

FORM NL-1-B-RA

Apollo Munich Health Insurance Company Limited
Registration No. 131 and Dated 3rd August 2007
Miscellaneous Business Revenue Account for the Period ended 30 September 2015

Particulars	Schedule	For the Quarter	Up to the Quarter	For the Quarter	Up to the Quarter
		Ended 30.09.15	Ended 30.09.15	Ended 30.09.14	Ended 30.09.14
		(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
	NL-4-Premium				
1 Premiums Earned (Net)	Schedule	1,901,450	3,693,059	1,642,854	3,240,145
Profit/ Loss on sale/redemption					
2 of Investments		19,339	26,193	5,831	13,484
3 Others		5,705	5,705	5,711	5,711
4 Interest, Dividend & Rent - Gross		94,502	191,803	80,775	166,211
TOTAL (A)		2,020,996	3,916,760	1,735,171	3,425,551
	NL-5-Claims				
1 Claims Incurred (Net)	Schedule	1,309,936	2,456,233	1,060,727	2,060,070
	NL-6-Commission	, ,	, ,	, ,	, ,
2 Commission	Schedule	121,017	243,966	111,317	222,194
Operating Expenses related to	NL-7-Operating				
3 Insurance Business	Expenses Schedule	608,919	1,327,522	605,968	1,263,179
4 Premium Deficiency		-	-	-	-
TOTAL (B)		2,039,872	4,027,721	1,778,012	3,545,443
Operating Profit/(Loss) from					
Miscellaneous Business C= (A - B))	(18,876)	(110,961)	(42,841)	(119,892)
APPROPRIATIONS					•
Transfer to Shareholders' Account		(18,876)	(110,961)	(42,841)	(119,892)
Transfer to Catastrophe Reserve		-	-	-	-
Transfer to Other Reserves		-	-	-	-
TOTAL (C)		(18,876)	(110,961)	(42,841)	(119,892)



Apollo Munich Health Insurance Company Limited Registration No. 131 and Dated 3rd August 2007

			unt for the period ended			
	Particulars	Schedule	For the Quarter		For the Quarter	Up to the Quarter
		_	Ended 30.09.15	Ended 30.09.15	Ended 30.09.14	Ended 30.09.14
1	OPERATING PROFIT/(LOSS)		(Rs.′000)	(Rs.′000)	(Rs.'000)	(Rs.′000)
1	(a) Fire Insurance				_	
	(b) Marine Insurance					
	(c) Miscellaneous Insurance		(18,876)	(110,961)	(42,841)	(119,892)
	(c) Miscellaneous Insurance		(16,670)	(110,901)	(42,041)	(119,092)
2	INCOME FROM INVESTMENTS					
	(a) Interest, Dividend & Rent - Gross		59,115	118,934	56,478	110,087
	(b) Amortization of Discount /		39,113	110,934	30,470	110,007
	Premium		380	1,568	1,613	3,408
	(c) Profit on sale of investments		12,158	16,456	4,245	9,208
			12,136		·	
	Less: Loss on sale of investments		-	-	-	-
3	OTHER INCOME					
	(a) Profit on sale of Fixed Assets		110	100	3,520	3,784
	(b) Others		596	4,365	(1,539)	4,945
	TOTAL (A)		53,483	30,462	21,476	11,540
4	PROVISIONS (Other than taxation))				
	(a) For diminution in the value of					
	investments		-	-	-	-
	(b) For doubtful debts		-	-	-	-
	(c) Others		-	-	-	-
5	OTHER EXPENSES					
J	(a) Expenses other than those related					
	to Insurance Business		5,584	10,048	5,020	8,928
	(b) Bad debts written off		5,304	10,040	-	-
	(c) Others		_	-	_	-
	TOTAL (B)		5,584	10,048	5,020	8,928
	Profit Before		3,304	10,040	3,020	0,520
	Tax		47,899	20,414	16,456	2,612
	Provision for Taxation			-	108	144
	Profit/(Loss) After Tax		47,899	20,414	16,348	2,468
	APPROPRIATIONS		,000			
	(a) Interim dividends paid during the					
	year (b) Proposed final dividend		-	-	-	-
	(c) Dividend distribution tax		-	-	-	-
	(d) Transfer to any Reserves or Other					-
	Accounts		-	-	-	-
	Dalamas of musich/lass husualt former					
	Balance of profit/ loss brought forward from last year		(3,512,895)	(3,485,410)	(3,505,935)	(3,492,055)
	nom last year		(3,312,093)	(3,403,410)	(3,303,333)	(3,432,033)
	Balance carried forward to Balance					
	Sheet		(3,464,996)	(3,464,996)	(3,489,587)	(3,489,587)



