets 149 149 (b) Others 1,162 1,940 1,940 (65<u>1,6</u>37) (651,637) 66,119 TOTAL (A) 66,119 PROVISIONS (Other than taxation) (a) For diminution in the value of investments (b) For doubtful debts (c) Others OTHER EXPENSES (a) Expenses other than those related to Insurance Business 9,465 9,465 9,015 9,015 (b) Bad debts written off (c) Others TOTAL (B) 9,015 9,465 9,465 9.015 Profit Before Tax (661,102) (661,102) 57,104 57,104 Provision for Taxation 6,422 6,422 Current Tax/Mat Payable Less: Mat Credit Entitlement (6,422)(6,422)Deferred Tax Profit/(Loss) After Tax
APPROPRIATIONS (661,102) (661,102) 57,104 57,104 (a) Interim dividends paid during the (b) Proposed final dividend (c) Dividend distribution tax (d) Transfer to any Reserves or Other Accounts Balance of profit/ loss brought forward (2,0<u>87,</u>876) from last year (2,087,876)(3,410,811)(3,410,811)

(2,748,978)

(2,748,978)

(3,353,707)

(3,353,707)



### FORM NL-3-B-BS

Apollo Munich Health Insurance Company Limited
Registration No. 131 and Dated 3rd August 2007, CIN U66030TG2006PLC051760
Balance Sheet as at 30 Jun 2017

	Schedule	As at 30.06.17	As at 30.06.16
		(Rs.'000)	(Rs.'000)
SOURCES OF FUNDS			
	NL-8-Share Capital		
Share Capital	Schedule	3,573,548	3,569,717
Share Application Money Pending			
Allotment		1,969	2,344
	NL-10-Reserves and		
Reserves and Surplus	Surplus Schedule	2,588,423	2,587,793
Fair Value Change Account		1,058	2,085
	NL-11-Borrowings		
Borrowings	Schedule	-	-
TOTAL		6,164,998	6,161,939
APPLICATION OF FUNDS			
	NL-12-Investment		
Investments	Schedule	9,056,413	6,715,640
Loans	NL-13-Loans Schedule	-	_
	NL-14-Fixed Assets		
Fixed Assets	Schedule	333,355	256,927
Deferred tax Asset		149,806	149,806
CURRENT ASSETS			
	NL-15-Cash and bank		
Cash and Bank Balances	balance Schedule	1,000,204	1,906,534
	NL-16-Advances and		
Advances and Other Assets	Other Assets Schedule	1,037,091	716,034
Sub-Total (A)		2,037,295	2,622,568
			-
	NL-17-Current		
Current Liabilities	Liabilities Schedule	2,912,341	2,126,597
	NL-18-Provisions		
Provisions	Schedule	5,248,508	4,810,112
Deferred Tax Liability		-	_
Sub-Total (B)		8,160,849	6,936,709
NET CURRENT ASSETS (C) = (A - B)		(6,123,554)	(4,314,141)
Miscellaneous Expenditure (to the	NL-19-Miscellaneous		
extent not written off or adjusted)	Expenditure Schedule	-	-
Debit Balance in Profit and Loss			
Account		2,748,978	3,353,707
TOTAL		6,164,998	6,161,939



### FORM NL-4-PREMIUM SCHEDULE PREMIUM EARNED [NET]

(Rs.'000)

Particulars	F	or the Quarte	r Ended 30.0	6.17	Upt	to the Quarter I	Ended 30.06.	17	For	the Quarter E	nded 30.06.1	6	Up t	o the Quarter	Ended 30.06	.16
	Health	Personal Accident	Others	Total	Health	Personal Accident	Others	Total	Health	Personal Accident	Others	Total	Health	Personal Accident	Others	Total
Premium from direct business written	2,330,281	256,092	66,261	2,652,634	2,330,281	256,092	66,261	2,652,634	1,847,158	215,705	44,940	2,107,803	1,847,158	215,705	44,940	2,107,803
Service Tax																
Adjustment for change in reserve for unexpired risks	(272,527)	(14,652)	(9,190)	(296,369)	(272,527)	(14,652)	(9,190)	(296,369)	707,542	(28,688)	(11,609)	667,245	707,542	(28,688)	(11,609)	667,245
Gross Earned Premium	2,602,808	270,744	75,451	2,949,003	2,602,808	270,744	75,451	2,949,003	1,139,616	244,393	56,549	1,440,558	1,139,616	244,393	56,549	1,440,558
Add: Premium on reinsurance accepted	(397)	-	-	(397)	(397)	-	-	(397)	(13,045)	-	-	(13,045)	(13,045)	-	-	(13,045)
Less : Premium on reinsurance ceded	557,090	53,272	3,313	613,675	557,090	53,272	3,313	613,675	429,624	35,036	5,337	469,997	429,624	35,036	5,337	469,997
Net Premium	1,772,794	202,820	62,948	2,038,562	1,772,794	202,820	62,948	2,038,562	1,404,489	180,669	39,603	1,624,761	1,404,489	180,669	39,603	1,624,761
Adjustment for change in reserve for unexpired risks	(64,351)	(9,493)	1,087	(72,757)	(64,351)	(9,493)	1,087	(72,757)	128,062	(2,706)	(748)	124,608	128,062	(2,706)	(748)	124,608
Premium Earned (Net)	1,564,618	197,661	52,671	1,814,950	1,564,618	197,661	52,671	1,814,950	1,983,969	154,687	28,742	2,167,398	1,983,969	154,687	28,742	2,167,398

(Rs.'000)

Particulars		For the Quarte	er Ended 30.0	6.17	Upt	o the Quarter	Ended 30.06.:	L7	For	the Quarter E	nded 30.06.1	6	Up t	o the Quarter	Ended 30.06	.16
	Health	Personal Accident	Others	Total	Health	Personal Accident	Others	Total	Health	Personal Accident	Others	Total	Health	Personal Accident	Others	Total
Premium Income from business effected :( Gross Direct)																
In India	2,330,281	256,092	66,261	2,652,634	2,330,281	256,092	66,261	2,652,634	1,847,158	215,705	44,940	2,107,803	1,847,158	215,705	44,940	2,107,803
Outside India	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Total premium Earned (Net)	1,564,618	197,661	52,671	1,814,950	1,564,618	197,661	52,671	1,814,950	1,983,969	154,687	28,742	2,167,398	1,983,969	154,687	28,742	2,167,398



### FORM NL-5 - CLAIMS SCHEDULE

CLAIMS INCURRED [NET]										th - 0		_				(Rs.′000)
Particulars		or the Quarte	r Enaea 30.0	6.17	Upt	o the Quarter	Ended 30.06.	1/	FOR	the Quarter E	naea 30.06.1	ь	Up	to the Quarte	r Ended 30.06	.16
	Health	Personal Accident	Others	Total	Health	Personal Accident	Others	Total	Health	Personal Accident	Others	Total	Health	Personal Accident	Others	Total
Claims paid																
Direct claims	1,757,540	15,722	7,159	1,780,421	1,757,540	15,722	7,159	1,780,421	1,497,431	13,951	4,357	1,515,739	1,497,431	13,951	4,357	1,515,739
Add Claims Outstanding at the end																
of the year	1,076,816	92,627	83,231	1,252,674	1,076,816	92,627	83,231	1,252,674	923,106	67,859	65,398	1,056,363	923,106	67,859	65,398	1,056,363
Less Claims Outstanding at the																
beginning of the year	847,740	65,701	73,451	986,892	847,740	65,701	73,451	986,892	804,367	51,604	55,512	911,483	804,367	51,604	55,512	911,483
Gross Incurred Claims	1,986,616	42,648	16,939	2,046,203	1,986,616	42,648	16,939	2,046,203	1,616,170	30,206	14,243	1,660,619	1,616,170	30,206	14,243	1,660,619
Add Re-insurance accepted to direct																
claims	14,538	-	-	14,538	14,538	-	-	14,538	48,834	-	-	48,834	48,834	-	-	48,834
Less Re-insurance Ceded to claims																
paid	312,666	2,826	374	315,866	312,666	2,826	374	315,866	311,515	3,285	258	315,058	311,515	3,285	258	315,058
Total Claims Incurred	1,688,488	39.822	16,565	1,744,875	1,688,488	39,822	16,565	1.744.875	1,353,489	26,921	13,985	1,394,395	1.353.489	26,921	13,985	1,394,395

																(Rs.'000)	
Particulars		For the Quarter Ended 30.06.17				to the Quarter	Ended 30.06.1	.7	For the Quarter Ended 30.06.16 Up to the Qua						ter Ended 30.06.16		
	Health	Personal Accident	Others	Total	Health	Personal Accident	Others	Total	Health	Personal Accident	Others	Total	Health	Personal Accident	Others	Total	
Claims paid to claimants: (Net																	
incurred)																	
In India	1,687,897	39,822	12,157	1,739,876	1,687,897	39,822	12,157	1,739,876	1,353,489	26,921	13,985	1,394,395	1,353,489	26,921	13,985	1,394,395	
Outside India	591		4,408	4,999	591	-	4,408	4,999	-	-		-			-	-	
Total Claims Incurred	1.688.488	39,822	16,565	1.744.875	1.688.488	39.822	16,565	1.744.875	1,353,489	26,921	13.985	1,394,395	1.353.489	26,921	13,985	1,394,395	



