

### FORM NL-1-B-RA

Apollo Munich Health Insurance Company Limited Registration No. 131 and Dated 3rd August 2007 Miscellaneous Business Revenue Account for the Year ended 31 March 2017

Particulars	Schedule	For the Quarter	Up to the Quarter	For the Quarter	Up to the Quarter
		Ended 31.03.17	Ended 31.03.17	Ended 31.03.16	Ended 31.03.16
		(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
	NL-4-Premium				
1 Premiums Earned (Net)	Schedule	3,844,496	11,013,079	2,052,331	7,748,976
Profit/ Loss on sale/redemption					
2 of Investments		44,740	112,931	14,765	45,204
3 Others		6,123	23,974	6,523	18,384
4 Interest, Dividend & Rent - Gross		162,873	535,874	98,720	381,149
TOTAL (A)		4,058,232	11,685,858	2,172,339	8,193,713
	NL-5-Claims				
1 Claims Incurred (Net)	Schedule	1,534,991	6,055,940	1,252,175	5,006,466
	NL-6-Commission				
2 Commission	Schedule	522,661	948,950	97,123	501,893
Operating Expenses related to	NL-7-Operating				
3 Insurance Business	Expenses Schedule	1,165,042	3,497,628	837,110	2,858,071
Less : Expenses in excess of the limits	5				
allowed as per EOM Regulation					
4 transferred to Profit and Loss Account		(689,698)	(689,698)	-	-
5 Premium Deficiency		-	-	-	-
TOTAL (B)		2,532,996	9,812,820	2,186,408	8,366,430
Operating Profit/(Loss) from					
Miscellaneous Business C= (A - B)		1,525,236	1,873,038	(14,069)	(172,717)
APPROPRIATIONS		1,323,230	1,075,050	(14,003)	(172,717)
Transfer to Shareholders' Account		1,525,236	1,873,038	(14,069)	(172,717)
THAIISIEL LU SHALEHUIUEIS ACCOUNT		1,525,236	1,873,038	(14,069)	(1/2,/1/)
Transfor to Catastropho Posonyo					
Transfer to Catastrophe Reserve Transfer to Other Reserves		-	-	-	



## Apollo Munich Health Insurance Company Limited Registration No. 131 and Dated 3rd August 2007 Profit and Loss Account for the Year ended 31 March 2017

	Particulars	Schedule	For the Quarter	Up to the Quarter	For the Quarter	Up to the Quarter
			Ended 31.03.17	Ended 31.03.17	Ended 31.03.16	Ended 31.03.16
			(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000
	OPERATING PROFIT/(LOSS)					
	(a) Fire Insurance		-	-	-	-
	(b) Marine Insurance		-	-	-	-
	(c) Miscellaneous Insurance		1,525,236	1,873,038	(14,069)	(172,717)
	INCOME FROM INVESTMENTS					
	( ) 7		12 726	4.45.455	61.101	220.256
	(a) Interest, Dividend & Rent – Gross (b) Amortization of Discount /		13,736	146,456	61,194	239,350
	Premium		173	(3)	317	2,022
	(c) Profit on sale of investments		(4,640)	19,592	9,243	28,627
	Less: Loss on sale of investments		- (4,040)	-	-	-
	OTHER INCOME					
)	(a) Profit on sale of Fixed Assets		(33)	1,235	519	649
	(b) Others		1,065	6,297	3,457	9,447
	TOTAL (A)		1,535,537	2,046,615	60,661	107,378
	TOTAL (A)		1,333,337	2,040,013	00,001	107,570
1	PROVISIONS (Other than taxation)					
	(a) For diminution in the value of					
	investments		-	-	-	-
	(b) For doubtful debts		-	-	-	-
	(c) Others		-	-	-	-
	OTHER EXPENSES					
	(a) Expenses other than those related					
	to Insurance Business		10,784	33,984	16,236	32,780
	(b) Bad debts written off		-	-	-	-
	(c) Expenses in excess of the limits					
	allowed as per EOM Regulation					
	transferred from Revenue Account		689,699	689,698	-	-
	(d) Others		-	-	-	-
	TOTAL (B)		700,483	723,682	16,236	32,780
	Profit Before					
	Tax		835,054	1,322,933	44,425	74,598
	Provision for Taxation		202.110	202.440		
	Current Tax/Mat Payable Less: Mat Credit Entitlement		203,148	203,148	-	
	Deferred Tax		(203,148)	(203,148)	-	
	Profit/(Loss) After Tax		835,054	1,322,933	44,425	74,598
	APPROPRIATIONS		835,034	1,322,933	44,425	74,390
	(a) Interim dividends paid during the					
	year (b) Proposed final dividend			-	-	-
	(c) Dividend distribution tax			-	-	-
	(d) Transfer to any Reserves or Other		_	-	-	
	Accounts		-	-	-	-
	Balance of profit/ loss brought forward					
	from last year		(2,922,933)	(3,410,812)	(3,455,237)	(3,485,410
	Balance carried forward to Balance					
	Sheet		(2,087,879)	(2,087,879)	(3,410,812)	(3,410,812)



## FORM NL-3-B-BS

# Apollo Munich Health Insurance Company Limited Registration No. 131 and Dated 3rd August 2007 Balance Sheet as at 31 March 2017

	Schedule	As at 31.03.17	As at 31.03.16
		(Rs.'000)	(Rs.'000)
SOURCES OF FUNDS			
	NL-8-Share Capital		
Share Capital	Schedule	3,572,710	3,569,229
Share Application Money Pending			
Allotment		-	_
	NL-10-Reserves and		
Reserves and Surplus	Surplus Schedule	2,587,793	2,587,793
Fair Value Change Account		781	2,522
	NL-11-Borrowings		
Borrowings	Schedule	_	-
TOTAL		6,161,284	6,159,544
ADDITION OF FUNDS			
APPLICATION OF FUNDS	NII 12 Investment		
	NL-12-Investment	0.454.505	7.050.500
Investments	Schedule	9,154,595	7,050,580
	NI 12 1		
Loans	NL-13-Loans Schedule NL-14-Fixed Assets	-	-
		200.000	246.042
Fixed Assets	Schedule	288,980	246,842
Deferred tax Asset		149,806	149,806
CURRENT ASSETS	NL-15-Cash and bank		
Cash and Bank Balancas		1 505 017	2.042.060
Cash and Bank Balances	balance Schedule	1,585,817	2,042,068
	NL-16-Advances and		
Advances and Other Assets	Other Assets Schedule	1,086,130	916,765
Sub-Total (A)	Other Assets Schedule	2,671,947	2,958,833
Sub Total (A)		2,072,317	-
	NL-17-Current		
Current Liabilities	Liabilities Schedule	3,167,026	2,304,580
	NL-18-Provisions	2,=21,0=0	
Provisions	Schedule	5,024,897	5,352,749
Deferred Tax Liability		-	-
Sub-Total (B)		8,191,923	7,657,329
		, ,	, ,
NET CURRENT ASSETS (C) = (A - B)		(5,519,976)	(4,698,496)
Miscellaneous Expenditure (to the	NL-19-Miscellaneous		
extent not written off or adjusted)	Expenditure Schedule	-	<u> </u>
Debit Balance in Profit and Loss			
Account		2,087,879	3,410,812
TOTAL	T	6,161,284	6,159,544



#### FORM NL-4-PREMIUM SCHEDULE

Particulars	F	or the Quarte	r Ended 31.03	3.17	Up	to the Quarter	Ended 31.03.	17	For	the Quarter E	nded 31.03.1	.6	Up to	the Quarter	Ended 31.03	.16
	Health	Personal Accident	Others	Total	Health	Personal Accident	Others	Total	Health	Personal Accident	Others	Total	Health	Personal Accident	Others	Total
Premium from direct business written	5,239,173	311,708	25,716	5,576,597	11,892,703	1,001,153	125,449	13,019,305	4,235,613	178,695	17,511	4,431,819	9,450,505	671,752	99,504	10,221,761
Service Tax																
Adjustment for change in reserve for unexpired risks	(956,836)	(19,384)	(827)	(977,047)	815,717	(74,410)	(4,786)	736,521	(2,054,277)	(11,045)	(153)	(2,065,475)	(1,291,516)	(47,469)	318	(1,338,667)
Gross Earned Premium	6,196,009	331,092	26,543	6,553,644	11,076,986	1,075,563	130,235	12,282,784	6,289,890	189,740	17,664	6,497,294	10,742,021	719,221	99,186	11,560,428
Add: Premium on reinsurance accepted	(1,250)	-	-	(1,250)	(20,763)	-	-	(20,763)	240,198	-	-	240,198	856,426	-	-	856,426
Less : Premium on reinsurance ceded	568,815	50,239	1,286	620,340	2,136,471	161,953	12,452	2,310,876	903,709	32,951	1,153	937,813	2,308,163	120,072	10,770	2,439,005
Net Premium	4,669,108	261,469	24,430	4,955,007	9,735,469	839,200	112,997	10,687,666	3,572,102	145,744	16,358	3,734,204	7,998,768	551,680	88,734	8,639,182
Adjustment for change in reserve for																
unexpired risks	139,018	(5,652)	98	133,464	432,966	(18,523)	(3,335)	411,108	(380,754)	(2,830)	(18)	(383,602)	(439,402)	(9,077)	18	(448,461)
Premium Earned (Net)	3,573,254	247,737	23,505	3,844,496	10,118,220	783,313	111,546	11,013,079	1,898,579	137,529	16,223	2,052,331	7,146,654	513,288	89,034	7,748,976

(Rs.'000)

																(13.000)
Particulars	F	or the Quarte	er Ended 31.0	3.17	Up	to the Quarter	Ended 31.03.	17	For	the Quarter E	nded 31.03.1	6	Up to	the Quarter	Ended 31.03.	.16
	Health	Personal Accident	Others	Total	Health	Personal Accident	Others	Total	Health	Personal Accident	Others	Total	Health	Personal Accident	Others	Total
Premium Income from business																
effected :( Gross Direct)																
In India	5,239,173	311,708	25,716	5,576,597	11,892,703	1,001,153	125,449	13,019,305	4,235,613	178,695	17,511	4,431,819	9,450,505	671,752	99,504	10,221,761
Outside India	-	-	-	-		-	-	-	-	-	-	-	-	-	-	-
Total premium Earned (Net)	5,239,173	311,708	25,716	5,576,597	11,892,703	1,001,153	125,449	13,019,305	4,235,613	178,695	17,511	4,431,819	9,450,505	671,752	99,504	10,221,761





CLAIMS INCURRED [NET]																(Rs.'000)
Particulars	F	or the Quarte	er Ended 31.0	3.17	Up t	o the Quarter	nded 31.03.:	L7	For	the Quarter E	nded 31.03.1	6	Up t	o the Quarter	Ended 31.03	.16
	Health	Personal Accident	Others	Total	Health	Personal Accident	Others	Total	Health	Personal Accident	Others	Total	Health	Personal Accident	Others	Total
Claims paid																
Direct claims	1,978,084	31,884	3,900	2,013,868	7,136,267	94,252	30,088	7,260,607	1,583,380	13,970	2,307	1,599,657	5,567,482	80,488	25,770	5,673,740
Add Claims Outstanding at the end of																
the year	847,740	65,701	73,451	986,892	847,740	65,701	73,451	986,892	804,367	51,604	55,512	911,483	804,367	51,604	55,512	911,483
Less Claims Outstanding at the																
beginning of the year	974,753	73,441	67,695	1,115,889	804,367	51,604	55,512	911,483	941,778	53,935	52,090	1,047,803	674,139	47,550	32,018	753,707
Gross Incurred Claims	1,851,071	24,144	9,656	1,884,871	7,179,640	108,349	48,027	7,336,016	1,445,969	11,639	5,729	1,463,337	5,697,710	84,542	49,264	5,831,516
Add Re-insurance accepted to direct																
claims	58,201	-	-	58,201	254,957	-	-	254,957	105,316	-	-	105,316	284,028	-	-	284,028
Less Re-insurance Ceded to claims																
paid	399,116	8,752	213	408,081	1,499,850	33,601	1,582	1,535,033	312,684	3,679	115	316,478	1,087,015	20,699	1,364	1,109,078
Total Claims Incurred	1,510,156	15,392	9,443	1,534,991	5,934,747	74,748	46,445	6,055,940	1,238,601	7,960	5,614	1,252,175	4,894,723	63,843	47,900	5,006,466