FORM NL-3-B-BS

Apollo Munich Health Insurance Company Limited Registration No. 131 and Dated 3rd August 2007 Balance Sheet as at 30 September 2015

	Schedule	As at 30.09.15	As at 30.09.14
		(Rs.'000)	(Rs.'000)
SOURCES OF FUNDS			
	NL-8-Share Capital		
Share Capital	Schedule	3,492,288	3,492,288
Share Application Money Pending			
Allotment		1,294	=
	NL-10-Reserves and		
Reserves and Surplus	Surplus Schedule	2,536,414	2,536,414
Fair Value Change Account		213	206
	NL-11-Borrowings		
Borrowings	Schedule	-	=
TOTAL		6,030,209	6,028,908
APPLICATION OF FUNDS			
	NL-12-Investment		
Investments	Schedule	4,999,695	4,562,816
Loans	NL-13-Loans Schedule	-	_
	NL-14-Fixed Assets		
Fixed Assets	Schedule	245,989	228,085
Deferred tax Asset		149,806	149,806
CURRENT ASSETS			
	NL-15-Cash and bank		
Cash and Bank Balances	balance Schedule	2,385,465	1,597,531
	NL-16-Advances and		
Advances and Other Assets	Other Assets Schedule	870,113	938,748
Sub-Total (A)		3,255,578	2,536,279
			-
	NL-17-Current		
Current Liabilities	Liabilities Schedule	2,214,549	1,718,184
	NL-18-Provisions		
Provisions	Schedule	3,871,306	3,219,481
Deferred Tax Liability		-	=
Sub-Total (B)		6,085,855	4,937,665
NET CURRENT ASSETS $(C) = (A - B)$		(2,830,277)	(2,401,386)
Miscellaneous Expenditure (to the	NL-19-Miscellaneous		
extent not written off or adjusted)	Expenditure Schedule	-	-
Debit Balance IN Profit and Loss			
Account		3,464,996	3,489,587
TOTAL		6,030,209	6,028,908



FORM NL-4-PREMIUM SCHEDULE

PREMIUM EARNED [N	NET1
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Particulars	For the Quarter Ended 30.09.15	Up to the Quarter Ended 30.09.15	For the Quarter Ended 30.09.14	Up to the Quarter Ended 30.09.14
	(Rs.′000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Premium from direct business written	2,040,804	3,660,711	1,435,372	2,817,180
Service Tax	-	-	-	-
Adjustment for change in reserve for	140 210	E61 202	220 210	130,000
unexpired risks	140,219	561,203	229,310	430,990
Gross Earned Premium	1,900,585	3,099,508	1,206,062	2,386,190
Add: Premium on reinsurance accepted	201,690	390,304	182,565	183,370
Less : Premium on reinsurance ceded	585,161	944,149	409,673	743,675
Net Premium	1,657,333	3,106,866	1,208,264	2,256,875
Adjustment for change in reserve for	(103,898)	(24,990)	(205,280)	(552,280)
unexpired risks	(103,698)	(24,990)	(203,280)	(332,280)
Premium Earned (Net)	1,901,450	3,693,059	1,642,854	3,240,145



FORM NL-5 - CLAIMS SCHEDULE CLAIMS INCURRED [NET]

Particulars	For the Quarter Ended 30.09.15	Up to the Quarter Ended 30.09.15	For the Quarter Ended 30.09.14	Up to the Quarter Ended 30.09.14
	(Rs.'000)	(Rs.′000)	(Rs.'000)	(Rs.'000)
Claims paid				
Direct claims	1,324,759	2,474,350	1,032,888	2,013,402
Add Claims Outstanding at the end of the year	1,079,080	1,079,080	742,858	742,858
Less Claims Outstanding at the beginning of the year	925,666	753,708	630,180	549,903
Gross Incurred Claims	1,478,173	2,799,722	1,145,566	2,206,357
Add Re-insurance accepted to direct claims	90,203	120,523	4,629	4,928
Less Re-insurance Ceded to claims paid	258,440	464,012	89,468	151,215
Total Claims Incurred	1,309,936	2,456,233	1,060,727	2,060,070