### FORM NL-6-COMMISSION SCHEDULE

COMMISSION -																(Rs.'000)
Particulars	For	the Quarter	Ended 30.06.	17	Up t	o the Quarte	Ended 30.06	.17	For	the Quarter I	Ended 30.06.	16	Up t	o the Quarte	Ended 30.06	
	Health	Personal Accident	Others	Total	Health	Personal Accident	Others	Total	Health	Personal Accident	Others	Total	Health	Personal Accident	Others	Total
Commission paid																
Direct	301.914	16.321	4.997	323.232	301.914	16.321	4.997	323.232	234.237	13.762	4.521	252.520	234.237	13.762	4.521	252.520
Add: Re-insurance accepted	(85)		-	(85)	(85)			(85)	(2.805)	-	-	(2.805)	(2.805)		-	(2.805)
Less: Commission on Re-insurance ceded	238,932	10.737	449	250.118	238,932	10.737	449	250.118	130.761	7.182	331	138,274	130.761	7.182	331	138.274
Net Commission	62.897	5,584	4.548	73.029	62.897	5.584	4,548	73.029	100.671	6,580	4,190	111.441	100.671	6,580	4.190	111.441
Break-up of the expenses incurred to procure business																
Agents	203,123	11,798	3,819	218,740	203,123	11,798	3,819	218,740	147,946	9,934	3,577	161,457	147,946	9,934	3,577	161,457
Brokers	37.351		486	40.259	37.351	2.422	486	40.259	45.889	2.975	514	49.378	45.889	2.975	514	49.378
Corporate Agency	57,387	2,003	2	59.392	57.387	2.003	2	59.392	38,433	840	4	39.277	38.433	840	4	39.277
Others	4.053	98	690	4.841	4.053	98	690	4.841	1.969	13	426	2.408	1.969	13	426	2.408
TOTAL (B)	301,914	16,321	4,997	323,232	301,914	16,321	4,997	323,232	234,237	13,762	4,521	252,520	234,237	13,762	4,521	252,520



FORM NL-7-OPERATING EXPENSES SCHEDULE

No	Particulars	Fo	r the Quarter I	nded 30.06.1	17	Up t	to the Quarter	Ended 30.06.	17	For	the Quarter	Ended 30.06.1	16	Up t	to the Quarter	Ended 30.06	.16
		Health	Personal Accident	Others	Total	Health	Personal Accident	Others	Total	Health	Personal Accident	Others	Total	Health	Personal Accident	Others	Total
1	Employees' remuneration & welfare henefits	302,084	33,198	8,590	343,872	302,084	33,198	8,590	343,872	258,868	30,230	6,298	295,396	258,868	30,230	6,298	295,3
2	Travel, conveyance and vehicle running expenses	23,155	2,545	658	26,358	23,155	2,545	658	26,358	19,537	2,282	475	22,294	19,537	2,282	475	22,2
3	Training expenses	3,163	348	90	3,601	3,163	348	90	3,601	2,087	244	51	2,382	2,087	244	51	2,3
4	Rents. rates & taxes	27.335	3.004	777	31.116	27.335	3.004	777	31.116	23.290	2.720	566	26.576	23.290	2.720	566	26.5
	Repairs	27,756	3,050	789	31.595	27,756	3.050	789	31,595	22,722	2.653	553	25,928	22,722	2.653	553	
6	Printing & stationery	9.800	1.077	279	11.156	9.800	1.077	279	11.156	3.090	361	75	3.526	3.090	361	75	3.5
	Communication	13.461	1,479	383	15.323	13,461	1.479	383	15.323	11.939	1.394	291	13.624	11.939	1.394	291	13.6
8	Legal & professional charges	46.976	5.163	1.336	53.475	46.976	5.163	1.336	53.475	37.934	4.430	923	43.287	37.934	4.430	923	43.
9	Auditors' fees, expenses etc																
	(a) As auditor	549	60	16	625	549	60	16	625	538	63	13	614	538	63	13	
	(b) As adviser or in any other capacity, in respect of																'n
	(i) Taxation matters			-			-					-	-			-	
	(ii) Insurance matters	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
	(iii) Management services:			-			-					-	-			-	
	(c) in any other capacity	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
	Audit Fees - Others	-	-		-	-			-		-	-	-	-	-	-	-
	Out of pocket expenses	-		-	-	-	-		-	-	-	-	-	-	-	-	
	Advertisement and publicity	145.397	15.979	4.134	165.510	145.397	15.979	4.134	165.510	128.941	15.058	3.137	147.136	128.941	15.058	3.137	147.
	Interest & Bank Charges	6,328	696	180	7,204	6,328	696	180	7,204	4,326	505	106	4,937	4,326	505	106	4,
12	Other Expenses																
	(a) Business Support	15,318	1,684	436	17,438	15,318	1,684	436	17,438	22,182	2,590	540	25,312	22,182	2,590	540	25,
	(b)Information Technology Services	52,510	5,771	1,493	59.774	52.510	5.771	1.493	59.774	45,939	5,365	1,118	52.422	45.939	5.365	1.118	52
	(c) Others	50.142	5.510	1.426	57.078	50.142	5.510	1.426	57.078	83.058	9,699	2.021	94,778	83.058	9,699	2.021	94.
	Depreciation	24.610	2.705	700	28.015	24.610	2.705	700	28.015	22.383	2.614	544	25.541	22.383	2.614	544	25.
14	Service Tax A/c	5,906	649	168	6.723	5.906	649	168	6.723	5,776	674	141	6.591	5,776	674	141	6.
	TOTAL	754,490	82.918	21,455	858,863	754,490	82,918	21,455	858,863	692,610	80,882	16,852	790,344	692,610	80.882	16,852	790.3



## FORM NL-8-SHARE CAPITAL SCHEDULE SHARE CAPITAL

S. No	Particulars	As at 30.06.17	As at 30.06.16
		(Rs.'000)	(Rs.'000)
1	Authorised Capital		
	500,000,000 Equity Shares of Rs. 10		
	each (Previous year 500,000,000 equity	5,000,000	5,000,000
	shares of Rs. 10 each)		
2	Issued Capital		
	357,454,986 Equity Shares of Rs 10 each		
	(Previous year 357,071,861 equity	3,574,550	3,570,719
	shares of Rs. 10 each)		
3	Subscribed Capital		
	357,354,787 Equity Shares of Rs. 10		
	each (Previous year 356,971,662 equity	3,573,548	3,569,717
	shares of Rs. 10 each)		
4	Called-up Capital		
	357,354,787Equity Shares of Rs. 10 each		
	(Previous year 356,971,662 equity	3,573,548	3,569,717
	shares of Rs. 10 each)		
	Less : Calls unpaid	-	-
	Add: Equity Shares forfeited (Amount		
	originally paid up)	-	-
	Less : Par Value of Equity Shares bought		
	back	-	-
	Less : Preliminary Expenses	-	-
	Less: Expenses including commission or		
	brokerage on underwriting or		
	subscription of shares.	-	-
	TOTAL	3,573,548	3,569,717



## FORM NL-9-PATTERN OF SHAREHOLDING SCHEDULE SHARE CAPITAL

### PATTERN OF SHAREHOLDING

[As certified by the Management]

Shareholder	As at 30.0	06.17	As at 30	0.06.16
	Number of Shares	% of Holding	Number of Shares	% of Holding
Promoters				
· Indian	182,403,324	51.04%	265,394,871	74.35%
· Foreign	173,954,205	48.68%	90,913,698	25.47%
Others	997,258	0.28%	663,093	0.19%
TOTAL	357,354,787	100%	356,971,662	100%



# FORM NL-10-RESERVE AND SURPLUS SCHEDULE RESERVES AND SURPLUS

S. No	Particulars	As at 30.06.17	As at 30.06.16
		(Rs.′000)	(Rs.′000)
1	Capital Reserve	-	-
2	Capital Redemption Reserve	-	-
	Share Premium:-		
3	Opening Balance	2,587,793	2,587,793
	Add: Received during the year	630	-
	General Reserves	-	-
4	Less: Debit balance in Profit and Loss Account	-	-
	Less: Amount utilized for Buy-back	-	-
5	Catastrophe Reserve	-	-
6	Other Reserves	-	-
7	Balance of Profit in Profit & Loss Account	-	-
	TOTAL	2,588,423	2,587,793



# FORM NL-11-BORROWINGS SCHEDULE BORROWINGS

S. No	Particulars	As at 30.06.17	As at 30.06.16
		(Rs.′000)	(Rs.'000)
1	Debentures/ Bonds	-	-
2	Banks	-	-
3	Financial Institutions	-	-
4	Others	-	-
	TOTAL	-	-



### FORM NL-12-INVESTMENTS SCHEDULE

Investments

S. No	Particulars	As at 30.06.17	As at 30.06.16
		(Rs.'000)	(Rs.'000)
	LONG TERM INVESTMENTS		
1	Government securities and Government	2,821,446	2,674,816
	guaranteed bonds including Treasury Bills	2,821,440	2,074,810
2	Other Approved Securities	-	-
3	Other Investments		
	( a) Shares	-	-
	(aa) Equity	-	-
	(bb) Preference	-	-
	(b) Mutual Funds	-	-
	(c) Derivative Instruments	-	-
	(d) Debentures/ Bonds	1,580,003	930,082
	(e) Other Securities (Housing Bonds)	961,187	1,011,349
	(f) Subsidiaries	-	-
	(g) Investment Properties-Real Estate	-	-
4	Investments in Infrastructure and Social	1,903,854	905,640
	Sector	1,903,634	903,040
5	Other than Approved Investments	-	-
	SHORT TERM INVESTMENTS		
1	Government securities and Government	255 622	9,999
	guaranteed bonds including Treasury Bills	355,623	9,999
2	Other Approved Securities	-	-
3	Other Investments		
	(a) Shares	-	-
	(aa)Equity	-	-
	(bb) Preference	-	-
	(b) Mutual Funds	880,908	598,439
	(c) Derivative Instruments	-	-
	(d) Debentures/ Bonds	150,000	220,000
	(e) Other Securities	402,390	229,990
	(f) Subsidiaries	-	-
	(g) Investment Properties-Real Estate	-	-
4	Investments in Infrastructure and Social	1,002	135,325
	Sector	1,002	133,323
5	Other than Approved Investments	-	-
	TOTAL	9,056,413	6,715,640

a. Aggregate amount of Company's investments other than listed equity securities and derivative instruments is Rs.9,056,413 thousand (Previous Year-Rs.6,715,640 thousand ). Market value of such investments as at 30.06.2017 is Rs 9,295,125 thousand (Previous Year-Rs. 6,859,105 thousand).