(Rs.'000)

F	For the Quarte	er Ended 31.0	3.17	Upt	to the Quarter	Ended 31.03.1	L7	For	the Quarter E	nded 31.03.1	6	Up t	to the Quarter	Ended 31.03.	16
Health	Personal Accident	Others	Total	Health	Personal Accident	Others	Total	Health	Personal Accident	Others	Total	Health	Personal Accident	Others	Total
1,510,156	15,392	6,892	1,532,440	5,934,747	74,748	27,884	6,037,379	1,238,601	7,960	5,614	1,252,175	4,894,723	63,843	30,715	4,989,281
-	-	2,551	2,551	-	-	18,561	18,561	-	-	-	-	-	-	17,185	17,185
1,510,156	15,392	9,443	1,534,991	5,934,747	74,748	46,445	6,055,940	1,238,601	7,960	5,614	1,252,175	4,894,723	63,843	47,900	5,006,466
	Health  1,510,156	Health Personal Accident  1,510,156 15,392	Health   Personal Accident   Others	Health         Personal Accident         Others         Total           1,510,156         15,392         6,892         1,532,440           -         -         2,551         2,551	Health   Personal Accident   Others   Total   Health	Health         Personal Accident         Others         Total         Health         Personal Accident           1,510,156         15,392         6,892         1,532,440         5,934,747         74,748           -         -         2,551         2,551         -         -	Health         Personal Accident         Others         Total         Health         Personal Accident         Others           1,510,156         15,392         6,892         1,532,440         5,934,747         74,748         27,884           -         -         2,551         2,551         -         -         18,561	Health         Personal Accident         Others         Total         Health         Personal Accident         Others         Total           1,510,156         15,392         6,892         1,532,440         5,934,747         74,748         27,884         6,037,379           -         -         2,551         -         -         18,561         18,561	Health   Personal Accident   Others   Total   Health   Personal Accident   Others   Total   Health   Health   Personal Accident   Others   Total   Health   Health   Personal Accident   Others   Total   Personal Accident   Others   Others	Health   Personal Accident   Others   Total   Health   Personal Accident   Others   Total   Health   Personal Accident	Health   Personal Accident   Others   Total   Total   Others   O	Health   Personal Accident   Others   Total   Others   Ot	Health   Personal Accident   Others   Total   Others   Ot	Health   Personal Accident   Others   Total   Others   Others	Accident   Others   Total   Health   Accident   Others   Total   To



### FORM NL-6-COMMISSION SCHEDULE

	ITSS	

Particulars	Foi	r the Quarter I	Ended 31.03.1	.7	Upt	to the Quarter	Ended 31.03.	.17	For	r the Quarter E	Ended 31.03.1	L6	Up	to the Quarter	Ended 31.03	.16
	Health	Personal Accident	Others	Total	Health	Personal Accident	Others	Total	Health	Personal Accident	Others	Total	Health	Personal Accident	Others	Total
Commission paid																
Direct	529,526	27,717	2,482	559,725	1,377,758	75,339	12,528	1,465,625	408,509	16,385	1,689	426,583	1,066,171	50,187	8,803	1,125,16
Add: Re-insurance accepted	114,986	-	-	114,986	148,790	-	-	148,790	53,313	-	-	53,313	221,256	-	-	221,256
Less: Commission on Re-insurance ceded	140,795	11,078	177	152,050	619,759	44,839	867	665,465	374,936	7,711	126	382,773	811,313	32,481	730	844,524
Net Commission	503,717	16,639	2,305	522,661	906,789	30,500	11,661	948,950	86,886	8,674	1,563	97,123	476,114	17,706	8,073	501,893
Break-up of the expenses incurred to procure business																
Agents	348,199	20,573	297	369,069	886,799	53,927	7,705	948,431	272,120	11,966	1,345	285,431	701,767	34,151	7,395	743,313
Brokers	82,487	3,637	1,715	87,839	228,768	14,164	2,867	245,799	74,089	3,177	156	77,422	201,576	12,442	1,275	215,293
Corporate Agency	94,374	3,432	2	97,808	249,268	7,103	9	256,380	47,695	1,222	69	48,986	126,831	3,575	14	130,420
Others	4,467	75	467	5,009	12,923	145	1,947	15,015	14,605	-	-	14,605	35,997	19	119	36,13!
TOTAL (B)	529,527	27,717	2,481	559,725	1,377,758	75,339	12,528	1,465,625	408,509	16,365	1,570	426,444	1,066,171	50,187	8,803	1,125,161



#### FORM NL-7-OPERATING EXPENSES SCHEDULE

OPERAT	ING EXPENSES RELATED TO INSURANCE	CE BUSINESS															(Rs.'000)
S. No	Particulars	For	r the Quarter I	Ended 31.03.	17	Up t	o the Quarter	Ended 31.03	.17	Foi	the Quarter	Ended 31.03.	16	Up t	o the Quarter	Ended 31.03	.16
		Health	Personal Accident	Others	Total	Health	Personal Accident	Others	Total	Health	Personal Accident	Others	Total	Health	Personal Accident	Others	Total
1	Employees' remuneration & welfare																
	benefits	461,725	22,614	1,157	485,496	1,297,965	109,265	13,692	1,420,922	389,874	10,864	376	401,114	1,107,873	78,749	11,665	1,198,287
2	Travel, conveyance and vehicle running																
	expenses	35,975	1,713	79	37,767	103,633	8,724	1,093	113,450	23,636	531	(5)	24,162	72,589	5,160	764	78,513
3	Training expenses	2,721	9	(21)	2,709	14,030	1,181	148	15,359	2,193	(30)	(18)	2,145	10,095	718	106	10,919
	Rents, rates & taxes	28,805	975	(28)	29,752	103,392	8,704	1,090	113,186	25,240	279	(69)	25,450	89,790	6,382	945	97,117
	Repairs	25,181	1,006	11	26,198	82,491	6,944	870	90,305	23,529	346	(46)	23,829	80,059	5,691	843	86,593
6	Printing & stationery	6,920	367	24	7,311	17,997	1,515	190	19,702	4,934	159	9	5,102	13,119	933	138	14,190
7	Communication	20,639	930	33	21,602	62,181	5,235	656	68,072	15,595	214	(33)	15,776	53,675	3,815	566	58,056
8	Legal & professional charges	54,017	2,499	102	56,618	159,411	13,419	1,682	174,512	32,188	700	(13)	32,875	99,879	7,100	1,051	108,030
9	Auditors' fees, expenses etc																
	(a) As auditor	370	3	(3)	370	1,827	154	19	2,000	410	(4)	(3)	403	1,849	131	20	2,000
	(b) As adviser or in any other capacity,																
	in respect of																
	(i) Taxation matters	183	15	2	200	183	15	2	200	185	13	2	200	185	13	2	200
	(ii) Insurance matters	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	(iii) Management services;	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	(c) in any other capacity	-	-		-	-	-	-	-	-	-	-	-	-	-	-	-
	Audit Fees - Others	-	-	-	-	-	-	-	-	(9)	(1)	-	(10)	-	-	-	-
	Out of pocket expenses	28		-	30	77	6	1	84	62	4	-	66	95	7	1	103
10	Advertisement and publicity	303,761	17,913	1,454	323,128	697,735	58,737	7,360	763,832	114,690	(1,178)	(857)	112,655	512,258	36,412	5,393	554,063
11	Interest & Bank Charges	9,254	474	28	9,756	24,946	2,100	263	27,309	6,760	219	14	6,993	17,903	1,273	188	19,364
12	Other Expenses																
	(a) Business Support	21,778	660	(38)	22,400	82,117	6,913	866	89,896	49,833	1,931	168	51,932	118,474	8,421	1,247	128,142
	(b)Information Technology Services	51,115	759	(270)	51,604	233,409	19,649	2,462	255,520	56,488	(36)	(302)	56,150	229,127	16,287	2,412	247,826
	(c) Others	50,523	1,607	(71)	52,059	186,643	15,712	1,969	204,324	38,983	628	(64)	39,547	130,319	9,263	1,373	140,955
13	Depreciation	27,331	877	(37)	28,171	100,586	8,468	1,061	110,115	23,319	76	(104)	23,291	90,701	6,447	955	98,103
14	Service Tax A/c	9,387	460	24	9,871	26,344	2,218	278	28,840	14,270	1,011	149	15,430	14,432	1,026	152	15,610
	TOTAL	1,109,713	52,883	2,446	1,165,042	3,194,967	268,959	33,702	3,497,628	822,180	15,726	(796)	837,110	2,642,422	187,828	27,821	2,858,071



## FORM NL-8-SHARE CAPITAL SCHEDULE SHARE CAPITAL

S. No	Particulars	As at 31.03.17	As at 31.03.16
		(Rs.′000)	(Rs.'000)
1	Authorised Capital		
	500,000,000 Equity Shares of Rs. 10		
	each (Previous year 500,000,000 equity	5,000,000	5,000,000
	shares of Rs. 10 each)		
2	Issued Capital		
	357,371,236 Equity Shares of Rs 10 each		
	(Previous year 357,023,111 equity	3,573,712	3,570,231
	shares of Rs. 10 each)		
3	Subscribed Capital		
	357,271,037 Equity Shares of Rs. 10		
	each (Previous year 356,922,912 equity	3,572,710	3,569,229
	shares of Rs. 10 each)		
4	Called-up Capital		
	357,271,037 Equity Shares of Rs. 10		
	each (Previous year 356,922,912 equity	3,572,710	3,569,229
	shares of Rs. 10 each)		
	Less : Calls unpaid	-	-
	Add: Equity Shares forfeited (Amount		
	originally paid up)	-	-
	Less : Par Value of Equity Shares bought		
	back	-	-
	Less : Preliminary Expenses	-	-
	Less: Expenses including commission or		
	brokerage on underwriting or		
	subscription of shares.	-	-
	TOTAL	3,572,710	3,569,229



## FORM NL-9-PATTERN OF SHAREHOLDING SCHEDULE SHARE CAPITAL

## PATTERN OF SHAREHOLDING

[As certified by the Management]

Shareholder	As at 31.0	02.17	As at 31	1.02.16
Snarenoider	AS at 31.0	03.17	AS at 3.1	1.03.10
	Number of Shares	% of Holding	Number of Shares	% of Holding
Promoters				
· Indian	182,403,324	51.05%	265,394,871	74.36%
· Foreign	173,954,205	48.69%	90,913,698	25.47%
Others	913,508	0.26%	614,343	0.17%
TOTAL	357,271,037	100%	356,922,912	100%



## FORM NL-10-RESERVE AND SURPLUS SCHEDULE RESERVES AND SURPLUS

S. No	Particulars	As at 31.03.17	As at 31.03.16
		(Rs.′000)	(Rs.'000)
1	Capital Reserve	-	-
2	Capital Redemption Reserve	-	-
	Share Premium:-		
3	Opening Balance	2,587,793	2,536,414
	Add: Received during the year	-	51,379
	General Reserves	-	-
4	Less: Debit balance in Profit and Loss Account	-	-
	Less: Amount utilized for Buy-back	-	-
5	Catastrophe Reserve	-	-
6	Other Reserves	-	-
7	Balance of Profit in Profit & Loss Account	-	-
	TOTAL	2,587,793	2,587,793



## FORM NL-11-BORROWINGS SCHEDULE BORROWINGS

S. No	Particulars	As at 31.03.17	As at 31.03.16
		(Rs.′000)	(Rs.'000)
1	Debentures/ Bonds	-	-
2	Banks	-	-
3	Financial Institutions	-	-
4	Others	-	-
	TOTAL	-	-



## FORM NL-12-INVESTMENTS SCHEDULE

### Investments

S. No	Particulars	As at 31.03.17	As at 31.03.16
		(Rs.'000)	(Rs.'000)
	LONG TERM INVESTMENTS		
1	Government securities and Government	2,973,873	2,425,923
	guaranteed bonds including Treasury Bills	2,973,873	2,423,923
2	Other Approved Securities	-	-
3	Other Investments		
	( a) Shares	-	-
	(aa) Equity	-	-
	(bb) Preference	-	-
	(b) Mutual Funds	-	-
	(c) Derivative Instruments	-	-
	(d) Debentures/ Bonds	1,480,003	830,087
	(e) Other Securities (Housing Bonds)	1,214,345	1,211,389
	(f) Subsidiaries	-	-
	(g) Investment Properties-Real Estate	-	-
4	Investments in Infrastructure and Social	1 902 767	007.637
	Sector	1,803,767	907,627
5	Other than Approved Investments	-	-
	SHORT TERM INVESTMENTS		
1	Government securities and Government	206,121	258,653
	guaranteed bonds including Treasury Bills	200,121	238,033
2	Other Approved Securities	-	-
3	Other Investments		
	(a) Shares	-	-
	(aa)Equity	-	-
	(bb) Preference	-	-
	(b) Mutual Funds	1,073,481	1,013,502
	(c) Derivative Instruments	-	-
	(d) Debentures/ Bonds	250,000	20,000
	(e) Other Securities	150,000	229,982
	(f) Subsidiaries	-	-
	(g) Investment Properties-Real Estate	-	
4	Investments in Infrastructure and Social	3,005	153,417
	Sector	3,003	133,417
5	Other than Approved Investments	-	-
	TOTAL	9,154,595	7,050,580

a. Aggregate amount of Company's investments other than listed equity securities and derivative instruments is Rs.9,154,595 thousand (Previous Year-Rs.7,050,580 thousand ). Market value of such investments as at 31.03.2017 is Rs 9,336,273 thousand (Previous Year-Rs. 7,160,820 thousand).