FORM NL-6-COMMISSION SCHEDULE COMMISSION -

Particulars	For the Quarter	Up to the Quarter	For the Quarter	Up to the Quarter
	Ended 30.09.15	Ended 30.09.15	Ended 30.09.14	Ended 30.09.14
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	246,983	434,747	181,312	355,832
Add: Re-insurance accepted	61,327	101,879	39,270	39,543
Less: Commission on Re-insurance ceded	187,293	292,660	109,265	173,181
Net Commission	121,017	243,966	111,317	222,194

Break-up of the ex	penses incurred to	procure business

break up of the expenses mearied to procure business						
Agents	160,443	280,947	116,953	208,305		
Brokers	48,892	90,648	37,643	79,680		
Corporate Agency	29,112	48,300	14,256	19,135		
Others (Insurance Companies)	8,536	14,852	12,460	48,712		
TOTAL (B)	246,983	434,747	181,312	355,832		



FORM NL-7-OPERATING EXPENSES SCHEDULE OPERATING EXPENSES RELATED TO INSURANCE BUSINESS

S. No	Particulars	For the Quarter	Up to the Quarter	For the Quarter	Up to the Quarter
		Ended 30.09.15	Ended 30.09.15	Ended 30.09.14	Ended 30.09.14
		(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
1	Employees' remuneration & welfare				
	benefits	279,448	544,629	275,578	499,867
2	Travel, conveyance and vehicle running				
	expenses	19,446	34,627	15,453	28,995
3	Training expenses	3,972	6,476	3,619	5,227
	Rents, rates & taxes	21,627	47,154	28,999	57,517
5	Repairs	28,619	48,425	24,314	44,498
6	Printing & stationery	3,555	6,041	9,563	18,080
7	Communication	12,045	26,078	7,344	27,135
8	Legal & professional charges	39,221	59,910	22,341	39,532
9	Auditors' fees, expenses etc				
	(a) As auditor	700	1,350	575	1,250
	(b) As adviser or in any other capacity,				
	in respect of				
	(i) Taxation matters	-	-	-	=
	(ii) Insurance matters	-	-	-	=
	(iii) Management services;	-	-	-	-
	(c) in any other capacity	-	-	-	-
	Audit Fees - Others	10	10	55	70
	Out of pocket expenses	-	5	-	_
10	Advertisement and publicity	66,353	247,361	63,848	254,267
	Interest & Bank Charges	4,150	7,702	2,460	5,009
	Other Expenses		·		•
	(a) Business Support	23,952	54,643	39,194	80,993
	(b)Information Technology Services	62,721	106,962	61,822	102,584
	(c) Others	13,446	85,148	33,184	60,279
13	Depreciation	29,624	50,864	17,594	37,686
14	Service Tax A/c	30	137	25	190
	TOTAL	608,919	1,327,522	605,968	1,263,179



FORM NL-8-SHARE CAPITAL SCHEDULE SHARE CAPITAL

S. No	Particulars	As at 30.09.15	As at 30.09.14
		(Rs.'000)	(Rs.'000)
1	Authorised Capital		
	500,000,000 Equity Shares of Rs. 10		
	each (Previous year 500,000,000 equity	5,000,000	5,000,000
	shares of Rs. 10 each)		
2	Issued Capital		
	349,328,756 Equity Shares of Rs 10 each		
	(Previous year 349,328,756 equity	3,493,288	3,493,288
	shares of Rs. 10 each)		
3	Subscribed Capital		
	349,228,750 Equity Shares of Rs. 10		
	each (Previous year 349,228,750 equity	3,492,288	3,492,288
	shares of Rs. 10 each)		
4	Called-up Capital		
	349,228,750 Equity Shares of Rs. 10		
	each (Previous year 349,228,750 equity	3,492,288	3,492,288
	shares of Rs. 10 each)		
	Less : Calls unpaid	-	-
	Add : Equity Shares forfeited (Amount		
	originally paid up)	-	-
	Less : Par Value of Equity Shares bought		
	back	-	-
	Less : Preliminary Expenses	-	-
	Less: Expenses including commission or		
	brokerage on underwriting or		
	subscription of shares.	-	-
	TOTAL	3,492,288	3,492,288



FORM NL-9-PATTERN OF SHAREHOLDING SCHEDULE SHARE CAPITAL

PATTERN OF SHAREHOLDING

[As certified by the Management]