### FORM NL-13-LOANS SCHEDULE

**LOANS** 

S.No	Particulars	As at 30.06.17	As at 30.06.16
		(Rs.'000)	(Rs.'000)
1	SECURITY-WISE CLASSIFICATION		
	Secured		
	(a) On mortgage of property		
	(aa) In India	-	-
	(bb) Outside India	-	-
	(b) On Shares, Bonds, Govt. Securities	-	-
	(c) Others	-	-
	Unsecured	-	-
	TOTAL	-	-
2	BORROWER-WISE CLASSIFICATION		
	(a) Central and State Governments	-	-
	(b) Banks and Financial Institutions	-	-
	(c) Subsidiaries	-	-
	(d) Industrial Undertakings	-	-
	(e) Others	-	-
	TOTAL	-	-
3	PERFORMANCE-WISE CLASSIFICATION		
	(a) Loans classified as standard		
	(aa) In India	-	-
	(bb) Outside India	-	-
	(b) Non-performing loans less provisions		
	(aa) In India	-	-
	(bb) Outside India	-	=
	TOTAL	-	=
4	MATURITY-WISE CLASSIFICATION		
	(a) Short Term	-	-
	(b) Long Term	-	=
	TOTAL	-	-



## FORM NL-14-FIXED ASSETS SCHEDULE FIXED ASSETS

(Rs.'000)

		Cost/ Gro	oss Block			Depre	ciation		Net I	Block
Particulars	Opening As At 01.04.2017	Additions	Deductions	As At 30.06.2017	Upto 01.04.2017	For The Period	On Sales/ Adjustments	To Date 30.06.2017	As at 30.06.2017	As at 30.06.2016
Goodwill	-	-	-	-	-	-	-	-	-	-
Intangible Assets										
(a) Software	437,253	28,194	-	465,447	310,671	13,085	-	323,756	141,691	105,011
(b) Website	10,116	-	-	10,116	9,326	262	-	9,588	528	1,603
(c) Media Films	22,500	1	-	22,500	22,500	-	-	22,500	-	-
Land-Freehold	-	1	-	-	-	-	-	-	-	-
Leasehold Property	-	1	-	-	-	-	-	-	-	-
Buildings	-	-	-	-	-	-	-	-	-	-
Furniture & Fittings	82,729	2,904	-	85,633	60,923	2,130	-	63,053	22,580	6,986
Information Technology Equipment	225,973	15,609	(121)	241,461	152,117	9,163	(121)	161,159	80,302	70,999
Vehicles	48,992		-	48,992	36,042	2,196	-	38,238		
Office Equipment	60,189	1,773	(119)	61,843	46,982	1,179	(119)	48,042	13,801	7,613
Others	-	-	-	-	-	-	-	-	-	-
TOTAL	887,752	48,480	(240)	935,992	638,561	28,015	(240)	666,336	269,656	210,282
Capital Work in progress	-	-	-	-	-	-	-	-	63,699	46,645
Grand Total	887,752	48,480	(240)	935,992	638,561	28,015	(240)	666,336	333,355	256,927
Previous Year	758,129	19,850	(171)	777,808	542,149	25,541	(164)	567,526	256,927	-



# FORM NL-15-CASH AND BANK BALANCE SCHEDULE CASH AND BANK BALANCES

S. No	Particulars	As at 30.06.17	As at 30.06.16
		(Rs.'000)	(Rs.'000)
1	Cash (including cheques, drafts and stamps)	17,048	12,158
2	Bank Balances	-	-
	(a) Deposit Accounts		
	(aa) Short-term (due within 12 months)	618,168	1,327,661
	(bb) Others	75,000	474,700
	(b) Current Accounts	289,988	92,015
	(c) Others	-	-
3	Money at Call and Short Notice		
	(a) With Banks	-	-
•	(b) With other Institutions	-	-
4	Others	-	-
	TOTAL	1,000,204	1,906,534



# FORM NL-16-ADVANCES AND OTHER ASSETS SCHEDULE ADVANCES AND OTHER ASSETS

S. No	Particulars	As at 30.06.17	As at 30.06.16
		(Rs.'000)	(Rs.'000)
	ADVANCES		
1	Reserve deposits with ceding companies	9,229	-
2	Application money for investments	-	-
3	Prepayments	293,576	141,117
	Advances to Directors/Officers	-	-
5	Advance tax paid and taxes deducted at source	258,339	11 000
Ū	(Net of provision for taxation)	256,339	11,800
6	Others		
	(a) Advances to Suppliers	12,725	77,743
	(b) Other advances	29,394	13,345
	TOTAL (A)	603,263	244,005
	OTHER ASSETS		
1	Income accrued on investments	329,885	282,152
	Outstanding Premiums	6,971	7,847
	Agents' Balances	-	<u>-</u>
	Foreign Agencies Balances	-	-
5	Due from other entities carrying on insurance	F 0F2	02.061
	business (including reinsurers)	5,852	82,861
	Due from subsidiaries/ holding	-	=
7	Deposit with Reserve Bank of India [Pursuant to		
/	section 7 of Insurance Act, 1938]	-	-
8	Others		
	(a) Rent & other deposits	82,387	86,006
	(b) Service Tax Unutilized Credit	8,733	13,163
	TOTAL (B)	433,828	472,029
	TOTAL (A+B)	1,037,091	716,034



# FORM NL-17-CURRENT LIABILITIES SCHEDULE CURRENT LIABILITIES

S. No	Particulars	As at 30.06.17	As at 30.06.16
		(Rs.′000)	(Rs.'000)
1	Agents' Balances	82,384	54,739
2	Balances due to other insurance companies	297,350	89,255
3	Deposits held on re-insurance ceded	-	=
4	Premiums received in advance	227,601	66,228
	Unallocated premium	315,112	182,094
6	Unclaimed Amount of Policy Holders	24,862	22,369
	Sundry Creditors	244,450	56,247
8	Due to subsidiaries/ holding company	-	=
	Claims Outstanding	1,252,674	1,056,363
10	Due to Officers/ Directors	-	-
11	Others		
	(a) Tax Deducted Payable	76,782	50,020
	(b) Other Statutory Dues	14,725	10,124
	(c) Employee related liability	2,501	2,557
	(d) Expenses Payable	299,879	455,243
	(e) Service Tax Liability	74,021	81,358
	TOTAL	2,912,341	2,126,597



## FORM NL-18-PROVISIONS SCHEDULE PROVISIONS

S.No	Particulars	As at 30.06.17	As at 30.06.16
		(Rs.'000)	(Rs.'000)
1	Reserve for Unexpired Risk	5,245,904	4,805,068
2	For Taxation (less advance tax paid and		
	taxes deducted at source)	-	-
3	For Proposed Dividends	-	-
4	For Dividend Distribution Tax	1	-
5	Others		
	(a) For Employee Benefits	2,604	5,044
	(b )For Wealth Tax	-	-
	(c) For Doubtful Loans and Advances	-	-
	TOTAL	5,248,508	4,810,112



# FORM NL-19 MISC EXPENDITURE SCHEDULE MISCELLANEOUS EXPENDITURE

(To the extent not written off or adjusted)

S.No	Particulars	As at 30.06.17	As at 30.06.16
		(Rs.'000)	(Rs.′000)
	Discount Allowed in issue of shares/		
,	debentures	-	-
	2 Others	-	-
	TOTAL	-	-



## FORM NL-21 Statement of Liabilities Apollo Munich Health Insurance Company Limited

(Rs. in Lakhs)

	Statement of Liabilities (Form IRDAI-GI-TR)												
		As at 30	0.06.17	As at 30.06.16									
SI.No.	Reserve	Gross Reserve	Net Reserve	Gross Reserve	Net Reserve								
a	Unearned Premium Reserve (UPR)	64,531	52,459	62,260	48,051								
b	Premium Deficiency Reserve (PDR)	-	-	-	-								
С	Unexpired Risk Reserve (URR)(a) + (b)	64,531	52,459	62,260	48,051								
d	Outstanding Claims Reserve (Other than IBNR reserve)	9,883	7,903	7,499	5,927								
е	IBNR Reserve	5,680	4,623	5,530	4,637								
f	Total Reserves for Technical Liabilities(c) + (d) + (e)	80,094	64,985	75,289	58,615								

Note: The form is prepared basis the format as prescribed in the Insurance Regulatory and Development Authority of India (Assets, Liabilities and Solvency Margin of General Insurance Business) Regulations, 2016.

### **Geographical Distribution of Business**



Insurer Reg No: 131 Date:

Date: 30.06.2017 CIN U66030TG2006PLC051760

Apollo Munich Health Insurance Company Limited
GROSS DIRECT PREMIUM UNDERWRITTEN UPTO THE QUARTER ENDED 30.06.2017

(Rs in Lakhs)

(RS III LAKIIS)													Liability						Ove	rseas	Crop		All		
									Moto	r Own	Motor	Third	insuran		Pers	onal			me	dical	Insuran		Other		
STATES	Fi	ire	Marine	(Cargo)	Marine	e (Hull)	Engin	eering	Dan	nage	Pa	rty	ce		Acci	dent	Medical I	nsurance	Insu	rance	ce		Miscella	Grand	l Total
	For the	Upto the qtr	For the	Upto the qtr	For the		For the qtr	Upto the qtr	For the	Upto the qtr	For the	Upto the qtr	For the	For the qtr	Upto the qtr										
Andhra Pradesh															3.94	3.94	114.09	114.09	2.70	2.70				120.72	120.72
Assam															3.93	3.93	119.11	119.11	0.69	0.69				123.73	123.73
Bihar															2.17	2.17	63.40	63.40	0.30	0.30				65.87	65.87
Chandigarh															17.23	17.23	297.42	297.42	9.25	9.25				323.90	323.90
Chhattisgarh															7.24	7.24	37.86	37.86	1.35	1.35				46.45	46.45
Delhi															146.65	146.65	4470.98	4470.98	35.86	35.86				4653.50	4653.50
Goa															0.90	0.90		3.65						4.70	4.70
Gujarat															111.81	111.81		1299.47	29.15	29.15				1440.43	1440.43
Haryana															1459.14	1459.14		1954.52						3805.37	3805.37
Jammu & Kashmir															0.46	0.46		10.09						10.68	10.68
Jharkhand															0.91	0.91		18.52	0.15	0.15				19.58	19.58
Karnataka															114.95	114.95		3021.62						3147.68	3147.68
Kerala															23.43	23.43		520.88						548.77	
Madhya Pradesh															40.80	40.80		276.21						322.91	322.91
Maharasthra															245.78	245.78		4255.64						4583.17	4583.17
Orissa															1.86	1.86		120.69						123.21	123.21
Punjab															25.36	25.36		430.32		11.81				467.50	467.50
Puducherry															0.40	0.40		3.68						4.10	4.10
Rajasthan															91.23	91.23		607.63						706.03	706.03
Tamil nadu															53.14	53.14		1252.18						1327.05	1327.05
Telangana							ļ								90.40	90.40		1629.06			ļ			1746.26	1746.26
Uttar Pradesh							ļ								82.91	82.91		1754.76			ļ			1849.76	1849.76
Uttrakhand															1.05	1.05		23.60						24.99	24.99
West Bengal															35.23	35.23	1017.42	1017.42	7.35	7.35				1060.01	1060.01