## FORM NL-13-LOANS SCHEDULE

LOANS

S.No	Particulars	As at 31.03.17	As at 31.03.16
		(Rs.'000)	(Rs.'000)
1 SEC	CURITY-WISE CLASSIFICATION		
Sec	ured		
(a)	On mortgage of property		
(	aa) In India	-	-
(	bb) Outside India	-	-
	On Shares, Bonds, Govt. Securities	-	-
(c)	Others	-	-
Uns	ecured	-	-
TO	TAL .	-	-
	RROWER-WISE CLASSIFICATION		
	Central and State Governments	-	-
	Banks and Financial Institutions	-	-
	Subsidiaries	-	-
	Industrial Undertakings	-	-
	Others	-	-
TO		-	-
	RFORMANCE-WISE CLASSIFICATION		
	Loans classified as standard		
	aa) In India	-	-
	bb) Outside India	-	=
	Non-performing loans less provisions		
	aa) In India	-	=
	bb) Outside India	<del>-</del>	-
TO		-	-
	TURITY-WISE CLASSIFICATION		
	Short Term	-	-
	Long Term	-	-
TO	TAL	-	



## FORM NL-14-FIXED ASSETS SCHEDULE FIXED ASSETS

(Rs.′000

1XED ASSETS (RS. 000)										
		Cost/ Gro	oss Block			Depre	ciation		Net	Block
Particulars	Opening As At 01.04.2016	Additions	Deductions	As At 31.03.2017	Upto 01.04.2016	For The Period	On Sales/ Adjustments	To Date 31.03.2017	As at 31.03.2017	As at 31.03.2016
Goodwill	-	-	=	-	-	=	-	=	-	-
Intangible Assets										
(a) Software	375,380	61,873	-	437,253	259,381	51,290	-	310,671	126,582	115,999
(b) Website	10,116	1	1	10,116	8,243	1,083	-	9,326	790	1,873
(c) Media Films	22,500	ı	1	22,500	22,500	-	-	22,500	-	-
Land-Freehold	_	1	1	-	-	-	-	-	-	_
Leasehold Property	-	-	-	-	-	-	-	-	-	-
Buildings	-	1	1	-	-	-	-	-	-	-
Furniture & Fittings	65,676	19,610	(2,557)	82,729	57,242	6,225	(2,544)	60,923	21,806	8,434
Information Technology Equipment	180,106	49,803	(3,936)	225,973	117,135	38,827	(3,845)	152,117	73,856	62,971
Vehicles	48,859	2,763			28,549	8,826		36,042		20,310
Office Equipment	55,492	10,711	(6,014)	60,189	49,099	3,864		46,982	13,207	6,393
Others	-	-	-	-	-	-	-	_	-	-
TOTAL	758,129	144,760	(15,137)	887,752	542,149	110,115	(13,703)	638,561	249,191	215,980
Capital Work in progress	-	-	-	-	-	-	-	-	39,789	30,862
Grand Total	758,129	144,760	(15,137)	887,752	542,149	110,115	(13,703)	638,561	288,980	246,842
Previous Year	680,084	89,386	(11,341)	758,129	453,942	98,103	(9,896)	542,149	246,842	-



## FORM NL-15-CASH AND BANK BALANCE SCHEDULE CASH AND BANK BALANCES

S. No	Particulars	As at 31.03.17	As at 31.03.16
		(Rs.'000)	(Rs.'000)
1	Cash (including cheques, drafts and stamps)	28,088	18,865
2	Bank Balances	-	-
	(a) Deposit Accounts		
	(aa) Short-term (due within 12 months)	1,265,137	1,106,938
	(bb) Others	75,000	674,700
	(b) Current Accounts	217,592	241,565
	(c) Others	-	-
3	Money at Call and Short Notice		
	(a) With Banks	-	-
	(b) With other Institutions	-	-
4	Others	-	-
•	TOTAL	1,585,817	2,042,068



## FORM NL-16-ADVANCES AND OTHER ASSETS SCHEDULE ADVANCES AND OTHER ASSETS

ADVANCES  1 Reserve deposits with ceding companies 2 Application money for investments 3 Prepayments 4 Advances to Directors/Officers 5 Advance tax paid and taxes deducted at source (Net of provision for taxation) 6 Others (a) Advances to Suppliers (b) Other advances TOTAL (A)  OTHER ASSETS 1 Income accrued on investments 2 Outstanding Premiums 3 Agents' Balances 4 Foreign Agencies Balances Due from other entities carrying on insurance business (including reinsurers)	(Rs.'000)  9,228  - 285,728  - 259,419  2,079 10,478 566,932	226,931 - 11,799 8,376 10,015 <b>265,044</b>
1 Reserve deposits with ceding companies 2 Application money for investments 3 Prepayments 4 Advances to Directors/Officers Advance tax paid and taxes deducted at source (Net of provision for taxation) 6 Others (a) Advances to Suppliers (b) Other advances TOTAL (A)  OTHER ASSETS 1 Income accrued on investments 2 Outstanding Premiums 3 Agents' Balances 4 Foreign Agencies Balances Due from other entities carrying on insurance	- 285,728 - 259,419 2,079 10,478 <b>566,932</b>	226,931 - 11,799 8,376 10,015 <b>265,044</b>
2 Application money for investments 3 Prepayments 4 Advances to Directors/Officers Advance tax paid and taxes deducted at source (Net of provision for taxation) 6 Others (a) Advances to Suppliers (b) Other advances TOTAL (A)  OTHER ASSETS 1 Income accrued on investments 2 Outstanding Premiums 3 Agents' Balances 4 Foreign Agencies Balances Due from other entities carrying on insurance	- 285,728 - 259,419 2,079 10,478 <b>566,932</b>	- 11,799 8,376 10,015 <b>265,044</b>
3 Prepayments 4 Advances to Directors/Officers Advance tax paid and taxes deducted at source (Net of provision for taxation) 6 Others (a) Advances to Suppliers (b) Other advances TOTAL (A)  OTHER ASSETS 1 Income accrued on investments 2 Outstanding Premiums 3 Agents' Balances 4 Foreign Agencies Balances Due from other entities carrying on insurance	259,419 2,079 10,478 566,932	10,015 <b>265,044</b>
4 Advances to Directors/Officers  Advance tax paid and taxes deducted at source (Net of provision for taxation)  6 Others (a) Advances to Suppliers (b) Other advances  TOTAL (A)  OTHER ASSETS  1 Income accrued on investments 2 Outstanding Premiums 3 Agents' Balances 4 Foreign Agencies Balances Due from other entities carrying on insurance	259,419 2,079 10,478 566,932	- 11,799 8,376 10,015 <b>265,044</b>
5 Advance tax paid and taxes deducted at source (Net of provision for taxation) 6 Others (a) Advances to Suppliers (b) Other advances TOTAL (A)  OTHER ASSETS 1 Income accrued on investments 2 Outstanding Premiums 3 Agents' Balances 4 Foreign Agencies Balances Due from other entities carrying on insurance	2,079 10,478 <b>566,932</b>	8,376 10,015 <b>265,044</b>
Others  (a) Advances to Suppliers (b) Other advances  TOTAL (A)  OTHER ASSETS  1 Income accrued on investments 2 Outstanding Premiums 3 Agents' Balances 4 Foreign Agencies Balances Due from other entities carrying on insurance	2,079 10,478 <b>566,932</b>	8,376 10,015 <b>265,044</b>
(Net of provision for taxation) 6 Others (a) Advances to Suppliers (b) Other advances  TOTAL (A)  OTHER ASSETS 1 Income accrued on investments 2 Outstanding Premiums 3 Agents' Balances 4 Foreign Agencies Balances Due from other entities carrying on insurance	2,079 10,478 <b>566,932</b>	8,376 10,015 <b>265,044</b>
(a) Advances to Suppliers (b) Other advances  TOTAL (A)  OTHER ASSETS  1 Income accrued on investments 2 Outstanding Premiums 3 Agents' Balances 4 Foreign Agencies Balances Due from other entities carrying on insurance	10,478 <b>566,932</b>	10,015 <b>265,044</b>
(b) Other advances  TOTAL (A)  OTHER ASSETS  1 Income accrued on investments 2 Outstanding Premiums 3 Agents' Balances 4 Foreign Agencies Balances Due from other entities carrying on insurance	10,478 <b>566,932</b>	8,376 10,015 <b>265,044</b>
TOTAL (A)  OTHER ASSETS  1 Income accrued on investments 2 Outstanding Premiums 3 Agents' Balances 4 Foreign Agencies Balances Due from other entities carrying on insurance	566,932	265,044
OTHER ASSETS  1 Income accrued on investments 2 Outstanding Premiums 3 Agents' Balances 4 Foreign Agencies Balances 5 Due from other entities carrying on insurance		
1 Income accrued on investments 2 Outstanding Premiums 3 Agents' Balances 4 Foreign Agencies Balances 5 Due from other entities carrying on insurance	359,541	200 405
1 Income accrued on investments 2 Outstanding Premiums 3 Agents' Balances 4 Foreign Agencies Balances 5 Due from other entities carrying on insurance	359,541	288,485
2 Outstanding Premiums 3 Agents' Balances 4 Foreign Agencies Balances 5 Due from other entities carrying on insurance	333,371	
3 Agents' Balances 4 Foreign Agencies Balances 5 Due from other entities carrying on insurance	210	6,010
4 Foreign Agencies Balances  Due from other entities carrying on insurance	-	-
5 Due from other entities carrying on insurance	_	
IDUSINESS (INCIDUNIS I CINSUICIS)	3,765	237,120
6 Due from subsidiaries/ holding	_	=
Denosit with Posonyo Bank of India [Pursuant to		
7 section 7 of Insurance Act, 1938]	=	=
8 Others		
(a) Rent & other deposits	112,949	100,390
(b) Service Tax Unutilized Credit	42,733	19,716
TOTAL (B)	519,198	651,721
TOTAL (A+B)	1,086,130	916,765



## FORM NL-17-CURRENT LIABILITIES SCHEDULE CURRENT LIABILITIES

S. No	Particulars	As at 31.03.17	As at 31.03.16
		(Rs.'000)	(Rs.'000)
1	Agents' Balances	148,439	102,106
2	Balances due to other insurance companies	782,298	305,871
3	Deposits held on re-insurance ceded	-	=
4	Premiums received in advance	122,521	73,274
	Unallocated premium	315,374	233,155
6	Unclaimed Amount of Policy Holders	24,102	24,549
	Sundry Creditors	220,267	97,767
8	Due to subsidiaries/ holding company	-	=
	Claims Outstanding	986,892	911,483
10	Due to Officers/ Directors	-	=
11	Others		
	(a) Tax Deducted Payable	51,482	62,538
	(b) Other Statutory Dues	13,928	9,465
	(c) Employee related liability	2,876	1,024
	(d) Expenses Payable	498,847	483,348
	(e) Service Tax Liability	-	=
	TOTAL	3,167,026	2,304,580