Shareholder	As at 30.0	9.15	As at 30.09.14		
Silarcifolder	Number of Shares % of Holding		Number of Shares		
Promoters	itulibel of Shares	70 Of Holding	italliber of Shares	70 Of Holding	
· Indian	259,936,221	74.43%	259,936,221	74.43%	
· Foreign	89,043,779	25.50%	89,043,779	25.50%	
Others	248,750	0.07%	248,750	0.07%	
TOTAL	349,228,750	100%	349,228,750	100%	



FORM NL-10-RESERVE AND SURPLUS SCHEDULE RESERVES AND SURPLUS

S. No	Particulars	As at 30.09.15	As at 30.09.14
		(Rs.′000)	(Rs.'000)
1	Capital Reserve	-	-
2	Capital Redemption Reserve	-	-
	Share Premium:-		
3	Opening Balance	2,536,414	2,446,414
	Add: Received during the year	-	90,000
	General Reserves	-	-
4	Less: Debit balance in Profit and Loss Account	-	-
	Less: Amount utilized for Buy-back	-	-
5	Catastrophe Reserve	-	-
6	Other Reserves	-	-
7	Balance of Profit in Profit & Loss Account	-	-
	TOTAL	2,536,414	2,536,414



FORM NL-11-BORROWINGS SCHEDULE BORROWINGS

JOINING I			As at 30.09.14				
S. No	Particulars	As at 30.09.15					
		(Rs.′000)	(Rs.'000)				
1	Debentures/ Bonds	-	-				
2	Banks	-	-				
3	Financial Institutions	-	-				
4	Others	-	-				
	TOTAL	-	-				



FORM NL-12-INVESTMENTS SCHEDULE

Investments

S. No	Particulars	As at 30.09.15	As at 30.09.14
		(Rs.'000)	(Rs.'000)
	LONG TERM INVESTMENTS		•
1	Government securities and Government	2 121 256	1 700 F70
	guaranteed bonds including Treasury Bills	2,131,256	1,798,578
2	Other Approved Securities	-	-
3	Other Investments		
	(a) Shares	-	-
	(aa) Equity	-	-
	(bb) Preference	-	-
	(b) Mutual Funds	-	-
	(c) Derivative Instruments	-	-
	(d) Debentures/ Bonds	680,098	700,120
	(e) Other Securities (Housing Bonds)	791,435	440,767
	(f) Subsidiaries	-	-
	(g) Investment Properties-Real Estate	-	-
4	Investments in Infrastructure and Social	701,277	561,639
	Sector	701,277	301,039
5	Other than Approved Investments	-	-
	SHORT TERM INVESTMENTS		
1	Government securities and Government	49,870	195,346
	guaranteed bonds including Treasury Bills	49,670	195,346
2	Other Approved Securities	-	-
3	Other Investments		
	(a) Shares	-	-
	(aa)Equity	-	-
	(bb) Preference	-	-
	(b) Mutual Funds	365,853	215,496
	(c) Derivative Instruments	-	-
	(d) Debentures/ Bonds	20,000	150,000
	(e) Other Securities (Housing Bonds)	149,884	330,000
	(f) Subsidiaries	-	-
	(g) Investment Properties-Real Estate	-	-
	Investments in Infrastructure and Social	110.022	170.070
	Sector	110,022	170,870
5	Other than Approved Investments	-	-
	TOTAL	4,999,695	4,562,816

a. Aggregate amount of Company's investments other than listed equity securities and derivative instruments is Rs.4,999,695 thousand (Previous Year-Rs.4,562,816 thousand). Market value of such investments as at 30.09.2015 is Rs 5,115,742 thousand (Previous Year-Rs. 4,548,671 thousand).

b. Government securities include Deposits held under section 7 of Insurance Act 1938, having book value of Rs. 121,494 thousand (Previous Year Rs. 120,370 thousand).



FORM NL-13-LOANS SCHEDULE

LOANS

S.No	Particulars	As at 30.09.15	As at 30.09.14
		(Rs.'000)	(Rs.'000)
1 SE	CURITY-WISE CLASSIFICATION		
Se	cured		
(a)	On mortgage of property		
	(aa) In India	-	-
	(bb) Outside India	-	-
	On Shares, Bonds, Govt. Securities	-	-
(c)	Others	-	-
Un	secured	-	-
TC	OTAL	-	-
2 BC	DRROWER-WISE CLASSIFICATION		
	Central and State Governments	-	-
(b)	Banks and Financial Institutions	-	-
	Subsidiaries	-	-
(d)) Industrial Undertakings	-	-
) Others	-	-
	TAL	-	-
	RFORMANCE-WISE CLASSIFICATION		
(a)	Loans classified as standard		
	(aa) In India	-	-
	(bb) Outside India	-	-
(b)	Non-performing loans less provisions		
	(aa) In India	-	-
	(bb) Outside India	-	-
	OTAL	-	-
	ATURITY-WISE CLASSIFICATION		
(a)	Short Term	-	-
	Long Term	-	-
TC	OTAL	-	-