## FORM NL-23 Reinsurance Risk Concentration Apollo Munich Health Insurance Company Limited



S. No. Re	Reinsurance Placements	No. of	Premiu	m ceded to reins	urers	Premium ceded to
		reinsurers	Proportional	Non- Proportional	Facultative	reinsurers / Total reinsurance premium ceded (%)
1	No. of Reinsurers with rating of AAA and above					
2	No. of Reinsurers with rating AA but less than AAA					
3	No. of Reinsurers with rating A but less than AA	3	4,519	0		74%
4	No. of Reinsurers with rating BBB but less than A	2	1,617	0		26%
5	No. of Reinsurers with rating less than BBB					
	Total	5	6,136	0		100%



### FORM NL-24 Ageing of Claims Apollo Munich Health Insurance Company Limited

30.06.2017

(Rs in Lakhs)

	Line of Business															
S. No.		1 month	1 - 3 months	3 - 6 months	6 months - 1 year	> 1 year										
	1 Fire	-	-	-	-	1	-	-								
	2 Marine Cargo	-	-	-	-	-	-	-								
	3 Marine Hull	-	-	-	-	-	-	-								
	4 Engineering	-	-	-	-	-	-	-								
	5 Motor OD	-	-	-	-	-	-	-								
	6 Motor TP	-	-	=	=	-	-	-								
	7 Health	46,042	-	-	-	-	46,042	17,103								
	8 Overseas Travel	70	-	=	=	-	70	70								
	9 Personal Accident	196	-	-	-	-	196	148								
1	0 Liability	-	-	-	-	-	-	-								
1	1 Crop	-	-	-	-	-	-	-								
1	2 Miscellaneous	-	-	-	-	-	-	-								

### FORM NL-25 : Claims data for Non-Life Apollo Munich Health Insurance Company Limited 30.06.2017



				_						No. of claims	only		`		, , , , , , , , , , , , , , , , , , ,
S. No.	Claims Experience	Fire	Marine Cargo	Marine Hull	Engineeri ng	Motor OD	Motor TP	Health	Overseas Travel	Personal Accident	Liability	Crop	Credit	Miscellane ous	Total
1	Claims O/s at the beginning of the period	-	-	-	-	-	-	13,041	130	255	-	-	-	-	13,42
2	Claims reported during the period	-	-	-	-	-	-	54,843	208	374	-	-	-	-	55,425
3	Claims settled during the period	-	-	-	-	-	-	46,042	70	196	-	-	-	-	46,308
4	Claims repudiated during the period	-	-	-	-	-	-	6,956	73	40	-	-	-	-	7,069
5	Claims closed during the period	-	-	-	-	-	-	-	-	-	-	-	-	-	-
6	Claims O/s at the end of the period	-	-	-	-	-	-	14,886	195	393	-	-	-	-	15,474
	Less than 3 months	-	-	-	-	-	-	14,886	195	393	-	-	-	-	15,474
•	3 months to 6 months	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	6months to 1 year	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	1 year and above	-	-	-	-	-	-	-	-	-	-	-	-	- 1	-



## FORM NL-26 - CLAIMS INFORMATION - (Form IRDAI-GI-SM Table IA) Apollo Munich Health Insurance Company Limited

Solvency for the period ended 30.06.2017

Required solvency margin based on net premium and net incurred claims (Rs. in Lakhs)

Item	Line of Business	Gross Premiums	Net Premiums	<b>Gross Incurred</b>	Net Incurred Claims	RSM-1	RSM-2	RSM
No.				Claims				
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
1	Fire	-	-	-	-	-	-	-
2	Marine Cargo	-	-	-	-	-	-	-
	Marine - Other than							
3	Marine Cargo	-	-	-	-	-	-	-
4	Motor	-	-	-	-	-	-	-
5	Engineering	-	-	-	-	-	-	-
6	Aviation	-	-	-	-	-	-	-
7	Liability	-	-	-	-	-	-	-
8	Health	135,560	104,918	79,994	64,064	20,984	19,219	20,984
9	Miscellaneous	-	-	=	-	-	-	-
	Total	135,560	104,918	79,994	64,064	20,984	19,219	20,984

Note: The form is prepared basis the format as prescribed in the Insurance Regulatory and Development Authority of India (Assets, Liabilities and Solvency Margin of General Insurance Business) Regulations, 2016.



FORM NL-27 Offices information for Non-Life Apollo Munich Health Insurance Company Limited

30.06.2017

S. No	Office Information	Number
1	No. of offices at the beginning of the year	110
2	No. of branches approved during the year	50
3	No. of branches opened year	2
4	during the year  Out of approvals of this year	29
5	No. of branches closed during the year	0
6	No of branches at the end of the year	141
7	No. of branches approved but not opened	21
8	No. of rural branches	-
9	No. of urban branches	141

<sup>\*</sup> Metro branches has been included in total of urban branches.



### FORM NL-28-STATEMENT OF ASSETS - 3B

### Apollo Munich Health Insurance Company Limited Registration No. 131 dated 3rd August 2007

Statement as on: 30.06.2017

Statement of Investment Assets (General Insurer)

(Business within India)

Periodicity of Submission: Quarterly

Rs. In Lakhs

S. No	PARTICULARS	SCH	AMOUNT
1	Investments	8	90,299
2	Loans	9	-
3	Fixed Assets	10	3,334
4	Current Assets		
	a. Cash & Bank Balance	11	10,002
	b. Advances & Other Assets	12	10,371
5	Current Liabilities		
	a. Current Liabilities	13	29,123
	b. Provisions	14	52,485
	c. Misc. Exp not Written Off	15	-
1 I I 2 L 3 F 3 C 4 A 5 5 C 6 P 7 M 8 C	d. Debit Balance of P&L A/c		27,490
	Application of Funds as per Balance Sheet (A)		223,104
	Less: Other Assets	SCH	Amount
1	Loans	9	-
2	Fixed Assets	10	3,334
3	Cash & Bank Balances	11	3,357
4	Advances & Other Assets	12	10,371
5	Current Liabilities	13	29,123
6	Provisions	14	52,485
7	Misc. Exp not Written Off	15	-
8	Debit Balance of P&L A/c		27,490
		TOTAL (B)	126,160
	'Investment Assets' As per FORM 3B	(A-B)	96,944

			S	Н	РН	Book Value	%	FVC Amount	Total	Market	
No	'Investment' represented as	Reg. %	Balance	FRSM <sup>+</sup>	PN	(SH + PH)	Actual	rvc Amount	iotai	Value	
			(a)	(b)	С	d = (b+c)	Actual	(e)	(d + e)	value	
1	G. Sec.	Not less than 20%			21,404	21,404	22		21,404	21,921	
2	G. Sec or Other Approved Sec. (incl. (1) above)	Not less than 30%			31,771	31,771	33		31,771	32,741	
3	Investment subject to Exposure Norms										
	Housing & Loans to SG for Housing and FFE, Infrastructure Investments	Not less than 15%			32,684	32,684	34		32,684	33,664	
	2. Approved Investments (Not exceeding 55%)		-	15306	13,300	28,606	30	7	28,613	29,043	
	3. Other Investments (not exceeding 25%)			3,873	-	3,873	4	3	3,876	3,876	
	Total Investment Assets	100%	-	19,179	77,755	96,934	100	10	96,944	99,324	



FORM NL-29 Detail regarding debt securities Apollo Munich Health Insurance Company Limited

30.06.2017

(Rs in Lakhs)

			Detail Regard	ding debt securi	ties			
		MARKE	Γ VALUE			воок	VALUE	
	As at 30/06/2017	As % of total for this class	As at 30/06/2016 Of the previous year	As % of total for this class	As at 30/06/2017	As % of total for this class	As at 30/06/2016 Of the previous year	As % of total for this class
Break down by credit								
rating								
AAA rated	43,188	43.48%	29,241	34.02%	41,985	43.31%	28,524	33.76%
AA or better	8,205	8.26%	5,937	6.91%	7,999	8.25%	5,800	6.87%
Rated below AA but above A	-	_	-	-	-	_	-	_
Rated below A but above B	-	-	-	-	-	-	-	_
Any other	47,930	48.26%	50,762	59.07%	46,949	48.43%	50,161	59.37%
BREAKDOWN BY RESIDUALMATURITY								
Up to 1 year	23,584	23.74%	24,607	28.63%	23,519	24.26%	24,519	29.02%
more than 1 year and upto 3 years	23,304	23.46%	22,260	25.90%	22,803	23.52%	21,845	25.86%
More than 3 years and up to 7 years	27,485	27.67%	25,539	29.72%	26,384	27.22%	24,923	29.50%
More than 7 years and up to 10 years	10,350		7,468		9,972	10.29%		8.65%
above 10 years	14,600	14.70%	6,067	7.06%	14,255	14.71%	5,890	6.97%
Breakdown by type of the issuer								
a. Central Government	21,921	22.07%	18,414	21.43%	21,404	22.08%	17,965	21.26%
b. State Government	10,820	10.89%	9,014	10.49%	10,367	10.69%	8,883	10.51%
c. Corporate Securities	66,583		58,513	68.08%	65,163	67.22%	57,637	68.22%