## FORM NL-18-PROVISIONS SCHEDULE PROVISIONS

S.No	Particulars	As at 31.03.17	As at 31.03.16
		(Rs.'000)	(Rs.'000)
1	Reserve for Unexpired Risk	5,022,292	5,347,705
2	For Taxation (less advance tax paid and		
	taxes deducted at source)	-	-
3	For Proposed Dividends	-	-
4	For Dividend Distribution Tax	-	-
5	Others		
	(a) For Employee Benefits	2,605	5,044
	(b )For Wealth Tax	-	-
	(c) For Doubtful Loans and Advances	-	-
	TOTAL	5,024,897	5,352,749



## FORM NL-19 MISC EXPENDITURE SCHEDULE MISCELLANEOUS EXPENDITURE

(To the extent not written off or adjusted)

S.No	Particulars	As at 31.03.17	As at 31.03.16
		(Rs.'000)	(Rs.′000)
	Discount Allowed in issue of shares/		
	debentures	-	-
	2 Others	-	-
	TOTAL	-	-



# FORM NL-20-RECEIPT AND PAYMENTS SCHEDULE Format of Receipts and Payments A/c to be furnished by the insurers on direct basis

Insurers on direct basis	Year ended	Year ended
	31.03.17	31.03.16
	(Rs.'000)	(Rs.'000)
Cash Flows from the Operating Activities:		
Premium received from policyholders, including advance receipts	15,373,522	12,389,162
Other receipts	137,677	21,579
Payments to the re-insurers, net of commissions and claims	(17,442)	(692,616)
Payments to co-insurers, net of claims recovery	-	=
Payments of claims	(7,652,302)	(5,956,229)
Payments of commission and brokerage	(1,534,880)	(1,272,180)
Payments of other operating expenses	(3,640,599)	(2,786,049)
Preliminary and pre-operative expenses	-	
Deposits, advances and staff loans	(32,431)	(10,586)
Income taxes paid (Net)	(247,620)	(3,613)
Service tax paid	(1,300,702)	(1,024,052)
Other payments	-	
Cash flows before extraordinary items	1,085,223	665,416
Cash flow from extraordinary operations	-	=
Net cash flow from Operating Activities	1,085,223	665,416
		•
Cash flows from Investing Activities:		
Purchase of fixed assets	(153,780)	(115,166)
Proceeds from sale of fixed assets	2,763	2,094
Purchases of investments	(4,194,515)	(3,428,416)
Loans disbursed	-	-
Sales of investments	2,123,978	1,945,417
Repayments received	-	-
Rents/Interests/ Dividends received	745,802	699,495
Investments in money market instruments and in liquid mutual funds		
(Net)	(35,220)	(514,100)
Expenses related to investments	(33,983)	(32,780)
Net cash flow from Investing Activities	(1,544,955)	(1,443,456)
Cash flows from Financing Activities:		
Proceeds from issuance of share capital	3,481	128,320
Proceeds from borrowing	-	-
Repayments of borrowing	-	-
Interest/dividends paid	-	-
Net cash flow from Financing Activities	3,481	128,320
Effect of foreign exchange rates on cash and cash equivalents, net	-	
Net increase in Cash and Cash equivalents:	(456,251)	(649,720)
Cash and cash equivalents at the beginning of the year	2,042,068	2,691,788
Cash and cash equivalents at the end of the year	1,585,817	2,042,068



## FORM NL-21 Statement of Liabilities Apollo Munich Health Insurance Company Limited

(Rs. in Lakhs)

	Statement of Liabilities (Form IRDAI-GI-TR)						
		As at 31	.03.17	As at 31	.03.16		
SI.No.	Reserve	Gross Reserve	Net Reserve	Gross Reserve	Net Reserve		
а	Unearned Premium Reserve (UPR)	61,567	50,223	68,933	53,477		
b	Premium Deficiency Reserve (PDR)	-	-	=	-		
С	Unexpired Risk Reserve (URR)(a) + (b)	61,567	50,223	68,933	53,477		
d	Outstanding Claims Reserve (Other than IBNR reserve)	7,462	5,899	6,560	5,082		
е	IBNR Reserve	4,846	3,970	4,815	4,033		
f	Total Reserves for Technical Liabilities(c) + (d) + (e)	73,875	60,092	80,308	62,592		

Note: The form is prepared basis the format as prescribed in the Insurance Regulatory and Development Authority of India (Assets, Liabilities and Solvency Margin of General Insurance Business) Regulations, 2016.

## **Geographical Distribution of Business** 31.03.2017

Insurer Reg No: 131 Date:

Apollo Munich Health Insurance Company Limited
GROSS DIRECT PREMIUM UNDERWRITTEN UPTO THE QUARTER ENDED 31.03.2017

(Re in Lakhe)

(Rs in Lakhs)	-												Lite territori				1								1	
									Moto	r Own	Motor	Third	Liability insuran		Dore	onal			-	rseas dical	Crop Insuran		All Other			
STATES	Fi	ire	Marine	(Cargo)	Marine	e (Hull)	Engin	eering		nage		rty	ce			dent	Medical I	nsurance	_	rance	ce		Miscella		Grand	i Total
	For the	Upto the qtr	For the	Upto the qtr	For the		For the qtr	Upto the qtr	For the	Upto the qtr	For the	Upto the qtr	For the	Upto the qtr	For the qtr	Upto the qtr										
Andhra Pradesh															9.51	21.41	215.37	534.53	1.87	7.63					226.75	563.56
Assam															9.25	21.33	238.34	495.67	0.14	2.14					247.73	519.14
Bihar															4.15	9.14	129.07	273.31	0.02	0.78					133.24	283.23
Chandigarh															33.81	81.57	559.32	1282.30	5.70	23.12					598.83	1386.99
Chhattisgarh															15.44	38.33	106.98	230.70	-0.12	0.93					122.30	269.96
Delhi															187.91	565.50	7188.14	19610.87	16.75	98.38					7392.80	20274.75
Goa															2.03	4.86	6.74	16.29	0.21	0.38					8.98	21.53
Gujarat															200.01	498.64	2363.24	5916.32	12.99	66.88					2576.24	6481.84
Haryana															1314.23	5124.32	3170.14	8985.13	112.82	566.47					4597.18	14675.92
Jammu & Kashmir															0.69	3.01	16.73	35.05	0.00	0.31					17.42	38.37
Jharkhand															1.47	3.87	32.60	70.08	0.08	0.47					34.16	74.42
Karnataka															171.44	513.72	17045.83	26529.60	3.83	25.54					17221.10	27068.86
Kerala															39.12	112.03	815.15	2334.83	1.41	8.30					855.67	2455.16
Madhya Pradesh															67.07	197.62	563.58	1331.22	3.78	14.80					634.43	1543.63
Maharasthra															474.31	1185.39	7779.05	20210.81	43.85	214.36					8297.21	21610.56
Orissa															4.37	10.77		618.89	0.36						275.28	631.17
Punjab															46.20	120.51	765.17	1937.62	9.21	33.88					820.58	2092.01
Puducherry															0.79	6.11		21.98	0.32						7.13	29.12
Rajasthan															184.29	459.03	1352.63	3181.28	7.15	26.29					1544.07	3666.60
Tamil nadu															105.10	330.60		6415.09	11.83						2798.77	6795.36
Telangana															53.49	214.69	1815.06	5925.46	15.35	61.63					1883.90	6201.79
Uttar Pradesh															153.60	383.46	3401.01	8229.94	5.55						3560.16	8646.46
Uttrakhand															2.64	6.45		90.56	0.32						45.80	98.85
West Bengal															39.32	99.46	1823.19	4647.99	3.72	16.32		1	1		1866.22	4763.77

## FORM NL-23 Reinsurance Risk Concentration Apollo Munich Health Insurance Company Limited



S. No.	Reinsurance Placements	No. of	Premiu	urers	Premium ceded to	
			Proportional	Non- Proportional	Facultative	reinsurers / Total reinsurance premium ceded (%)
1	No. of Reinsurers with rating of AAA and above					
2	No. of Reinsurers with rating AA but less than AAA					
3	No. of Reinsurers with rating A but less than AA	3	4,211	35		18%
4	No. of Reinsurers with rating BBB but less than A	2	18,698	165		82%
5	No. of Reinsurers with rating less than BBB					
	Total	5	22,909	200		100%



### FORM NL-24 Ageing of Claims Apollo Munich Health Insurance Company Limited

31.03.2017

(Rs in Lakhs)

	Line of Business	Total No. of claims paid	Total amount o					
S. No.		1 month	1 - 3 months	3 - 6 months	6 months - 1 year	> 1 year		
1	Fire	-	-	-	-	-	-	-
2	Marine Cargo	-	-	-	-	-	-	-
3	Marine Hull	-	-	-	-	-	-	-
4	Engineering	-	-	-	-	-	-	-
5	Motor OD	-	-	-	-	-	-	-
6	Motor TP	-	-	-	-	-	-	-
7	Health	191,993	-	-	-	-	191,993	67,97
8	Overseas Travel	409	-	-	-	-	409	27
9	Personal Accident	903	-	-	-	-	903	91
10	Liability	-	-	-	-	-	-	-
11	Crop	-	-	-	-	-	-	-
12	Miscellaneous	-	-	-	-	-	-	-

## FORM NL-25 : Claims data for Non-Life Apollo Munich Health Insurance Company Limited 31.03.2017



No. of claims only

			Marine	Marine	Engineeri				Overseas	Personal		_		Miscellane	
S. No.	Claims Experience	Fire	Cargo	Hull	ng	Motor OD	Motor TP	Health	Travel	Accident	Liability	Crop	Credit	ous	Total
1	Claims O/s at the beginning of the period	-	-	-	-	-	-	9,443	120	244	-	-	-	-	9,807
2	Claims reported during the period	-	-	-	-	-	-	215,801	742	1,348	-	-	-	-	217,891
3	Claims settled during the period	-	-	-	-	-	-	191,993	409	903	-	-	-	-	193,305
4	Claims repudiated during the period	-	-	-	-	-	-	16,007	166	318	-	-	-	-	16,491
5	Claims closed during the period	-	-	-	-	-	-	4,202	157	117	-	-	-	-	4,476
6	Claims O/s at the end of the period	-	-	-	-	-	-	13,042	130	254	-	-	-	-	13,426
	Less than 3 months	-	-	-	-	-	-	13,042	130	254	-	-	-	-	13,426
	3 months to 6 months	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	6months to 1 year	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	1 year and above	-	-	-	-	-	-	-	-	-	-	-	-	_	-



## FORM NL-26 - CLAIMS INFORMATION - (Form IRDAI-GI-SM Table IA) Apollo Munich Health Insurance Company Limited

Solvency for the period ended 31.03.2017

Required solvency margin based on net premium and net incurred claims (Rs. in Lakhs)

Item	Line of Business	Gross Premiums	Net Premiums	Gross Incurred	Net Incurred Claims	RSM-1	RSM-2	RSM
No.				Claims				
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
1	Fire	-	-	-	-	-	-	-
2	Marine Cargo	-	-	-	-	-	-	-
	Marine - Other than							
3	Marine Cargo	-	-	-	-	-	-	-
4	Motor	-	-	-	-	-	-	-
5	Engineering	-	-	-	-	-	-	-
6	Aviation	-	-	-	-	-	-	-
7	Liability	-	-	-	-	-	-	-
8	Health	129,985	100,445	76,088	60,559	20,089	18,168	20,089
9	Miscellaneous	-	-	=	-	-	-	-
	Total	129,985	100,445	76,088	60,559	20,089	18,168	20,089

Note: The form is prepared basis the format as prescribed in the Insurance Regulatory and Development Authority of India (Assets, Liabilities and Solvency Margin of General Insurance Business) Regulations, 2016.