FORM NL-14-FIXED ASSETS SCHEDULE FIXED ASSETS

(Rs.′000

FIXED ASSETS										(RS. 000)
		Cost/ Gro	oss Block			Depre	ciation		Net	Block
Particulars	Opening As At 01.04.2015	Additions	Deductions	As At 30.09.2015	Upto 01.04.2015	For The Period	On Sales/ Adjustments	To Date 30.09.2015	As at 30.09.2015	As at 30.09.2014
Goodwill	-	=	-	-	-	-	-	-	-	-
Intangible Assets										
(a) Software	320,931	49,163	-	370,094	216,315	21,507	-	237,822	132,272	93,983
(b) Website	10,116	1	-	10,116	7,160	542	-	7,702	2,414	3,496
(c) Media Films	22,500	1	-	22,500	22,500	-	-	22,500	-	-
Land-Freehold	-	1	-	-	-	-	-	-	-	-
Leasehold Property	-	-	-	-	-	-	-	-	-	-
Buildings	-	1	-	-	-	-	-	-	-	-
Furniture & Fittings	64,411	1,078	-	65,489	51,103	3,522	-	54,625	10,864	9,812
Information Technology Equipment	164,281	10,519	(294)	174,506	89,545	16,689	(189)	106,045	68,461	81,108
Vehicles	46,443	1,560	(294)	48,003		4,617	(109)	27,075	20,928	24,890
Office Equipment	51,402	4,159	(198)	55,363	44,861	3,987	(195)	48,653	6,710	5,455
Others	-	_	-	-	-	-	-	-	-	-
TOTAL	680,084	66,479	(492)	746,071	453,942	50,864	(384)	504,422	241,649	218,744
Capital Work in progress	-	-	-	-	-	-	-	-	4,340	9,341
Grand Total	680,084	66,479	(492)	746,071	453,942	50,864	(384)	504,422	245,989	228,085
Previous Year	660,982	27,489	(29,151)	659,320	431,823	37,686	(28,933)	440,576	228,085	-



FORM NL-15-CASH AND BANK BALANCE SCHEDULE CASH AND BANK BALANCES

S. No	Particulars	As at 30.09.15	As at 30.09.1 4 (Rs.′000)		
		(Rs.'000)			
1	Cash (including cheques, drafts and stamps)	7,152	5,345		
2	Bank Balances	-	-		
	(a) Deposit Accounts				
	(aa) Short-term (due within 12 months)	1,410,352	1,168,885		
	(bb) Others	775,694	412,745		
	(b) Current Accounts	192,267	10,556		
	(c) Others	-	-		
3	Money at Call and Short Notice				
	(a) With Banks	-	-		
	(b) With other Institutions	-	-		
4	Others	-	-		
	TOTAL	2,385,465	1,597,531		



FORM NL-16-ADVANCES AND OTHER ASSETS SCHEDULE ADVANCES AND OTHER ASSETS

S. No	Particulars	As at 30.09.15	As at 30.09.14
		(Rs.′000)	(Rs.'000)
	ADVANCES		
1	Reserve deposits with ceding companies	6,786	-
2	Application money for investments	-	-
3	Prepayments	163,531	234,282
4	Advances to Directors/Officers	-	-
5	Advance tax paid and taxes deducted at source	9,008	10,306
6	(Net of provision for taxation) Others		
	(a) Advances to Suppliers	31,764	9,015
	(b) Other advances	9,939	119,949
	TOTAL (A)	221,028	373,552
			•
	OTHER ASSETS		
1	Income accrued on investments	320,370	292,170
2	Outstanding Premiums	49,526	53,684
3	Agents' Balances	-	=
4	Foreign Agencies Balances	-	=
5	Due from other entities carrying on insurance business (including reinsurers)	184,452	127,784
6	Due from subsidiaries/ holding	-	_
_	Deposit with Reserve Bank of India [Pursuant to		
/	section 7 of Insurance Act, 1938]	-	-
8	Others		
	(a) Rent & other deposits	84,030	90,252
	(b) Service Tax Unutilized Credit	10,707	1,306
	TOTAL (B)	649,085	565,196
	TOTAL (A+B)	870,113	938,748