### FORM NL-30 Analytical Ratios Apollo Munich Health Insurance Company Limited

### **Analytical Ratios for Non-Life companies**



S. No	Particular	For the Quarter Ended 30.06.17 (%/Times)	Up to the Quarter Ended 30.06.17 (%/Times)	For the Quarter Ended 30.06.16 (%/Times)	Up to the Quarter Ended 30.06.16 (%/Times)
1	Gross Premium Growth Rate	26%	26%	30%	30%
2	Gross Direct Premium to Net Worth Ratio	0.78	0.78	0.75	0.75
3	Growth Rate of Net Worth	-16%	-16%	2%	2%
4	Net Retention Ratio	77%	77%	78%	78%
5	Net Commission Ratio	4%	4%	7%	7%
6	Expenses of Management to Gross Direct Premium Ratio	45%	45%	49%	49%
7	Expenses of Management to Net Written Premium Ratio	58%	58%	64%	64%
8	Net Incurred Claims to Net Earned Premium	96%	96%	64%	64%
9	Combined Ratio	142%	142%	120%	120%
10	Technical Reserves to Net Premium Ratio	3.19	3.19	3.61	3.61
11	Underwriting Balance Ratio	(0.47)	(0.47)	(0.06)	(0.06)
12	Operating Profit Ratio	-38%	-38%	1%	1%
13	Liquid Assets to Liabilities Ratio	0.38	0.38	0.50	0.50
14	Net Earnings Ratio	-32.43%	-32.43%	3.51%	3.51%
15	Return on Net Worth	-19.37%	-19.37%	2.04%	2.04%
16	Available Solvency Margin to Required Solvency Margin Ratio	1.54	1.54	1.55	1.55
17	NPA Ratio	1	-	-	-
	Gross NPA Ratio	-	-	-	-
	Net NPA Ratio	-	-	-	-
	ng Pattern for Non-Life Insurers	257 254 727	257 254 727	256 274 662	256 274 662
2	(a) No. of shares (b) Percentage of shareholding (Indian / Foreign)	357,354,787	357,354,787	356,971,662	356,971,662
	-Indian	51.04%	51.04%	74.35%	74.35%
	-Foreign	48.68%	48.68%	25.47%	25.47%
	Other	0.28%	0.28%	0.19%	0.19%
3	( c) % of Government holding (in case of public sector insurance companies)	Nil	Nil	Nil	Nil
4	(a) Basic and diluted EPS before extraordinary items (net of tax expense) for the period (not to be annualized)	Basic EPS-(1.85) Diluted EPS-(1.84)	Basic EPS-(1.85) Diluted EPS-(1.84)	Basic EPS-0.16 Diluted EPS-0.16	Basic EPS-0.16 Diluted EPS-0.16
5	(b) Basic and diluted EPS after extraordinary items (net of tax expense) for the period (not to be annualized)	Basic EPS-(1.85) Diluted EPS-(1.84)	Basic EPS-(1.85) Diluted EPS-(1.84)	Basic EPS-0.16 Diluted EPS-0.16	Basic EPS-0.16 Diluted EPS-0.16
6	(iv) Book value per share (Rs)	9.55	9.55	7.85	7.85



### FORM NL-31 : Related Party Transactions Apollo Munich Health Insurance Company Limited

30.06.2017

(Rs in Lakhs)

		Related	Party Transactions				
S. No	Name of the Related Party	Nature of Relationship with the Company	Description of Transactions / Categories	For the Quarter Ended 30.06.2017	Up to the Quarter Ended 30.06.2017	For the Quarter Ended 30.06.2016	Up to the Quarter Ended 30.06.2016
			Premium Income	114.58	114.58	79.43	79.43
1	Family Health Plan Limited	Significant Influence	Claim Payment	-	-	0.83	0.83
-	ranniy ricalar rian Elinica	Significant Influence	TPA Fees	607.40	607.40	300.28	300.28
			Receivables	-	-	300.00	300.00
			Premium Income	234.13	234.13	275.46	275.46
2	Apollo Hospitals Enterprise Limited	Joint Venture partners	Claim Payment	724.59	724.59		552.35
			Sponsorship of Patient Safety	1.12	1.12	0.21	0.21
_			Premium Income	11.96	11.96	21.80	21.80
3	Lifetime Wellness Rx Intl. Ltd	Significant Influence	Expenses towards Services			0.30	0.30
			Rendered	6.68	6.68		
4	Apollo Gleneagales Hospitals Ltd.	Significant Influence	Premium Income	-	-	0.15	0.15
			Claim Payment	88.36	88.36	93.22	93.22
			Premium Income	7.11	7.11	(15.39)	(15.39)
5	Indraprastha Medical Corporation Ltd	Significant Influence	Claim Payment	380.78	380.78	307.96	307.96
			Expenses towards Services	0.46		_	_
			Rendered		0.46		
6	Apollo Hospitals International Limited	Significant Influence	Premium Income	0.16	0.16	(1.12)	(1.12)
	P	- 5	Claim Payment	61.79	61.79		58.25
			Premium Income	29.94	29.94	-	
7	Apollo Health and Lifestyle Ltd.	Significant Influence	Claim Payments	0.42	0.42	0.34	0.34
	, , , , , , , , , , , , , , , , , , , ,		Expenses towards Services			1.32	1.32
		aa	Rendered	1.67	1.67		
8	Imperial Hospital And Research Centre Ltd	Significant Influence	Claim Payment	76.14	76.14	76.99	76.99
9	Faber Sindoori Managemnt Service Private Ltd	Significant Influence	Premium Income	-	- 10.10	22.12	22.12
		G: :C:	Claim Payment	16.12	16.12	0.75	0.75
10	Samudra Healthcare Enterprises Limited Krishnan Ramachandran, Srikanth Kandikonda,	Significant Influence	Claim Payment	2.32	2.32	1.46	1.46
11	Vishwanath Mahendra, Antony Jacob, Sanjay Kulshrestha, Mr. Vipul Sharma, Sriharsha Achar, Dr. Nandini Ali,Deepti Rustagi	Key Persons As Per IRDA Regulations	Remuneration	393.34	393.34	386.99	386.99
12	KEIMED LIMITED	Significant Influence	Premium Income	0.08	0.08	0.07	0.07
13	APEX AGENCIES	Significant Influence	Premium Income	-	-	0.01	0.01
14	Medvarsity Online Ltd.	Significant Influence	Premium Income	18.81	18.81	-	-
15	Apollo Home Health Care Limited	Significant Influence	Premium Income	0.13	0.13	0.98	0.98
16	P Obul Reddy and Sons	Significant Influence	Premium Income	-	-	(0.01)	(0.01)
17	Associated Electrical Agencies	Significant Influence	Premium Income	-	-	(0.04)	(0.04)
10		0: :5	Premium on cessions to Reinsurers	4,534.40	4,534.40	851.87	851.87
18	Munchener Ruckversicherung Gesellschaft	Significant Influence	Reinsurance Commission earned	1,555.45	1,555.45	298.15	298.15
			Losses recovered from Reinsurers	617.83	617.83	24.26	24.26
			Payables	-		529.45	529.45
19	Apollo Rajshree Hospitals Pvt Ltd	Significant Influence	Claim Payment	4.42	4.42	-	-
20	Apollo Dialysis Private Limited	Significant Influence	Premium Income	0.21	0.21	-	-
21	Apollo Med Skills Limited	Significant Influence	Premium Income	24.96	24.96	-	-
22	Assam Hospitals Limited	Significant Influence	Claim Payment	5.61	5.61	-	-

### FORM NL-32 Products Information Apollo Munich Health Insurance Company Limited

30.06.2017



	Products Information													
List below the	products and/or add-ons introduced o	during the period												
SI. No.	Name of Product	Co. Ref. No.	IRDA Ref.no.	Class of Business	Category of product	Date of filing of Product	Date IRDA confirmed filing/ approval							
1	Nil													

# FORM NL-33 - SOLVENCY MARGIN (Form IRDAI-GI-SM Table IB) Apollo Munich Health Insurance Company Limited

Available assets(as per Form IRDAI-GI-TA)

Excess in Policyholder's funds (A)-(B)-(C)-(D)



Deduct:

(1)

Item No.

(A)

(B)

(C)

(D)

(E)

Available Solvency Margin and Solvency Ratio

Policyholder's FUNDS

Provisions as per BS

Other Liabilities

Current Liabilities as per BS



(3)
Amount
77,771
12,527
52,459
8,415

(Rs. in Lakhs)

4,370

	Shareholder's FUNDS	
(F)	Available Assets	35,866
	Deduct:	
(G)	Other Liabilities	7,959
(H)	Excess in Shareholder's funds (F-G)	27,907
(l)	Total ASM (E+H)	32,277
(J)	Total RSM	20,984
(K)	SOLVENCY RATIO (Total ASM/ Total RSM)	1.54

(2)

Description

Note: The form is prepared basis the format as prescribed in the Insurance Regulatory and Development Authority of India (Assets, Liabilities and Solvency Margin of General Insurance Business) Regulations, 2016.

### FORM NL-34 : Board of Directors & Key Management Persons Apollo Munich Health Insurance Company Limited

30.06.2017



BOD and Key Management Person information

S. No	Name of person	Role/designation	Details of change in the period
1	Dr. Prathap C Reddy	Chairman	None
2	Ms. Shobana Kamineni	Non Executive Director	None
3	Ms. Suneeta Reddy	Non Executive Director	None
4	Mr. Antony Jacob	Whole-time Director & CEO	None
5	Dr. Doris Sophia Hoepke	Non Executive Director	None
6	Mr. Andrew Kielty	Non Executive Director	None
7	Mr. MBN Rao	Independent Director	None
8	Mr. Bernhard Steinruecke	Independent Director	None
9	Mr. Karthik Reddy	Alternate Director to Ms Suneeta Reddy	Effective 10th April, 2017
10	Dr. Clemens Muth	Alternate Director to Dr. Doris Sophia Hoepke	Effective 27th April, 2017
11	Mr. Srikanth Kandikonda	CFO and Company Secretary	None
12	Mr. Krishnan Ramachandran	Deputy CEO & CMO	None
13	Mr. Sanjay Kulshrestha	Chief Investment Officer	None
14	Mr. Vishwanath Mahendra	Appointed Actuary & Chief Risk Officer	None
15	Ms. Deepti Rustagi	Chief Compliance Officer	None
16	Dr. Sriharsha A Achar	Chief People Officer	None
17	Dr. Nandini Ali	Executive Vice President Marketing	None
18	Mr. Vipul Sharma	Head of Internal Audit	Effective 27th April, 2017

Key Management Persons as defined in Guidelines on Corporate Governance for insurers in India issued by IRDAI on May 18, 2016.