## FORM NL-27 Offices information for Non-Life Apollo Munich Health Insurance Company Limited

31.03.2017

S. No	Office	Information	Number
1	No. of offices at the begin	ning of the year	101
2	No. of branches approved		20
3	No. of branches opened	Out of approvals of previous year	2
4	during the year	Out of approvals of this year	7
5	No. of branches closed du	ring the year	-
6	No of branches at the end	of the year	110
7	No. of branches approved	but not opened	13
8	No. of rural branches		-
9	No. of urban branches		110

<sup>\*</sup> Metro branches has been included in total of urban branches.



#### FORM NL-28-STATEMENT OF ASSETS - 3B

#### Apollo Munich Health Insurance Company Limited Registration No. 131 dated 3rd August 2007

Statement as on: 31.03.2017

Statement of Investment Assets (General Insurer)

(Business within India)

Periodicity of Submission: Quarterly

Rs. In Lakhs

S. No	PARTICULARS	SCH	AMOUNT
1	Investments	8	91,281
2	Loans	9	-
3	Fixed Assets	10	2,890
4	Current Assets		
	a. Cash & Bank Balance	11	15,858
	b. Advances & Other Assets	12	10,861
5	Current Liabilities		
	a. Current Liabilities	13	31,670
	b. Provisions	14	50,249
	c. Misc. Exp not Written Off	15	-
	d. Debit Balance of P&L A/c		20,879
	Application of Funds as per Balance Sheet (A)		223,688
	Less: Other Assets	SCH	Amount
1	Loans	9	-
2	Fixed Assets	10	2,890
3	Cash & Bank Balances	11	2,764
4	Advances & Other Assets	12	10,861
5	Current Liabilities	13	31,670
6	Provisions	14	50,249
7	Misc. Exp not Written Off	15	-
8	Debit Balance of P&L A/c		20,879
		TOTAL (B)	119,313
	'Investment Assets' As per FORM 3B	(A-B)	104,375

			S	Н	PH	Book Value	%	FVC Amount	Total	Mauliat
No	'Investment' represented as	Reg. %	Balance	FRSM <sup>+</sup>	PN	(SH + PH)	Actual	FVC Amount	IOLAI	Market Value
			(a)	(b)	С	d = (b+c)	Actual	(e)	(d + e)	Value
1	G. Sec.	Not less than 20%			21,421	21,421	21		21,421	21,566
2	G. Sec or Other Approved Sec. (incl. (1) above)	Not less than 30%			31,800	31,800	31		31,800	32,366
3	Investment subject to Exposure Norms									
	'Housing & Loans to SG for Housing and FFE,     Infrastructure Investments	Not less than 15%			31,711	31,711	30		31,711	32,594
	2. Approved Investments (Not exceeding 55%)		4,756	21857	13,300	39,913	38	8	39,921	40,286
	3. Other Investments (not exceeding 25%)			942	-	942	1	-	942	942
	Total Investment Assets	100%	4,756	22,799	76,811	104,366	100	8	104,374	106,188



FORM NL-29 Detail regarding debt securities Apollo Munich Health Insurance Company Limited

31.03.2017

(Rs in Lakhs)

Detail Regarding debt securities												
	MARKET	T VALUE			воок	VALUE						
As at 31/03/2017	As % of total for this class	As at 31/03/2016 Of the previous year	As % of total for this class	As at 31/03/2017	As % of total for this class	As at 31/03/2016 Of the previous year	As % of total for this class					
40,550	38.19%	30,877	34.62%	39,512	37.86%	30,225	34.33%					
9,709	9.14%	3,360	3.77%	9,499	9.10%	3,300	3.75%					
-	-	-	-	-	-	-	-					
-	-	-	ī	-	-	-	-					
55,930	52.67%	54,949	61.61%	55,356	53.04%	54,523	61.92%					
28,953	27.27%	26,624	29.85%	28,897	27.69%	26,558	30.16%					
22,804	21.48%	22,690	25.44%	22,331	21.40%	22,362	25.40%					
31,953	30.09%	26,874	30.13%	30,884	29.59%	26,326	29.90%					
8,226	7.75%	7,022	7.87%	7,980	7.65%	6,911	7.85%					
14,253	13.42%	5,977	6.70%	14,275	13.68%	5,892	6.69%					
21,566	20.31%	18,765	21.04%	21,421	20.52%	18,465	20.97%					
10,800	10.17%	8,481	9.51%	10,379	9.94%	8,380	9.52%					
73,822	69.52%	61,940	69.45%	72,567	69.53%	61,203	69.51%					
	31/03/2017 40,550 9,709 - - 55,930 28,953 22,804 31,953 8,226 14,253 21,566 10,800	As at 31/03/2017 As % of total for this class 40,550 38.19% 9,709 9.14%	As at 31/03/2017	As at 31/03/2017	MARKET VALUE           As at 31/03/2017         As % of total for this class         As at 31/03/2016 Of the previous year         As % of total for this class         As at 31/03/2017           40,550         38.19%         30,877         34.62%         39,512           9,709         9.14%         3,360         3.77%         9,499           -         -         -         -           55,930         52.67%         54,949         61.61%         55,356           28,953         27.27%         26,624         29.85%         28,897           22,804         21.48%         22,690         25.44%         22,331           31,953         30.09%         26,874         30.13%         30,884           8,226         7.75%         7,022         7.87%         7,980           14,253         13.42%         5,977         6.70%         14,275           21,566         20.31%         18,765         21.04%         21,421           10,800         10.17%         8,481         9.51%         10,379	As at 31/03/2017   As % of total for this class   As % of to	MARKET VALUE					

### FORM NL-30 Analytical Ratios Apollo Munich Health Insurance Company Limited

## **Analytical Ratios for Non-Life companies**



S. No	Particular	For the Quarter Ended 31.03.17 (%/Times)	Up to the Quarter Ended 31.03.17 (%/Times)	For the Quarter Ended 31.03.16 (%/Times)	Up to the Quarter Ended 31.03.16 (%/Times)
1	Gross Premium Growth Rate	26%	27%	22%	27%
2	Gross Direct Premium to Net Worth Ratio	1.37	3.20	1.61	3.72
3	Growth Rate of Net Worth	48%	48%	8%	8%
4	Net Retention Ratio	89%	82%	80%	78%
5	Net Commission Ratio	11%	9%	3%	6%
6	Expenses of Management to Gross Direct Premium Ratio	31%	38%	29%	39%
7	Expenses of Management to Net Written Premium Ratio	35%	46%	34%	46%
8	Net Incurred Claims to Net Earned Premium	40%	55%	61%	65%
9	Combined Ratio	74%	97%	86%	104%
10	Technical Reserves to Net Premium Ratio	1.21	0.56	1.68	0.72
11	Underwriting Balance Ratio	0.34	0.11	(0.07)	(0.08)
12	Operating Profit Ratio	40%	17%	-1%	-2%
13	Liquid Assets to Liabilities Ratio	0.45	0.45	0.56	0.56
14	Net Earnings Ratio	16.85%	12.38%	1.19%	0.86%
15	Return on Net Worth	20.50%	32.48%	1.62%	2.72%
16	Available Solvency Margin to Required Solvency Margin Ratio	1.90	1.90	1.51	1.51
17	NPA Ratio	-	-	-	-
	Gross NPA Ratio	-	-	1	•
	Net NPA Ratio	-	-	-	-
	ing Pattern for Non-Life Insurers				
1	(a) No. of shares	357,271,037	357,271,037	356,922,912	356,922,912
2	(b) Percentage of shareholding (Indian / Foreign) -Indian	51.05%	51.05%	74.36%	74.36%
	-Foreign	48.69%	48.69%	25.47%	25.47%
	Other	0.26%	0.26%	0.17%	0.17%
3	( c) % of Government holding (in case of public sector insurance companies)	Nil	Nil	Nil	Nil
4	(a) Basic and diluted EPS before extraordinary items (net of tax expense) for the period (not to be annualized)	Basic EPS-2.34 Diluted EPS-2.33	Basic EPS-3.70 Diluted EPS-3.69	Basic EPS-0.12 Diluted EPS-0.12	Basic EPS-0.21 Diluted EPS-0.21
5	(b) Basic and diluted EPS after extraordinary items (net of tax expense) for the period (not to be annualized)	Basic EPS-2.34 Diluted EPS-2.33	Basic EPS-3.70 Diluted EPS-3.69	Basic EPS-0.12 Diluted EPS-0.12	Basic EPS-0.21 Diluted EPS-0.21
6	(iv) Book value per share (Rs)	11.40	11.40	7.69	7.69



#### FORM NL-31 : Related Party Transactions Apollo Munich Health Insurance Company Limited

31.03.2017

(Rs in Lakhs)

		Related I	Party Transactions			(Rs in Lakhs)  Related Party Transactions												
S. No	Name of the Related Party	Nature of Relationship with the Company	Description of Transactions / Categories	For the Quarter Ended 31.03.2017	Up to the Quarter Ended 31.03.2017	For the Quarter Ended 31.03.2016	Up to the Quarter Ended 31.03.2016											
			Premium Income	(0.16)	80.87	(0.14)	68.70											
1	Family Health Plan Limited	Significant Influence	Claim Payment		0.83		0.05											
	,	3	TPA Fees	1,216.09	2570.96													
			Payables	155.93	155.93		222.60											
2	Analla Haaritala Entarruiga Limitad	Joint Vantuus nautnaus	Premium Income	388.20	953.67		747.40											
2	Apollo Hospitals Enterprise Limited	Joint Venture partners	Claim Payment	820.62	2825.11		2,122.61											
			Sponsorship of Patient Safety	15.14	20.35 25.65		2.45 14.99											
3	Lifetime Wellness Rx Intl. Ltd	Significant Influence	Premium Income	0.28	3.34		2.96											
			Advertisement Charges	0.29	0.36		0.63											
4	Apollo Gleneagales Hospitals Ltd.	Significant Influence	Premium Income Claim Payment	131.90	474.54		306.65											
			Premium Income	416.23	474.54		411.33											
			Claim Payment	325.13	1349.08													
5	Indraprastha Medical Corporation Ltd	Significant Influence	Expenses towards Services	323.13	1349.00	2/2.00												
			Rendered	-	-	-	0.02											
			Premium Income	88.67	86.92	63.42	61.82											
6	Apollo Hospitals International Limited	Significant Influence	Claim Payment	63.29	240.44	34.91	185.91											
			Premium Income	- 05.23	-	54.51	1.30											
			Claim Payments	1.80	2.14	0.30	5.75											
7	Apollo Health and Lifestyle Ltd.	Significant Influence	Expenses towards Services	1.00	2.17													
			Rendered	2.20	3.67	5.47	6.94											
		Significant Influence	Premium Income	-	-	_	0.09											
8	Imperial Hospital And Research Centre Ltd	Significant Influence	Claim Payment	84.76	357.07	77.02	277.42											
	5 1 6: 1 · M	ĭ	Premium Income	6.39	26.82		21.73											
9	Faber Sindoori Managemnt Service Private Ltd	Significant Influence	Claim Payment	2.02	3.43		3.11											
10	Comunication Health save Enterprises Limited	Significant Influence	Premium Income	-	0.03		-											
10	Samudra Healthcare Enterprises Limited	Significant Influence	Claim Payment	4.52	14.56		-											
4.4	Analla Barah Harrital Entermaina Limitad	-	Premium Income	-	-	0.23	0.79											
11	Apollo Reach Hospital Enterprise Limited	Significant Influence	Claim Payment	-	-	1.05	3.06											
12	Krisnnan Ramacnandran, Srikanth Kandikonda, Vishwanath Mahendra, Antony Jacob, Sanjay Kulshrestha, Vipul Sharma,Ms. Shobana Kamineni, Sriharsha Achar, Dr. Nandini Ali & Deepti Rustagi	Key Persons As Per IRDA Regulations	Remuneration	175.44	958.20	141.46	720.48											
13	APOLLO HEALTH RESOURCES LIMITED	Significant Influence	Premium Income	-	-	(0.39)	12.32											
13	AI OLLO IILALIII RESOURCES EIMITED	=	Claim Payment	-	-	-	0.04											
14	KEIMED LIMITED	Significant Influence	Premium Income	-	7.01	0.01	6.76											
		Significant Influence	Claim Payment	-	-	0.31	0.43											
15	APEX AGENCIES	Significant Influence	Premium Income	-	0.88		1.05											
16	Medvarsity Online Ltd.	Significant Influence	Premium Income	-	-	0.29	13.76											
17	Apollo Home Health Care Limited	Significant Influence	Premium Income	1.09	16.22		-											
18	P Obul Reddy and Sons	Significant Influence	Premium Income	-	1.20		-											
19	Associated Electrical Agencies	Significant Influence	Premium Income		1.88	1.64	1.64											
20	Apollo Gleneagles PET-CT Private Limited	Significant Influence	Premium Income	-	0.06	-	-											
			Premium on cessions to Reinsurers	763.00	3867.37		-											
21	Munchener Ruckversicherung Gesellschaft	Significant Influence	Reinsurance Commission earned	267.03	1353.55		-											
21	Prunchene Ruckversicherung Gesellschaft	Significant findence	Losses recovered from Reinsurers	442.74	933.65	-	-											
		Loss	Payables	1580.17	1580.17	-	-											
			Receivables	-	-	0.21	0.21											
22	PPN Power Generating Company Private Limited	Significant Influence	Premium Income	11.00	11.00	-	-											