FORM NL-17-CURRENT LIABILITIES SCHEDULE CURRENT LIABILITIES

S. No	Particulars	As at 30.09.15	As at 30.09.14
		(Rs.′000)	(Rs.'000)
1	Agents' Balances	47,107	28,867
2	Balances due to other insurance companies	192,692	250,076
3	Deposits held on re-insurance ceded	-	=
4	Premiums received in advance	91,242	64,243
	Unallocated premium	171,699	164,714
6	Unclaimed Amount of Policy Holders	30,794	39,754
	Sundry Creditors	95,571	56,782
8	Due to subsidiaries/ holding company	-	=
9	Claims Outstanding	1,079,080	742,858
10	Due to Officers/ Directors	-	=
11	Others		
	(a) Tax Deducted Payable	39,451	39,363
	(b) Other Statutory Dues	8,707	6,282
	(c) Employee related liability	39	906
	(d) Expenses Payable	415,404	277,862
	(e) Service Tax Liability	42,763	46,477
	TOTAL	2,214,549	1,718,184



FORM NL-18-PROVISIONS SCHEDULE PROVISIONS

S.No	Particulars	As at 30.09.15	As at 30.09.14
		(Rs.'000)	(Rs.'000)
1	Reserve for Unexpired Risk	3,871,306	3,218,455
2	For Taxation (less advance tax paid and		
	taxes deducted at source)	-	-
3	For Proposed Dividends	-	-
4	For Dividend Distribution Tax	-	-
5	Others		
	(a) For Employee Benefits	-	-
	(b)For Wealth Tax	-	-
	(c) For Doubtful Loans and Advances	-	1,026
	TOTAL	3,871,306	3,219,481



FORM NL-19 MISC EXPENDITURE SCHEDULE MISCELLANEOUS EXPENDITURE

(To the extent not written off or adjusted)

S.No	Particulars	As at 30.09.15	As at 30.09.14
		(Rs.'000)	(Rs.′000)
	Discount Allowed in issue of shares/		
,	debentures	-	-
	2 Others	-	-
	TOTAL	-	-



FORM NL-21 Statement of Liabilities

Apollo Munich Health Insurance Company Limited

				Statement	of Liabilities				
			As at 30	0.09.15			As at 3	0.09.14	
Sl.No.	Particular	Reserves for Unexpired Risks	Reserve for Outstanding Claims	IBNR Reserves	Total Reserves	Reserves for Unexpired Risks	Reserve for Outstanding Claims	IBNR Reserves	Total Reserves
1	Fire	-	-	-	-	ı	-	-	-
2	Marine								
а	Marine Cargo	-	-	-	-	-	-	-	-
b	Marine Hull	-	-	-	-	-	-	-	-
3	Miscellaneous								
a	Motor	-	-	-	-	-	-	-	-
b	Engineering	-	-	-	-	1	-	-	-
С	Aviation	_	-	-	-	ı	-	-	-
d	Liabilities	-	-	-	-	1	-	-	-
е	Others	1,267	319	371	1,957	882	177	188	1,247
4	Health Insurance	37,446	6,440	3,661	47,547	31,302	5,072	1,992	38,366
5	Total Liabilities	38,713	6,759	4,032	49,504	32,184	5,249	2,180	39,613



Insurer Reg No: 131 Date:

Apollo Munich Health Insurance Company Limited
GROSS DIRECT PREMIUM UNDERWRITTEN UPTO THE QUARTER ENDED 30.09.2015

(Rs in Lakhs)