### FORM NL-35-NON PERFORMING ASSETS-7A

### Apollo Munich Health Insurance Company Limited Registration No. 131 dated 3rd August 2007, CIN U66030TG2006PLC051760



### Name of the Fund Investment Corpus I- FRSM+PH

Details of Investment Portfolio

Periodicity of Submission : Quarterly



		Instrume	Inter	est Rate	Total O/s	Default Principal	Default Interest	Principal	Interest	Deferred	Deferred	Rolled		e been any I Waiver?		Provision	Provision
COI	Company Name	nt Type	%	Has there been revision?	(Book Value)	(Book Value)	(Book Value)	Due from	Due from	Principal	Interest	Over?	Amount	Board Approval Ref	Classification	(%)	(Rs)
	GOVENMENT OF INDIA	GILTS	6.01	-	62	-	-	-	-	-	-	-	-	-	STANDARD	-	-
CGSB	GOVENMENT OF INDIA	GILTS	6.17	-	155	-	-	-	-	-	-	-	-	-	STANDARD	-	-
CGSB	GOVENMENT OF INDIA	GILTS	6.25	-	796	-	-	-	-	-	-	-	-	-	STANDARD	-	-
CGSB	GOVENMENT OF INDIA	GILTS	6.90	-	492	-	-	-	-	-	-	-	-	-	STANDARD	-	-
CGSB	GOVENMENT OF INDIA	GILTS	7.46	-	500	-	-	-	-	-	-	-	-	-	STANDARD	-	-
CGSB	GOVENMENT OF INDIA	GILTS	7.59	-	2,070	-	-	-	-	-	-	-	-	-	STANDARD	-	-
CGSB	GOVENMENT OF INDIA	GILTS	7.80	-	496	-	-	-	-	-	-	-	-	-	STANDARD	-	-
CGSB	GOVENMENT OF INDIA	GILTS	7.83	-	996	-	-	-	-	-	-	-	-	-	STANDARD	-	-
CGSB	GOVENMENT OF INDIA	GILTS	7.88	-	2,083	-	-	-	-	-	-	-	-	-	STANDARD	-	-
CGSB	GOVENMENT OF INDIA	GILTS	7.95	-	686	-	-	-	-	-	-	-	-	-	STANDARD	-	-
	GOVENMENT OF INDIA	GILTS	7.99	-	25	-	-	-	-	-	-	-	-	-	STANDARD	-	-
	GOVENMENT OF INDIA	GILTS	8.08	-	47	-	-	-	-	-	-	-	-	-	STANDARD	-	-
	GOVENMENT OF INDIA	GILTS	8.15	-	1,089	-	-	-	-	-	-	-	-	-	STANDARD	-	-
	GOVENMENT OF INDIA	GILTS	8.19	-	498	-	-	-	-	-	-	-	-	-	STANDARD	-	-
	GOVENMENT OF INDIA	GILTS	8.20	-	20	-		-	-	-	-	-	-	-	STANDARD	-	-
	GOVENMENT OF INDIA	GILTS	8.24	-	499	-	-	-	-	-	-	-	-	-	STANDARD	-	-
	GOVENMENT OF INDIA	GILTS	8.24	-	2,218									-	STANDARD	<del></del>	
	GOVENMENT OF INDIA	GILTS	8.28	-	554	-	-	-	-		-	-	-	-	STANDARD	_	-
	GOVENMENT OF INDIA	GILTS	8.32	-	1,016	-		<del></del>			-	-			STANDARD	-	
	GOVENMENT OF INDIA	GILTS	8.32					_							STANDARD		
				-	1.013	-	-	-	-	-	-	-	-	-		-	-
	GOVENMENT OF INDIA	GILTS	8.35			-		-	-	-	-	-	-		STANDARD		
	GOVENMENT OF INDIA	GILTS	8.60	-	4,471	-	-	-	-	-	-	-	-	-	STANDARD	-	-
	GOVENMENT OF INDIA	GILTS	9.15	-	524	-	-	-	-	-	-	-	-	-	STANDARD	-	-
	GOVENMENT OF INDIA	GILTS	9.20	-	1,084	-	-	-	-	-	-	-	-	-	STANDARD	-	-
	BAJAJ FINSERV LIMITED	BONDS	7.75	-	1,000	-	-	-	-	-	-	-	-	-	STANDARD	-	-
	BAJAJ FINSERV LIMITED	BONDS	7.84	-	1,000	-	-	-	-	-	-	-	-	-	STANDARD	-	-
	HDB FINANCIAL SERVICES LIMITED	BONDS	8.84	-	1,000	-	-	-	-	-	-	-	-	-	STANDARD	-	-
	HERO FINCORP LTD	BONDS	8.70	-	1,000	-	-	-	-	-	-	-	-	-	STANDARD	-	-
	KOTAK MAHINDRA PRIME LIMITED	BONDS	8.70	-	500	-	-	-	-	-	-	-	-	-	STANDARD	-	-
	KOTAK MAHINDRA PRIME LIMITED	BONDS	9.55	-	500	-	-	-	-	-	-	-	-	-	STANDARD	-	-
ECOS	KOTAK MAHINDRA PRIME LIMITED	BONDS	7.60	-	1,000	-		-			-		-	-	STANDARD	-	-
	MRF LTD.	BONDS	10.09	-	500	-	-	-	-	-	-	-	-	-	STANDARD	-	-
ECOS	RELIANCE CAPITAL LIMITED	BONDS	8.25	-	999	-	-	-	-	-	-	-	-	-	STANDARD	-	-
ECOS	RELIANCE CAPITAL LIMITED	BONDS	8.90	-	1,000	-	-	-	-	-	-	-	-	-	STANDARD	-	-
ECOS	RELIANCE CAPITAL LIMITED	BONDS	8.95	-	1,000	-	-	-	-	-	-	-	-	-	STANDARD	-	-
ECOS	SHRIRAM TRANSPORT FINANCE CORPORATION LTD.	BONDS	8.85	-	500	-	-	-	-	-	-	-	-	-	STANDARD	-	-
ECOS	SHRIRAM TRANSPORT FINANCE CORPORATION LTD.	BONDS	9.15	-	500	-	-	-	-	-	-	-	-	-	STANDARD	-	-
ECOS	STEEL AUTHORITY OF INDIA LIMITED	BONDS	8.72	-	501	-	-	-	-	-	-	-	-	-	STANDARD	-	-
ECOS	TATA MOTORS FINANCE LIMITED	BONDS	9.20	-	1,000	-	-	-	-	-	-	-	-	-	STANDARD	-	-
ECOS	TATA SONS LIMITED	BONDS	8.25	-	1,000	-	-	-	-	-	-	-	-	-	STANDARD	-	-
	TATA SONS LIMITED	BONDS	8.97	-	300	-	-	-	-	-	-	-	-	-	STANDARD	-	-
	TATA SONS LIMITED	BONDS	9.76	-	500	-	-	-	-	-	-	-	-	-	STANDARD	-	-
	THE GREAT EASTERN SHIPPING COMPANY LTD	BONDS	8.70	-	500	-	-	-	-	-	-	-	-	-	STANDARD	-	-
	THE GREAT EASTERN SHIPPING COMPANY LTD	BONDS	8.25	-	2.000	-	-	-	-	-	-	-	-	-	STANDARD	-	-
	SMALL INDUSTRIES DEVELOPMENT BANK OF INDIA	BONDS	8.28	-	1,000	-	-	-	-	-	-	-	-	-	STANDARD	-	-
	CAN FIN HOMES LTD.	BONDS	7.57	_	1,000			-			_			-	STANDARD	-	-
	CAN FIN HOMES LTD.	BONDS	8.60		1,000			-			-			-	STANDARD	-	-
	DEWAN HOUSING FINANCE CORPORATION LTD	BONDS	9.30	-	500		-	-			-		-	-	STANDARD	<del></del>	-
	DEWAN HOUSING FINANCE CORPORATION LTD	BONDS	9.30	-	500	-	-	-	-	-			-	-	STANDARD	-	-
				-	1,000	-	-	-	-	-			-	-		-	-
	HDFC LIMITED	BONDS	7.78					<del>                                     </del>							STANDARD	+	
	HDFC LIMITED	BONDS	8.50	-	500	-	-	-	-	-	-	-	-	-	STANDARD	-	-