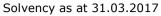
#### FORM NL-32 Products Information Apollo Munich Health Insurance Company Limited

#### 31.03.2017



	Products Information													
List below the	products and/or add-ons introduced o	during the period												
SI. No.	Name of Product	Co. Ref. No.	IRDA Ref.no.	Class of Business	Category of product	Date of filing of Product	Date IRDA confirmed filing/ approval							
1	Easy Health	001/IH/022016/R6	IRDAI/HLT/AMHI/P-H/V.III/1R/2016-17	Health	Internal Tariff	18-Feb-16	16-Sep-16							
2	Optima Restore	021/IH/012016/R2	IRDAI/HLT/AMHI/P-H/V.III/1/2016-17	Health	Internal Tariff	27-Jan-16	16-Sep-16							
3	Health On	037/IH/122015	IRDAI/HLT/AMHI/P-H/V.I/09/2016-17	Health	Internal Tariff rated product	21-Dec-15	29-Jun-16							
4	Group Assurance Health Plan	038/GH/012017	IRDAI/HLT/AMHI/P-H(G)/V.I/62/2016-17	Health	Individual Experience rated product	13-Jan-17	21-Feb-17							
5	Group Easy Cash	039/GH/042017	IRDAI/HLT/AMHI/P-H(G)/V.I/54/2016-17	Health	Individual Experience rated product	23-Jan-17	30-Mar-17							

## FORM NL-33 - SOLVENCY MARGIN (Form IRDAI-GI-SM Table IB) Apollo Munich Health Insurance Company Limited



Available Solvency Margin and Solvency Ratio

Apollo Munich HEALTH INSURANCE

(Rs. in Lakhs)

(1)	(2)	(3)
Item No.	Description	Amount
(A)	Policyholder's FUNDS	
	Available assets(as per Form IRDAI-GI-TA)	76,835
	Deduct:	
(B)	Current Liabilities as per BS	9,869
(C)	Provisions as per BS	50,223
(D)	Other Liabilities	12,283
(E)	Excess in Policyholder's funds (A)-(B)-(C)-(D)	4,460
	Shareholder's FUNDS	
(F)	Available Assets	42,962
	Deduct:	
(G)	Other Liabilities	9,303
(H)	Excess in Shareholder's funds (F-G)	33,659
(I)	Total ASM (E+H)	38,119
(J)	Total RSM	20,089
(K)	SOLVENCY RATIO (Total ASM/ Total RSM)	1.90

Note: The form is prepared basis the format as prescribed in the Insurance Regulatory and Development Authority of India (Assets, Liabilities and Solvency Margin of General Insurance Business) Regulations, 2016.

## FORM NL-34 : Board of Directors & Key Management Persons Apollo Munich Health Insurance Company Limited

31.03.2017



BOD and Key Management Person information

S. No	Name of person	Role/designation	Details of change in the period
1	Dr. Prathap C Reddy	Chairman	None
2	Ms. Shobana Kamineni	Non Executive Director	None
3	Ms. Suneeta Reddy	Non Executive Director	None
4	Mr. Antony Jacob	Whole-time Director & CEO	None
5	Dr. Doris Sophia Hoepke	Non Executive Director	None
6	Mr. Andrew Kielty	Non Executive Director	None
7	Mr. MBN Rao	Independent Director	None
8	Mr. Bernhard Steinruecke	Independent Director	None
9	Mr. Karthik Reddy	Alternate Director to Chairman	Effective 24th January, 2017
10	Mr. Srikanth Kandikonda	CFO and Company Secretary	None
11	Mr. Krishnan Ramachandran	Deputy CEO & CMO	None
12	Mr. Sanjay Kulshrestha	Chief Investment Officer	None
13	Mr. Vishwanath Mahendra	Appointed Actuary & Chief Risk Officer	None
14	Ms. Deepti Rustagi	Chief Compliance Officer	None
15	Dr. Sriharsha A Achar	Chief People Officer	None
16	Dr. Nandini Ali	Executive Vice President Marketing	None

Key Management Persons as defined in Guidelines on Corporate Governance for insurers in India issued by IRDAI on May 18, 2016.

#### FORM NL-35-NON PERFORMING ASSETS-7A

#### Apollo Munich Health Insurance Company Limited Registration No. 131 dated 3rd August 2007

Statement as on:31.03.2017

Details of Investment Portfolio

Name of the Fund Investment Corpus I- FRSM+PH



Periodicity of Submission : Quarterly

		Instrume	Inter	est Rate	Total O/s	Default Principal	Default Interest	Principal	Interest	Deferred	Deferred	Rolled		been any l Waiver?		Provision	Provision
COI	Company Name	nt Type	%	Has there been revision?	(Book Value)	(Book Value)	(Book Value)	Due from	Due from	Principal	Interest	Over?	Amount	Board Approval Ref	Classification	(%)	(Rs)
CGSB	GOVENMENT OF INDIA	GILTS	6.01	-	62					-	-	-	-		STANDARD	-	-
CGSB	GOVENMENT OF INDIA	GILTS	6.17		155		-	-		-	-	-	-	-	STANDARD	-	-
CGSB	GOVENMENT OF INDIA	GILTS	6.25	-	793					-	-	-	-		STANDARD	-	-
CGSB	GOVENMENT OF INDIA	GILTS	6.90	-	491					-	-	-	-		STANDARD	-	-
CGSB	GOVENMENT OF INDIA	GILTS	7.46	-	499	-	-	-	-	-	-	-	-	-	STANDARD	-	-
CGSB	GOVENMENT OF INDIA	GILTS	7.59		2,072		-	-		-	-	-	-	-	STANDARD	-	-
CGSB	GOVENMENT OF INDIA	GILTS	7.80		496		-	-		-	-	-	-	-	STANDARD	-	-
CGSB	GOVENMENT OF INDIA	GILTS	7.83	1	995	1	-	-	-	-	-	-	-	-	STANDARD	-	-
CGSB	GOVENMENT OF INDIA	GILTS	7.88	-	2,085		-	-	-	-	-	-	-	-	STANDARD	-	-
CGSB	GOVENMENT OF INDIA	GILTS	7.95	-	686	-	-	-	-	-	-	-	-	-	STANDARD	-	-
CGSB	GOVENMENT OF INDIA	GILTS	7.99	-	25		-	-	-	-	-	-	-	-	STANDARD	-	-
CGSB	GOVENMENT OF INDIA	GILTS	8.08	-	47		-	-	-	-	-	-	-	-	STANDARD	-	-
CGSB	GOVENMENT OF INDIA	GILTS	8.15	-	1,091	-	-	-	-	-	-	-	-	-	STANDARD	-	-
CGSB	GOVENMENT OF INDIA	GILTS	8.19	-	497	-	-	-	-	-	-	-	-	-	STANDARD	-	-
CGSB	GOVENMENT OF INDIA	GILTS	8.20	-	20	-	-	-	-	-	-	-	-	-	STANDARD	-	-
CGSB	GOVENMENT OF INDIA	GILTS	8.24	-	498	-	-	-	-	-	-	-	-	-	STANDARD	-	-
CGSB	GOVENMENT OF INDIA	GILTS	8.24	-	2,221	-	-	-	-	-	-	-	-	-	STANDARD	-	-
CGSB	GOVENMENT OF INDIA	GILTS	8.28	-	555	-	-	-	-	-	-	-	-	-	STANDARD	-	-
CGSB	GOVENMENT OF INDIA	GILTS	8.32	-	1,017	-	-	-	-	-	-	-	-	-	STANDARD	-	-
CGSB	GOVENMENT OF INDIA	GILTS	8.33	-	10	-	-	-	-	-	-	-	-	-	STANDARD	-	-
CGSB	GOVENMENT OF INDIA	GILTS	8.35	-	1,014	-	-	-	-	-	-	-	-	-	STANDARD	-	-
CGSB	GOVENMENT OF INDIA	GILTS	8.60	-	4,482	-	-	-	-	-	-	-	-	-	STANDARD	-	-
CGSB	GOVENMENT OF INDIA	GILTS	9.15	-	525	-	-	-	-	-	-	-	-	-	STANDARD	-	-
CGSB	GOVENMENT OF INDIA	GILTS	9.20	-	1.085	-	-	-	-	-	-	-	-	-	STANDARD	-	-
ECOS	ADITYA BIRLA FINANCE LIMITED	BONDS	9.60	-	1,000	-	-	-	-	-	-	-	-	-	STANDARD	-	-
ECOS	BAJAJ FINSERV LIMITED	BONDS	7.75	-	1,000	-	-	-	-	-	-	-	-	-	STANDARD	-	-
FCOS	BAJAJ FINSERV LIMITED	BONDS	7.84	-	1,000	-	-	-	-	-	-	-	-	-	STANDARD	-	-
ECOS	HDB FINANCIAL SERVICES LIMITED	BONDS	8.84	-	1,000	-	-	-	-	-	-	-	-	-	STANDARD	-	-
ECOS	HERO FINCORP LTD	BONDS	8.70	-	1,000	-	-	-	-	-	-	-	-	-	STANDARD	-	-
ECOS	KOTAK MAHINDRA PRIME LIMITED	BONDS	8.70	-	500	-	-	-	-	-	-	-	-	-	STANDARD	-	-
ECOS	KOTAK MAHINDRA PRIME LIMITED	BONDS	9.55	-	500	-	-	-	-	-	-	-	-	-	STANDARD	-	-
ECOS	KOTAK MAHINDRA PRIME LIMITED	BONDS	7.60	-	1,000	-	-	-	-	-	-	-	-	-	STANDARD	-	-
ECOS	MRF LTD.	BONDS	10.09	-	500	-	-	-	-	-	-	-	-	-	STANDARD	-	-
FCOS	RELIANCE CAPITAL LIMITED	BONDS	8.25	-	999	-	-	-	-	-	-	-	-	-	STANDARD	-	-
FCOS	RELIANCE CAPITAL LIMITED	BONDS	8.90	-	1,000	-	-	-	-	-	-	-	-	-	STANDARD	-	-
ECOS	RELIANCE CAPITAL LIMITED	BONDS	8.95	-	1,000	-	-	-	-	-	-	-	-	-	STANDARD	-	-
ECOS	RELIANCE CAPITAL LIMITED	BONDS	10.30	-	500	-	-	-	-	-	-	-	-	-	STANDARD	-	-
ECOS	SHRIRAM TRANSPORT FINANCE CORPORATION LTD.	BONDS	8.85	-	500	-	-	-	-	-	-	-	-	-	STANDARD	-	-
ECOS	SHRIRAM TRANSPORT FINANCE CORPORATION LTD.	BONDS	9.15	-	500	-	-	-	-	-	-	-	-	-	STANDARD	-	-
ECOS	STEEL AUTHORITY OF INDIA LIMITED	BONDS	8.72	-	501	-	-	-	-	-	-	-	-	-	STANDARD	-	-
ECOS	TATA MOTORS FINANCE LIMITED	BONDS	9.20	-	1,000	-	-	-	-	-	-	-	-	-	STANDARD	-	-
ECOS	TATA SONS LIMITED	BONDS	8.25	-	1,000	-	-	-	-	-	-	-	-	-	STANDARD	-	-
ECOS	TATA SONS LIMITED	BONDS	8.97	-	300	-	-	-	-	-	-	-	-	-	STANDARD	_	-
ECOS	TATA SONS LIMITED	BONDS	9.76		500		-	-		-	-	-	-	-	STANDARD	-	-
ECOS	TATA SONS LIMITED	BONDS	9.76		500		- :	-		-	-	-	-	-	STANDARD	-	-
ECOS	THE GREAT EASTERN SHIPPING COMPANY LTD	BONDS	8.70	-	500	-	-	-	<del></del>	-	-	-	-	-	STANDARD	-	-
EPBT	SMALL INDUSTRIES DEVELOPMENT BANK OF INDIA	BONDS	8.28	-	1,000	- :	- :	<del></del>			-	-	-		STANDARD	+ -	-
HTDA	CAN FIN HOMES LTD.	BONDS	7.57	-	1,000	-	-	-	-	-	-	-	-	-	STANDARD	-	-
HTDA	CAN FIN HOMES LTD.	BONDS	8.60	-	1,000		-	-	-	-	-	-	-	-	STANDARD	<del></del>	-
HTDA	DEWAN HOUSING FINANCE CORPORATION LTD	BONDS	9.30	-	500		-	-	-	-	-	-	-	-	STANDARD	<del></del>	-
	DEWAN HOUSING FINANCE CORPORATION LTD	BONDS	9.30		500		-	1			-		-	-	STANDARD	<del>1</del>	-
HIDA	DEWAN HOUSING FINANCE CORPORATION LTD	POINDS	9.50	-	500	-			-						STANDARD		