STATES	Fi	re	Marine	(Cargo)	Marine	e (Hull)	Engin	eering	Moto Dan		Motor Ti	nird Party	Liability insuran ce		Personal Accident		Medical Insurance		Overseas medica Insurance		Crop Insuran ce		All Other Miscella		Grand	Total
	For the	Upto the qtr	For the qtr	Upto the qtr	For the	Upto the qtr	For the	Upto the qtr	For the qtr	Upto the qtr	For the qtr	Upto the qtr	For the	Upto the qtr	For the qtr	Upto the qtr	For the qtr	Upto the qtr	For the qtr	Upto the qtr						
Andhra Pradesh															2.64	2.94	72.86	122.50	0.26	1.48					75.76	126.92
Assam															2.14	3.10	50.26	75.65	0.11	0.22					52.51	78.96
Bihar															1.07	1.64	35.14	55.73	0.00	0.00					36.20	57.38
Chandigarh															15.90	24.09	228.52	401.99	2.78	6.58					247.20	432.67
Chhattisgarh															1.82	3.24	21.32	28.85	0.04	0.05					23.18	32.14
Delhi															115.70	188.04	3873.13	7025.15	19.05	55.79					4007.88	7268.98
Gujarat															79.89	127.81	948.26	1591.25	8.68	25.55					1036.82	1744.61
Haryana															649.74	1607.81	1917.26	3646.78	83.78	260.38					2650.78	5514.97
Jharkhand															1.54	1.60	8.94	14.83	0.00	0.00					10.48	16.43
Karnataka															69.11	115.58	2516.54	4064.46	3.02	14.53					2588.67	4194.57
Kerala															26.83	43.42	471.19	851.15	1.01	3.48					499.02	898.05
Madhya Pradesh															33.46	52.98	187.00	299.87	2.15	5.25					222.61	358.10
Maharasthra															228.50	363.48	3235.85	5472.01	34.49	108.59					3498.84	5944.07
Orissa															1.52	2.06	97.52	165.19	0.17	0.97					99.21	168.22
Punjab															19.95	30.68	314.94	579.08	3.04	9.66					337.93	619.42
Rajasthan															84.27	141.39	528.52	898.69	3.17	11.57					615.96	1051.66
Tamil nadu															43.93	71.88	1110.08	1960.21	23.02	41.09					1177.02	2073.17
Telangana															63.68	120.01	951.62	2141.89	23.50	53.90					1038.79	2315.81
Uttar Pradesh															50.77	74.88	1297.92	2192.42	3.54	11.26					1352.22	2278.55
Uttrakhand															0.75	0.96	8.15	12.78	0.18	0.66				_	9.08	14.40
West Bengal															18.15	28.94	806.06	1379.45	3.66	9.66					827.87	1418.05

FORM NL-23 Reinsurance Risk Concentration Apollo Munich Health Insurance Company Limited



S. No.	Reinsurance Placements	No. of	Premiu	m ceded to reins	surers	Premium ceded to
		reinsurers	Proportional	Non- Proportional	Facultative	reinsurers / Total reinsurance premium ceded (%)
1	No. of Reinsurers with rating of AAA and above					
2	No. of Reinsurers with rating AA but less than AAA					
3	No. of Reinsurers with rating A but less than AA	1	103	10		1%
4	No. of Reinsurers with rating BBB but less than A	2	9,270	58		99%
5	No. of Reinsurers with rating less than BBB					
	Total	3	9,373	68		100%



FORM NL-24 Ageing of Claims Apollo Munich Health Insurance Company Limited

30.09.2015

(Rs in Lakhs)

	Line of Business	Total No. of claims paid	Total amount of claims paid					
S. No.		1 month	1 - 3 months	3 - 6 months	6 months - 1 year	> 1 year		
1	Fire	-	-	1	-	1	-	-
2	Marine Cargo	-	-	1	-	i	-	-
3	Marine Hull	-	-	ı	-	ı	-	-
4	Engineering	-	-	-	-	-	-	-
5	Motor OD	-	-	-	-	-	-	-
6	Motor TP	-	-	-	-	-	-	-
7	Health	64,343	-	-	-	-	64,343	22,848
8	Overseas Travel	223	-	-	-	-	223	129
9	Personal Accident	334	-	-	-	-	334	340
10	Liability	-	-	-	-	-	-	-
11	Crop	-	-	-	-	-	-	-
12	Miscellaneous	-	-	-	-	1	-	-

FORM NL-25 : Claims data for Non-Life Apollo Munich Health Insurance Company Limited 30.09.2015