### FORM NL-35-NON PERFORMING ASSETS-7A

### Apollo Munich Health Insurance Company Limited Registration No. 131 dated 3rd August 2007, CIN U66030TG2006PLC051760



### Name of the Fund Investment Corpus I- FRSM+PH

Details of Investment Portfolio

Periodicity of Submission : Quarterly

		Instrume	Inter	est Rate	Total O/s	Default Principal	Default Interest	Principal	Interest	Deferred	Deferred	Rolled		been any I Waiver?	Classification	Provision	Provision
COI	Company Name	nt Type	%	Has there been revision?	(Book Value)	(Book Value)	(Book Value)	Due from	Due from	Principal	Interest	Over?	Amount	Board Approval Ref	Classification	(%)	(Rs)
HTDA	HDFC LIMITED	BONDS	8.70	-	2,524	-	-	-	-	-	-	-	-	-	STANDARD	-	-
HTDA	HDFC LIMITED	BONDS	9.90	-	300	-	-	-	-	-	-	-	-	-	STANDARD	-	-
HTDA	ICICI HOME FINANCE COMPANY LIMITED	BONDS	9.75	-	500	-	-	-	-	-	-	-	-	-	STANDARD	-	-
HTDA	INDIABULLS HOUSING FINANCE LTD	BONDS	9.35	-	500	-	-	-	-	-	-	-	-	-	STANDARD	-	-
HTDA	LIC HOUSING FINANCE LIMITED	BONDS	8.70	-	1,000	-	-	-	-	-	-	-	-	-	STANDARD	-	-
HTDA	LIC HOUSING FINANCE LIMITED	BONDS	8.75	-	2,000	-	-	-	-	-	-	-	-	-	STANDARD	-	-
HTDA	LIC HOUSING FINANCE LIMITED	BONDS	8.90	-	200	-	-	-	-	-	-	-	-	-	STANDARD	-	-
	LIC HOUSING FINANCE LIMITED	BONDS	11.08	-	112	-	-	-	-	-	-	-	-	-	STANDARD	-	-
	LIC HOUSING FINANCE LIMITED	BONDS	7.51	-	1,000	-	-	-	-	-	-	-	-	-	STANDARD	-	-
HTDA	TATA CAPITAL HOUSING FINANCE LTD	BONDS	9.00	-	1,000	-	-	-	-	-	-	-	-	-	STANDARD	-	-
IPTD	IDFC INFRA DEBT FUND LTD	BONDS	8.39	-	500	-	-	-	-	-	-	-	-	-	STANDARD	-	-
IPTD	IDFC INFRA DEBT FUND LTD	BONDS	8.65	-	1,000	-	-	-	-	-	-	-	-	-	STANDARD	-	-
IPTD	IDFC INFRA DEBT FUND LTD	BONDS	8.65	-	1,000	-	-	-	-	-	-		-	-	STANDARD	-	-
IPTD	IDFC INFRA DEBT FUND LTD	BONDS	8.00	-	1,000	-	-	-	-	-	-	-	-	-	STANDARD	-	-
IPTD	IDFC INFRA DEBT FUND LTD	BONDS	8.25	-	500		-	-	-	-	-	-		-	STANDARD	-	
IPTD	INFRASTRUCTURE LEASING AND FINANCIAL SERVICES LIN	M BONDS	8.65	-	998	-	-	-	-	-	-	-	-	-	STANDARD	-	-
IPTD	INFRASTRUCTURE LEASING AND FINANCIAL SERVICES LIN	M BONDS	8.65		2.993			<del></del>			-				STANDARD		
IPTD	INDIA INFRADEBT LTD (IIL)	BONDS	8.62	-	999		-	_	-	-	-	-	-	-	STANDARD	-	-
IPTD	INDIA INFRADEBT LTD (IIL)	BONDS	9.10		1,000			-	_	_	_			_	STANDARD	-	
IPTD	INDIA INFRADEBT LTD (IIL) INDIA INFRADEBT LTD (IIL)		9.10	-	500		-	-	-	-	-		-	-	STANDARD	-	
IPTD		BONDS		-	1,000		-	-	-		-		-	-		-	-
	INDIA INFRADEBT LTD (IIL)	BONDS	7.95					-				-		-	STANDARD		
IPTD	INDIA INFRADEBT LTD (IIL)	BONDS	8.05		1,000		-	-	-	-	-	-	-		STANDARD	-	-
IPTD	INDIAN RAIL FINANCE CORPORATION LIMITED	BONDS	8.45	-	499	-	-	-	-	-	-	-	-	-	STANDARD	-	-
IPTD	INDIAN RAIL FINANCE CORPORATION LIMITED	BONDS	8.55	-	300	-	-	-	-	-	-	-	-	-	STANDARD	-	-
IPTD	INFRASTRUCTURE DEVELOPMENT FINANCIAL COMPANY L	BONDS	8.73	-	500	-	-	-	-	-	-	-	-	-	STANDARD	-	-
IPTD	L&T INFRA DEBT FUND	BONDS	8.30	-	1,000	-	-	-	-	-	-	-	-	-	STANDARD	-	-
IPTD	L&T INFRASTRUCTURE FINANCE COMPANY LIMITED	BONDS	8.70	-	1,000	-	-	-	-	-	-	-	-	-	STANDARD	-	-
IPTD	POWER FINANCE CORPORATION LIMITED	BONDS	8.90	-	200	-	-	-	-	-	-	-	-	-	STANDARD	-	-
IPTD	POWER FINANCE CORPORATION LIMITED	BONDS	8.90	-	200	-	-	-	-	-	-	-	-	-	STANDARD	-	-
IPTD	POWER FINANCE CORPORATION LIMITED	BONDS	9.28	-	10	-	-	-	-	-	-	-	-	-	STANDARD	-	-
	POWER FINANCE CORPORATION LIMITED	BONDS	9.81	-	500	-	-	-	-	-	-	-	-	-	STANDARD	-	-
	RURAL ELECTRIFICATION CORPORATION LTD	GILTS	8.80	-	50	-	-	-	-	-	-	-	-	-	STANDARD	-	-
	RURAL ELECTRIFICATION CORPORATION LTD	GILTS	8.80	-	300	-	-	-	-	-	-	-	-	-	STANDARD	-	-
IPTD	RURAL ELECTRIFICATION CORPORATION LTD	GILTS	9.38	-	499	-	-	-	-	-	-	-	-	-	STANDARD	-	-
IPTD	RURAL ELECTRIFICATION CORPORATION LTD	GILTS	9.63	-	500	-	-	-	-	-	-	-	-	-	STANDARD	-	-
	IL&FS FINANCIAL SERVICE LIMITED	GILTS	8.00	-	1,000	-	-	-	-	-	-	-	-	-	STANDARD	-	-
	ANDHRA PRADESH	GILTS	8.45	-	200	-	-	-	-	-	-	-	-	-	STANDARD	-	-
SGGB	BIHAR	GILTS	9.39		528	-	-	-	-	-	-			-	STANDARD	-	-
SGGB	GUJRAT	GILTS	9.39		528	-	-	-	-	-	-			-	STANDARD	-	
SGGB	JAMMU & KASHMIR	GILTS	8.05	-	507	-	-	-	-	-	-	-	-	-	STANDARD	-	-
SGGB	KARNATAKA	GILTS	7.76	-	299	-	-	-	-	-	-	-	-	-	STANDARD	-	-
SGGB	KARNATAKA	GILTS	8.67	-	501	-	-	-	-	-	-	-	-	-	STANDARD	-	-
SGGB	KERALA	GILTS	8.42	-	541	-	-	-	-	-	-	-	-	-	STANDARD	-	-
SGGB	KERALA	GILTS	8.65	-	1,016	-	-	-	-	-	-	-	-	-	STANDARD	-	-
SGGB	MADHYA PRADESH	GILTS	8.39	-	1,058	-	-	-	-	-	-	-	-	-	STANDARD	-	-
	MADHYA PRADESH	GILTS	8.60	-	504	-	-	-	-	-	-	-	-	-	STANDARD	-	-
	PUNJAB	GILTS	7.88	-	504	-	-	-	-	-	-	-	-	-	STANDARD	-	-
	PUNJAB	GILTS	8.64	-	1.012	-	-	-	-	-	-	-	-	-	STANDARD	-	-
	RAJASTHAN	GILTS	9.24	-	519	-	-	-	-	-	-	-	-	-	STANDARD	-	-
SGGB	TAMIL NADU	GILTS	8.28	-	301	-	-	-	-	-	-	-	-	-	STANDARD	-	-
	TELANGANA	GILTS	8.27	-	501	-	-	-	-	-	-	-	-	-	STANDARD	-	-
	UTTAR PRADESH	GILTS	8.34	-	501	-	-	-	-	-	-	-	-	-	STANDARD	-	-
	UTTAR PRADESH	GILTS	8.39	-	508		-	-	-	-	-	-	-	-	STANDARD	-	-
	UTTAR PRADESH	GILTS	8.83		542		-	-	_	_	_			_	STANDARD	-	-
	ANDHRA PRADESH STATE FINANCIAL CORPORATION	BONDS	8.35	- :	258		-	<del></del>	-	-		-			STANDARD	-	
	ANDHRA PRADESH STATE FINANCIAL CORPORATION  ANDHRA PRADESH STATE FINANCIAL CORPORATION	BONDS	8.50	-	40		-	-			_	_	_	-	STANDARD	-	_
SGGL	ANDURA FRADESH STATE FINANCIAL CORPORATION	PONDS	8.50	-	40					_	-				STANDARD		-



## FORM NL-36-YIELD ON INVESTMENTS 1 Apollo Munich Health Insurance Company Limited Registration No. 131 dated 3rd August 2007 Statement as on:30.06.2017