#### FORM NL-35-NON PERFORMING ASSETS-7A

#### Apollo Munich Health Insurance Company Limited Registration No. 131 dated 3rd August 2007

Statement as on:31.03.2017

Details of Investment Portfolio

#### Name of the Fund Investment Corpus I- FRSM+PH



Periodicity of Submission : Quarterly

		Instrume	Inter	est Rate	Total O/s	Default Principal	Default Interest	Principal	Interest	Deferred	Deferred	Rolled		been any   Waiver?	er :e ::	Provision	Provision
COI	Company Name	nt Type	%	Has there been revision?	(Book Value)	(Book Value)	(Book Value)	Due from	Due from	Principal	Interest	Over?	Amount	Board Approval Ref	Classification	(%)	(Rs)
HTDA	HDFC LIMITED	BONDS	7.78	-	1,000	-	-	-	-	-	-	-	-	-	STANDARD	-	-
	HDFC LIMITED	BONDS	8.50	-	500	-		-	-		-	-	-	-	STANDARD	-	-
HTDA	HDFC LIMITED	BONDS	8.70	-	2,531	-	-	-			-	-	-		STANDARD	-	-
	HDFC LIMITED	BONDS	9.90	-	300	-	-	-	-	-	-	-	-	-	STANDARD	-	-
	ICICI HOME FINANCE COMPANY LIMITED	BONDS	9.75	-	500	-	-	-	-	-	-	-	-	-	STANDARD	-	-
HTDA	INDIABULLS HOUSING FINANCE LTD	BONDS	9.35	-	500	-	-	-	-	-	-	-	-	-	STANDARD	-	-
	LIC HOUSING FINANCE LIMITED	BONDS	8.70	-	1,000	-	-	-	-	-	-	-	-	-	STANDARD	-	-
	LIC HOUSING FINANCE LIMITED	BONDS	8.75	-	2,000	-	-	-	-	-	-	-	-	-	STANDARD	-	-
	LIC HOUSING FINANCE LIMITED	BONDS	8.90	-	200	-	-	-	-	-	-	-	-	-	STANDARD	-	-
	LIC HOUSING FINANCE LIMITED	BONDS	11.08	-	112	-	-	-	-	-	-	-	-	-	STANDARD	-	-
	LIC HOUSING FINANCE LIMITED	BONDS	7.51	-	1,000	-	-	-	-	-	-	-	-	-	STANDARD	-	-
	TATA CAPITAL HOUSING FINANCE LTD	BONDS	9.00	-	1,000	-	-	-	-	-	-	-	-	-	STANDARD	-	-
	IDFC INFRA DEBT FUND LTD	BONDS	8.39	-	500	-	-	-	-	-	-	-	-	-	STANDARD	-	-
	IDFC INFRA DEBT FUND LTD	BONDS	8.65	-	1,000	-	-	-	-	-	-	-	-	-	STANDARD	-	-
IPTD	IDFC INFRA DEBT FUND LTD	BONDS	8.65	-	1,000	-	-	-	-	-	-	-	-	-	STANDARD	-	-
	IDFC INFRA DEBT FUND LTD	BONDS	8.00	-	1,000	-	-	-	-	-	-	-	-	-	STANDARD	-	-
IPTD	IDFC INFRA DEBT FUND LTD	BONDS	8.25	-	500 998		-	-		-	-	-	-	-	STANDARD	-	-
IPTD IPTD	INFRASTRUCTURE LEASING AND FINANCIAL SERVICES LIN INFRASTRUCTURE LEASING AND FINANCIAL SERVICES LIN	BONDS	8.65 8.65	-	2,992	-	-	-	-	-		-		-	STANDARD STANDARD	-	
IPTD	INFRASTRUCTURE LEASING AND FINANCIAL SERVICES LIN	BONDS BONDS	8.65	-	2,992	-	-	-	-	-	-			-	STANDARD	-	<del></del>
IPTD	INDIA INFRADEBT LTD (IIL) INDIA INFRADEBT LTD (IIL)	BONDS	9.10	-	1,000		-	-	-	-	-	-	-	-	STANDARD	-	
IPTD	INDIA INFRADEBT LTD (IIL) INDIA INFRADEBT LTD (IIL)	BONDS	9.10	-	500	-	-	-	-	-	-	-	-	-	STANDARD	-	
IPTD	INDIA INFRADEBT LTD (IIL)	BONDS	7.95	-	1,000	-	-	-			-	-	-	-	STANDARD	<del></del>	
IPTD	INDIA INFRADEBT LTD (IIL) INDIA INFRADEBT LTD (IIL)	BONDS	8.05	-	1,000	-	-	-	-	-	-	-	-	-	STANDARD	-	-
IPTD	INDIAN RAIL FINANCE CORPORATION LIMITED	BONDS	8.45	-	499	-	-	-	-		-	-	-	-	STANDARD	<del></del>	-
IPTD	INDIAN RAIL FINANCE CORPORATION LIMITED	BONDS	8.55	-	300		-	-			-	-			STANDARD	+ -	<del></del>
IPTD	INFRASTRUCTURE DEVELOPMENT FINANCIAL COMPANY L		8.73	-	500	-	-	-	-	-	_	-	-	-	STANDARD		
	L&T INFRA DEBT FUND	BONDS	8.30	-	1,000	-	-	-			-	-	-	-	STANDARD	-	-
IPTD	L&T INFRASTRUCTURE FINANCE COMPANY LIMITED	BONDS	8.70	-	1,000	-	-	-	-	-	-	-	-	-	STANDARD	-	-
	POWER FINANCE CORPORATION LIMITED	BONDS	8.90	-	200	-	-	-	-	-	-	-	-	-	STANDARD	-	-
	POWER FINANCE CORPORATION LIMITED	BONDS	8.90	-	200	-	-	-	-	-	-	-	-	-	STANDARD	-	-
	POWER FINANCE CORPORATION LIMITED	BONDS	9.28	-	10	-	-	-	-	-	-	-	-	-	STANDARD	-	-
	POWER FINANCE CORPORATION LIMITED	BONDS	9.81	-	500	-	-	-	-	-	-	-	-	-	STANDARD	-	-
	POWER FINANCE CORPORATION LIMITED	GILTS	9.96	-	20	-	-	-	-	-	-	-	-	-	STANDARD	-	-
	RURAL ELECTRIFICATION CORPORATION LTD	GILTS	8.80	-	50	-	-	-	-	-	-	-	-	-	STANDARD	-	-
IPTD	RURAL ELECTRIFICATION CORPORATION LTD	GILTS	8.80	-	300	-	-	-	-	-	-	-	-	-	STANDARD	-	-
	RURAL ELECTRIFICATION CORPORATION LTD	GILTS	9.38	-	498	-	-	-	-	-	-	-	-	-	STANDARD	-	-
	RURAL ELECTRIFICATION CORPORATION LTD	GILTS	9.63	-	500	-	-	-	-	-	-	-	-	-	STANDARD	-	-
SGGB	ANDHRA PRADESH	GILTS	8.45	-	200	-	-	-	-	-	-	-	-	-	STANDARD	-	-
SGGB	BIHAR	GILTS	9.39	-	529	-	-	-	-	-	-	-	-	-	STANDARD	-	-
SGGB	GUJRAT	GILTS	9.39	-	529	-	-	-	-	-	-	-	-	-	STANDARD	-	-
SGGB	JAMMU & KASHMIR	GILTS	8.05	-	507	-	-	-	-		-	-	-	-	STANDARD	-	-
	KARNATAKA	GILTS	7.76	-	299	-	-	-	-	-	-	-	-	-	STANDARD	-	-
SGGB	KARNATAKA	GILTS	8.67	-	503	-	-	-	-	-	-	-	-	-	STANDARD	-	-
SGGB	KERALA	GILTS	8.42	-	542	-	-	-	-	-	-	-	-	-	STANDARD	-	-
	KERALA	GILTS	8.65	-	1,017	-	-	-	-	-	-	-	-	-	STANDARD	-	-
	MADHYA PRADESH	GILTS	8.39	-	1,060	-	-	-	-	-	-	-	-	-	STANDARD	-	-
	MADHYA PRADESH	GILTS	8.60	-	504	-	-	-	-	-	-	-	-	-	STANDARD	-	-
	PUNJAB	GILTS	7.88	-	504	-	-	-	-	-	-	-	-	-	STANDARD	-	-
	PUNJAB	GILTS	8.64	-	1,013	-	-	-	-	-	-	-	-	-	STANDARD	-	-
	RAJASTHAN	GILTS	9.24	-	521	-	-	-	-	-	-	-	-	-	STANDARD	-	-
	TAMIL NADU	GILTS	8.28	-	301	-	-	-	-	-	-	-	-	-	STANDARD	-	
	TELANGANA	GILTS	8.27	-	501	-	-	-	-	-	-	-	-	-	STANDARD	-	-
	UTTAR PRADESH	GILTS	8.34	-	501	-	-	-	-	-	-	-	-	-	STANDARD	-	-
	UTTAR PRADESH	GILTS	8.39	-	508	-	-	-	-		-	-	-	-	STANDARD	-	-
	UTTAR PRADESH	GILTS	8.83	-	543	-	-	-	-	-	-	-	-	-	STANDARD	-	-
	ANDHRA PRADESH STATE FINANCIAL CORPORATION	BONDS	8.35	-	258	-	-	-	-	-	-	-	-	-	STANDARD	-	-
SGGL	ANDHRA PRADESH STATE FINANCIAL CORPORATION	BONDS	8.50	-	40	-	-	-	-	-	-	-	-	-	STANDARD	-	-

## FORM NL-36-YIELD ON INVESTMENTS 1 Apollo Munich Health Insurance Company Limited Registration No. 131 dated 3rd August 2007 Statement as on:31.03.2017

Statement of Investment and Income on Investment Periodicity of Submission: Quarterly

Fund : Investment Corpus I PH+FRSM



(Rs in Lakhs)