Statement of Investment and Income on Investment



Periodi	iodicity of Submission: Quarterly (Rs in Lakhs)																	
					nt Quarter				Year to Date					Previous Year				
			Investm	ent (Rs.)				Invest	ment (Rs.)				Investm	ent (Rs.)				
No.	Category of Investment	Category Code	Book Value*	Market Value	Income on Investment (Rs.)	Gross Yield (%)¹	Net Yield (%) <sup>2</sup>	Book Value*	Market Value	Income on Investment (Rs.)	Gross Yield (%)¹	Net Yield (%)²		Market Value	Income on Investment (Rs.)	Gross Yield (%)¹	Net Yield (%) <sup>2</sup>	
1	CENTRAL GOVT. BONDS	CGSB	21,412	21,921	394	1.84%	1.84%	21,412	21,921	394	9.73%	9.73%	17,874	18,414	361	2.02%	2.02%	
2	DEPOSIT UNDER SECTION 7 OF INSURANCE ACT 1938	CDSS	-	-	-	-	-	-	-	-	7.58%	7.58%	-	-	-	0.00%	0.00%	
3	TREASURY BILLS	CTRB	-	-	-	-	-	-	-	-	1.88%	1.88%	997	-	7	0.67%	0.67%	
4	STATE GOVERNMENT BONDS	SGGB	10,075	10.513	198	1.96%	1.96%	10.075	10,513	198	9.45%	9.45%	8,445	8,581	175	2.08%	2.08%	
5	STATE GOVERNMENT GURANTEED LOANS	SGGL	298	306	6	2.17%	2.17%	298	306	6	8.64%	8.64%	424	433	9	2.17%	2.17%	
6	BONDS /DEBENTURES ISSUED BY NHB	HTDN	-	-	-	-	-	-	-	-	_	-	-	-	-	-	-	
7	BONDS/DEBENTURES ISSUED BY AUTHORITY CONSTINUTED UNDER ANY HOUSING/BUILDING SCHEME APPROVED BY CENTRAL/STATE ANY AUTHORITY OR BODY CONSTITUTED BY CENTRAL/STATE ACT	HTDA	13,640	13,930	285	2.09%	2.09%	13,640	13,930	285	9.35%	9.35%	13,930	12,731	324	2.32%	2.32%	
8	INFRASTRUCTURE/SOCIAL SECTOR PSU- DEBENTURES/BONDS	IPTD	18,157	19,734	392	2.16%	2.16%	18,157	19,734	392	9.09%	9.09%	10,606	10,644	237	2.24%	2.24%	
9	CORPORATE SECURITIES	EPBT	1,000	1,017	21	2.06%	2.06%	1,000	1,017	21	15.10%	15.10%	1,500	1,516	31	2.06%	2.06%	
10	CORPORATE SECURITIES (APPROVED INVESTMENTS)-DEBENTURES	ECOS	16,273	16,713	353	2.17%	2.17%	16,273	16,713	353	10.30%	10.30%	8,726	10,287	202	2.31%	2.31%	
11	DEPOSITS WITH BANKS	ECDB	9,177	6,645	208	2.26%	2.26%	9,177	6,645	208	9.34%	9.34%	17,524	17,569	388	2.22%	2.22%	
12	DEPOSITS-CDS WITH SCHEDULED BANK	EDCD	-	-	-	-	_	-	-	-	-	-	1	-	-	-	-	
13	COMMERCIAL PAPER ISSUED BY ALL INDIA FINANCIAL INSTITUTION RATED VERY STRONG OR MORE	ECCP	-	1	-	-	-	-	-	-	-	-	1	-	-	-	-	
14	APPLICATION MONEY	ECAM	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
15	MUTUAL FUNDS-GILT/G SEC/LIQUID SCHEME	EGMF	4,241	4,668	78	1.83%	1.83%	4,241	4,668	78	10.03%	10.03%	2,929	3,562	67	2.27%	2.27%	
16	CORPORATE SECURITIES(OTHER THAN APPROVED INVESTMENT)-MUTUAL FUND	OMGS	2,708	3,876	44	1.61%	1.61%	2,708	3,876	44	3.82%	3.82%	3,164	2,204	76	2.39%	2.39%	
			96,981	99,323	1,979	2.04%	2.04%	96,981	99,323	1,979	2.04%	2.04%	86,119	85,941	1,877	2.18%	2.18%	

Fund : Investment Corpus I PH+FRSM

### Fund : Investment Corpus II Balance Share holder

				Curre	nt Quarter				Yea	ar to Date				Pro	evious Year		
		Category	Investm	ent (Rs.)	Income on	Gross			ment (Rs.)		Gross			nent (Rs.)	Income on	Gross	
No.	Category of Investment	Code	Book Value	Market Value	Investment		Net Yield (%) <sup>2</sup>	Book Value	Market Value	Income on Investment (Rs.)	Yield (%)¹	Net Yield (%) <sup>2</sup>		Market Value	Investment Yield	Yield (%)¹	Net Yield (%) <sup>2</sup>
1	DEPOSITS WITH BANKS	ECDB	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2	DEPOSITS-CDS WITH SCHEDULED BANK	EDCD	1	-	-	1	1	-	-	-	-	-	-	-	1	1	-
	COMMERCIAL PAPER ISSUED BY ALL INDIA																
3	FINANCIAL INSTITUTION RATED VERY STRONG		-	-	-	-	-	-	-	-	-	-	-	-	-	-	- 1
	OR MORE	ECCP															
4	MUTUAL FUNDS-GILT/G SEC/LIQUID SCHEME	EGMF	3,497	-	42	1.19%	1.19%	1,460	-	40	2.76%	2.76%	-	-	1	0.00%	0.00%
5	MUTUAL FUND-DEBT / INCOME / SERIAL / LIQUID INCOME	OMGS	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	TOTAL		3,497	-	42	1.19%	1.19%	1,460	-	40	2.76%	2.76%	-	-		0.00%	0.00%

<sup>\*</sup> Book Value of Investmnets shows daily average of Investmnets holding under the category.





FORM NL-37-DOWN GRADING OF INVESTMENT-2
Apollo Munich Health Insurance Company Limited
Statement as on:30.06.2017
Statement of Down Graded Investments
Periodicity of Submission: Quarterly

Registration No. 131 dated 3rd August 2007, CIN U66030TG2006PLC051760
Name of Fund Investment Corpus I-FRSM+PH

									(Rs.in Lakhs)
No	Name of the Security	COI	Amount	Date of Purchase	Rating Agency	Original Grade	<b>Current Grade</b>	Date of Downgrade	Remarks
A.	During the Quarter 1								
В.	As on Date 2								

### Name of Fund Investment Corpus II- Balance

No	Name of the Security	COI	Amount	Date of Purchase	Rating Agency	Original Grade	<b>Current Grade</b>	Date of Downgrade	Remarks
A.	During the Quarter 1								
					. N	IL ←			
						IL `			
В.	As on Date 2								

## FORM NL-38 Quarterly Business Returns across line of Business Apollo Munich Health Insurance Company Limited



(Rs in Lakhs)

### **Business Returns across line of Business**

		Quarter Ende	ed 30.06.17	Quarter End	ed 30.06.16	Upto the Quarter	Ended 30.06.17	Upto the Quarter	Ended 30.06.16
S.No.	Line of Business	Premium	No of Policies	Premium	No of Policies	Premium	No of Policies	Premium	No of Policies
1	Fire								
2	Marine Cargo & Hull								
3	Motor TP								
4	Motor OD								
5	Engineering								
6	Workmen's Compensation								
7	Employer's Liability								
8	Aviation								
9	Personal Accident	2,561	30,449	2,154	27,283	2,561	30,449	2,154	27,283
10	Health	23,303	138,824	18,475	119,797	23,303	138,824	18,475	119,797
11	Others	663	20,675	449	18,194	663	20,675	449	18,194
	Total	26,526	189,948	21,078	165,274	26,526	189,948	21,078	165,274



# FORM NL-39 Rural & Social Obligations (Quarterly Returns) Apollo Munich Health Insurance Company Limited Date:

30.06.2017

(Rs in Lakhs)

	Rural & Social Obligat	ions Upto the Qua	arter Ended 30.06.20	17	(NO III LUMIO)
SI.No.	Line of Business	Particular	No. of Policies Issued	Premium Collected	Sum Assured
1	Fire	Rural Social			
2	Cargo & Hull	Rural Social			
3	Motor TP	Rural Social			
4	Motor OD	Rural Social			
5	Engineering	Rural Social			
6	Workmen's Compensation	Rural Social			
7	Employer's Liability	Rural Social			
8	Aviation	Rural Social			
9	Personal Accident	Rural Social	1,760 -	36.98 -	
10	Health	Rural Social	7,458 -	833.12	
11	Others	Rural Social		-	



## FORM NL-40 Business Acquisition through different channels Apollo Munich Health Insurance Company Limited

(Rs in Lakhs)

			(RS III Lakiis)	Ві	siness Acquisition th	rough different cha	annels			
		For the Quarter ended 30.06.17		For the Quarte	er ended 30.06.16	Upto the Quarter	ended 30.06.17	Upto the Quarter	Upto the Quarter ended 30.06.16	
S. No.	Channels	No of Policies	Premium	No of Policies	Premium	No of Policies	Premium	No of Policies	Premium	
1	Individual agents	126,055	13,908	114,512	11,011	126,055	13,908	114,512	11,011	
2	Corporate Agents-Banks	11,653	3,722	5,696	2,490	11,653	3,722	5,696	2,490	
3	Corporate Agents -Others	695	67	198	21	695	67	198	21	
4	Brokers	13,497	3,399	13,971	3,320	13,497	3,399	13,971	3,320	
5	Micro Agents	-	-	-	-	-	-	-	-	
6	Direct Business	33,850	5,087	29,160	4,100	33,850	5,087	29,160	4,100	
7	Insurance Marketing Firm	59	5	14	2	59	5	14	2	
8	Web Aggregator	4,139	337	1,723	134	4,139	337	1,723	134	
	Total (A)	189,948	26,526	165,274	21,078	189,948	26,526	165,274	21,078	
1	Referral (B)	-	-	-	-	-	-	-	-	
	Grand Total (A+B)	189,948	26,526	165,274	21,078	189,948	26,526	165,274	21,078	



### FORM NL-41 GRIEVANCE DISPOSAL FOR THE PERIOD UPTO 30.06.2017 DURING THE FINANCIAL YEAR 2017-18 **Apollo Munich Health Insurance Company Limited GRIEVANCE DISPOSAL REPORT** Opening Complaints **Total complaints** Complaints Resolved/Settled during the quarter Balance\*As on Additions during the Pending at the registered upto the SI No. **Particulars** beginning of the end of the quarter during the quarter **Fully Accepted** Partial Accepted Rejected quarter quarter financial year Complaints made by customers Proposal Related a) b) Claims c) Policy Related d) Premium e) Refund f) Coverage g) Cover Note Related h) Product Others **Unfair Business Practices** k) **Total Number**

2	Total No of policies during previous year	869,086
3	Total No of claims during previous year	217,891
4	Total No of policies during current year	189,948
5	Total No of claims during current year	55,425
6	Total No of Policy Complaints (current year) per 10,000 policies (current year)	9.32
7	Total No of Claim Complaints (current year) per 10,000 claims registered (current year)	15.88

<sup>\*</sup>Please note that Point 6, total no of Policy complaints does not include claim complaints

8	Duration wise Pending Status	Complaints made by customers	Complaints made by intermediaries	Total
a)	Upto 7 days	13	-	13
b)	7-15 days	3	-	3
c)	15-30 days	-	•	ı
d)	30-90 days	-	•	ı
e)	90 days & Beyond	-	•	ı
	Total No of Complaints	16	-	16

<sup>\*</sup> Status of complaints as on report preparation date i.e. 30-06-2017