			Current Quarter						Yea	ar to Date			Previous Year				
			Investm	ent (Rs.)				Invest	ment (Rs.)				Investn	nent (Rs.)			
No.	Category of Investment	Category Code	Book Value*	Market Value	Income on Investment (Rs.)	Gross Yield (%)¹	Net Yield (%) <sup>2</sup>	Book Value*	Market Value	Income on Investment (Rs.)	Gross Yield (%)¹	Net Yield (%) <sup>2</sup>		Market Value	Income on Investment (Rs.)	Gross Yield (%)¹	Net Yield (%) <sup>2</sup>
1	CENTRAL GOVT. BONDS	CGSB	19,595	21,566	655	3.34%	3.34%	14,688	21,566	1,429	9.73%	9.73%	14,688	17,771	1,429	9.73%	9.73%
2	DEPOSIT UNDER SECTION 7 OF INSURANCE ACT 1938	CDSS	-	-	-	-	-	1,215	-	92	7.58%	7.58%	1,215	-	92	7.58%	7.58%
3	TREASURY BILLS	CTRB	-	-	-	-	-	1,405	=	26	1.88%	1.88%	1,405	993	26	1.88%	1.88%
4	STATE GOVERNMENT BONDS	SGGB	8,975	10,493	177	1.97%	1.97%	6,401	10,493	605	9.45%	9.45%	6,401	8,049	605	9.45%	9.45%
5	STATE GOVERNMENT GURANTEED LOANS	SGGL	336	307	7	2.09%	2.09%	527	307	46	8.64%	8.64%	527	433	46	8.64%	8.64%
6	BONDS /DEBENTURES ISSUED BY NHB	HTDN	-	-	_	-	_	-	-	-	-	-	-	-	-	1	-
7	BONDS/DEBENTURES ISSUED BY AUTHORITY CONSTINTUTED UNDER ANY HOUSING/BUILDING SCHEME APPROVED BY CENTRAL/STATE ANY AUTHORITY OR BODY CONSTITUTED BY CENTRAL/STATE ACT	HTDA	11,370	13,942	245	2.16%	2.16%	8,510	13,942	796	9.35%	9.35%	8,510	14,742	796	9.35%	9.35%
8	INFRASTRUCTURE/SOCIAL SECTOR PSU- DEBENTURES/BONDS	IPTD	16,292	18,652	351	2.15%	2.15%	8,706	18,652	791	9.09%	9.09%	8,706	10,806	791	9.09%	9.09%
9	CORPORATE SECURITIES	EPBT	1,433	1,020	29	2.03%	2.03%	1,083	1,020	164	15.10%	15.10%	1,083	1,513	164	15.10%	15.10%
10	CORPORATE SECURITIES (APPROVED INVESTMENTS)-DEBENTURES	ECOS	12,767	16,644	284	2.22%	2.22%	6,321	16,644	651	10.30%	10.30%	6,321	7,177	651	10.30%	10.30%
11	DEPOSITS WITH BANKS	ECDB	14,140	13,094	312	2.21%	2.21%	21,424	13,094	2,002	9.34%	9.34%	21,424	17,568	2,002	9.34%	9.34%
12	DEPOSITS-CDS WITH SCHEDULED BANK	EDCD	-	-	-	-	-	-	-	-	-	-	-	-	-	1	-
13	COMMERCIAL PAPER ISSUED BY ALL INDIA FINANCIAL INSTITUTION RATED VERY STRONG OR MORE	ECCP	-	-	-	-	-	-	-	-	-	-	i	-	-	ì	-
14	APPLICATION MONEY	ECAM	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
15	MUTUAL FUNDS-GILT/G SEC/LIQUID SCHEME	EGMF	3,694	4,767	76	2.06%	2.06%	2,513	4,767	252	10.03%	10.03%	2,513	2,511	252	10.03%	10.03%
16	CORPORATE SECURITIES(OTHER THAN APPROVED INVESTMENT)-MUTUAL FUND	OMGS	2,227	942	34	1.51%	1.51%	1,815	942	69	3.82%	3.82%	1,815	7,624	69	3.82%	3.82%
			90,829	101,427	2,170	2.39%	2.39%	74,608	101,427	6.923	9.28%	9.28%	74,608	89,187	6.923	9.28%	9.28%

#### Fund: Investment Corpus II Balance Share holder

				Curre	nt Quarter				Yea	ar to Date				Pre	evious Year		
		Category	Investm	ent (Rs.)	Income on	Gross			ment (Rs.)		Gross			nent (Rs.)	Income on	Gross	
No.	Category of Investment	Code	Book Value	Market Value	Investment		Net Yield (%) <sup>2</sup>	Book Value	Market Value	Income on Investment (Rs.)	Yield (%)¹	Net Yield (%) <sup>2</sup>		Market Value	Investment	Yield (%)¹	Net Yield (%) <sup>2</sup>
1	DEPOSITS WITH BANKS	ECDB	-	-	-	-	-	-	-	-	-	-					
2	DEPOSITS-CDS WITH SCHEDULED BANK	EDCD	-	-	-	-	-	-	-	-	-	-	-	-		-	-
	COMMERCIAL PAPER ISSUED BY ALL INDIA																
3	FINANCIAL INSTITUTION RATED VERY STRONG		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	OR MORE	ECCP															1
4	MUTUAL FUNDS-GILT/G SEC/LIQUID SCHEME	EGMF	3,583	4,760	-	0.00%	0.00%	1,460	4,760	40	2.76%	2.76%	1,460	-	40	2.76%	2.76%
	MUTUAL FUND-DEBT / INCOME / SERIAL / LIQUID INCOME	OMGS	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	TOTAL		3,583	4,760	-	-	-	1,460	4,760	40	2.76%	2.76%	1,460	-	40	2.76%	2.76%

<sup>\*</sup> Book Value of Investmnets shows daily average of Investmnets holding under the category.

FORM NL-37-DOWN GRADING OF INVESTMENT-2

Apollo Munich Health Insurance Company Limited Registration No. 131 dated 3rd August 2007

Statement as on:31.03.2017

Name of Fund Investment Corpus I-FRSM+PH

Statement of Down Graded Investments

Periodicity of Submission: Quarterly

Rs.in Lakhs

									NSIIII LUNII
No	Name of the Security	COI	Amount	Date of Purchase	Rating Agency	Original Grade	Current Grade	Date of Downgrade	Remarks
Α.	During the Quarter 1								
	10.30% RCL DB 18-04-2017	ECOS	500	15/04/2012	CARE	AAA	AA+	24/03/2017	
	8.90% RCL DB 09-09-2021	ECOS	1,000	09/09/2016	CARE	AAA	AA+	24/03/2017	
	8.95% RCL DB 22-03-2019	ECOS	1,000	22/03/2016	CARE	AAA	AA+	24/03/2017	
	8.25% RCL DB 14-04-2020	ECOS	1,000	02/03/2017	CARE	AAA	AA+	24/03/2017	
В.	As on Date <sup>2</sup>								
	10.30% RCL DB 18-04-2017	ECOS	500	15/04/2012	CARE	AAA	AA+	24/03/2017	
	8.90% RCL DB 09-09-2021	ECOS	1,000	09/09/2016	CARE	AAA	AA+	24/03/2017	
	8.95% RCL DB 22-03-2019	ECOS	1,000	22/03/2016	CARE	AAA	AA+	24/03/2017	
	8.25% RCL DB 14-04-2020	ECOS	1,000	02/03/2017	CARE	AAA	AA+	24/03/2017	

### Name of Fund Investment Corpus II- Balance

No	Name of the Security	COI	Amount	Date of Purchase	Rating Agency	Original Grade	Current Grade	Date of Downgrade	Remarks
Α.	During the Quarter 1								
						NIL ←			
					$\longrightarrow$	IAIL			
В.	As on Date 2								

## FORM NL-38 Quarterly Business Returns across line of Business Apollo Munich Health Insurance Company Limited



(Rs in Lakhs)

#### **Business Returns across line of Business**

		Quarter Ende	ed 31.03.17	Quarter End	ed 31.03.16	Upto the Quarter	Ended 31.03.17	Upto the Quarter	Ended 31.03.16
S.No.	Line of Business	Premium	No of Policies	Premium	No of Policies	Premium	No of Policies	Premium	No of Policies
1	Fire								
2	Marine Cargo & Hull								
3	Motor TP								
4	Motor OD								
5	Engineering								
6	Workmen's Compensation								
7	Employer's Liability								
8	Aviation								
9	Personal Accident	3,120	49,821	1,787	30,248	10,012	140,144	6,718	85,529
10	Health	52,390	247,340	42,356	211,176	118,927	681,314	94,505	576,020
11	Others	256	9,227	175	6,551	1,254	47,628	995	44,174
	Total	55,766	306,388	44,318	247,975	130,193	869,086	102,218	705,723



## FORM NL-39 Rural & Social Obligations (Quarterly Returns) Apollo Munich Health Insurance Company Limited Date:

31.03.2017

(Rs in Lakhs)

	Rural & Social Obligations Upto the Quarter Ended 31.03.2017									
SI.No.	Line of Business	Particular	No. of Policies Issued	Premium Collected	Sum Assured					
1	Fire	Rural Social								
2	Cargo & Hull	Rural Social								
3	Motor TP	Rural Social								
4	Motor OD	Rural Social								
5	Engineering	Rural Social								
6	Workmen's Compensation	Rural Social								
7	Employer's Liability	Rural Social								
8	Aviation	Rural Social								
9	Personal Accident	Rural Social	18,318 181,804	174.92 29.43						
10	Health	Rural Social	52,369	4,763.96						
11	Others	Rural Social		-						



## FORM NL-40 Business Acquisition through different channels Apollo Munich Health Insurance Company Limited

(Rs in Lakhs)

			,	Bus	iness Acquisition thr	ough different char	nels			
		For the Quarter en	nded 31.03.17	31.03.17 For the Quarter ended 31.03.16 Upt			ended 31.03.17	Upto the Quarter ended 31.03.16		
S. No.	Channels	No of Policies	Premium	No of Policies	Premium	No of Policies	Premium	No of Policies	Premium	
1	Individual agents	227,942	26,116	192,225	20,301	626,684	66,150	522,904	51,748	
2	Corporate Agents-Banks	14,032	6,501	866	3,387	38,770	16,914	1,918	8,596	
3	Corporate Agents -Others	1,247	108	388	40	2,205	198	1,229	131	
4	Brokers	20,554	17,255	19,831	15,698	68,592	27,875	64,654	24,880	
5	Micro Agents	-	-	-	-	-	-	-	=	
6	Direct Business	38,131	5,394	34,665	4,892	119,576	18,010	115,018	16,863	
7	Insurance Marketing Firm	86	12	-	-	178	22	-	_	
8	Web Aggregator	4,396	380	-	-	13,081	1,024	-	=	
	Total (A)	306,388	55,766	247,975	44,318	869,086	130,193	705,723	102,218	
1	Referral (B)	-	-	-	-	-	-	-	-	
	Grand Total (A+B)	306,388	55,766	247,975	44,318	869,086	130,193	705,723	102,218	



#### FORM NL-41 GRIEVANCE DISPOSAL FOR THE PERIOD UPTO 31.03.2017 DURING THE FINANCIAL YEAR 2016-17 **Apollo Munich Health Insurance Company Limited GRIEVANCE DISPOSAL REPORT** Opening Complaints **Total complaints** Complaints Resolved/Settled during the quarter Balance\*As on Additions during the Pending at the registered upto the SI No. **Particulars** beginning of the end of the quarter during the quarter **Fully Accepted** Partial Accepted Rejected quarter financial year quarter Complaints made by customers Proposal Related a) b) Claims c) Policy Related d) Premium e) Refund f) Coverage g) Cover Note Related h) Product Others **Unfair Business Practices** k) **Total Number**

2	Total No of policies during previous year	705,723
3	Total No of claims during previous year	171,820
4	Total No of policies during current year	869,086
5	Total No of claims during current year	217,891
6	Total No of Policy Complaints (current year) per 10,000 policies (current year)	7.77
7	Total No of Claim Complaints (current year) per 10,000 claims registered (current year)	20.10

<sup>\*</sup>Please note that Point 6, total no of Policy complaints does not include claim complaints

8	Duration wise Pending Status	Complaints made by customers	Complaints made by intermediaries	Total
a)	Upto 7 days	1	-	1
b)	7-15 days	32	-	32
c)	15-30 days	0	-	0
d)	30-90 days	0	-	0
e)	90 days & Beyond	0	=	0
	Total No of Complaints	33	-	33

<sup>\*</sup> Status of complaints as on report preparation date i.e. 31-03-17