No. of claims only

			Marine		Engineeri				Overseas	Personal				Miscellane	
S. No.	Claims Experience	Fire	Cargo	Hull	ng	Motor OD	Motor TP	Health	Travel	Accident	Liability	Crop	Credit	ous	Total
1	Claims O/s at the beginning of the period	-	-	-	-	-	-	8,438	139	124	-	-	-	-	8,701
2	Claims reported during the period	-	-	-	-	-	-	79,483	436	607	-	-	-	-	80,526
3	Claims settled during the period	-	-	-	-	-	-	64,343	223	334	-	-	-	-	64,900
4	Claims repudiated during the period	-	-	-	=	=	-	5,832	56	81	-	-	-	- 1	5,969
5	Claims closed during the period	-	-	-	-	-	-	3,310	100	101	-	-	-	-	3,511
6	Claims O/s at the end of the period	-	-	-	-	-	-	14,436	196	215	-	-	-	-	14,847
	Less than 3 months	-	-	-	-	-	-	14,436	196	215	-	-	-	-	14,847
	3 months to 6 months	-	-	-	-	-	-	-		-	-	-	-	-	-
	6months to 1 year	-	-	-	-	-	-	-	-	-	-	-	-	_	-
	1 year and above	-	-	-	-	-	-	-	-	-	-	-	-	_	-



FORM NL-26 - CLAIMS INFORMATION - KG Table I **Apollo Munich Health Insurance Company Limited**

Solvency for the period ended 30.09.2015
Required solvency margin based on net premium and net incurred claims (Rs. in Lacs)

S. No	Class of Business	Gross Premium	Net Premium	Gross Incurred	Net Incurred Claims	RSM-1	RSM-2	RSM
				Claims				
	L Fire	-	-	-	-	-	-	-
	Marine Cargo	-	-	-	-	-	-	i
,	Marine Hull	-	-	-	-	-	-	-
4	1 Motor	-	-	-	-	-	-	-
į	Engineering	-	-	-	-	-	-	-
(Aviation	-	-	-	-	-	-	=
	7 Liabilities	-	-	-	-	-	-	-
8	Others	5,603	2,237	553	450	784	135	784
9	Health	91,007	70,448	39,379	34,093	14,090	10,228	14,090
	Total	96,610	72,685	39,932	34,543	14,874	10,363	14,874



FORM NL-27 Offices information for Non-Life Apollo Munich Health Insurance Company Limited

30.09.2015

S. No	Office	Information	Number		
1	No. of offices at the begins	ning of the year	83		
2	No. of branches approved		-		
3	No. of branches opened	Out of approvals of previous year	2		
4	during the year	Out of approvals of this year	-		
5	No. of branches closed dur	ring the year	-		
6	No of branches at the end		85		
7	No. of branches approved	lo. of branches approved but not opened			
8	No. of rural branches		-		
9	No. of urban branches		85		



FORM NL-28-STATEMENT OF ASSETS - 3B

Apollo Munich Health Insurance Company Limited Registration No. 131 dated 3rd August 2007

Statement as on: 30.09.2015

Statement of Investment Assets (General Insurer)
(Business within India)

Rs. In Lacs
Periodicity of Submission: Quarterly

S. No	PARTICULARS	SCH	AMOUNT
1	Investments	8	49,997
2	Loans	9	-
3	Fixed Assets	10	2,460
4	Current Assets		
	a. Cash & Bank Balance	11	23,855
	b. Advances & Other Assets	12	8,701
5	Current Liabilities		
	a. Current Liabilities	13	22,145
	b. Provisions	14	38,713
	c. Misc. Exp not Written Off	15	-
	d. Debit Balance of P&L A/c		34,650
	Application of Funds as per Balance Sheet (A)		180,52
	Less: Other Assets	SCH	Amount
1	Loans	9	-
2	Fixed Assets	10	2,460
3	Cash & Bank Balances	11	2,227
4	Advances & Other Assets	12	8,70
5	Current Liabilities	13	22,145
6	Provisions	14	38,713
7	Misc. Exp not Written Off	15	-
8	Debit Balance of P&L A/c		34,650
		TOTAL (B)	108,896
	'Investment Assets' As per FORM 3B	(A-B)	71,625

			S	Н	PH	Book Value	0/	FVC Amount	Total	Mandage
No	'Investment' represented as	Reg. %	Balance	FRSM ⁺	PH		% Actual	FVC Amount	Iotai	Market Value
			(a)	(b)	С	d = (b+c)	Actual	(e)	(d + e)	
1	G. Sec.	Not less than 20%		1,679	13,632	15,311	21		15,311	15,597
2	G. Sec or Other Approved Sec. (incl. (1) above)	Not less than 30%		2,479	19,332	21,811	30		21,811	22,209
3	Investment subject to Exposure Norms									
	Housing & Loans to SG for Housing and FFE, Infrastructure Investments	Not less than 15%		812	16,715	17,527	25		17,527	17,951
	2. Approved Investments (Not exceeding 55%)		-	1300	29,550	30,850	43	2	30,852	31,190
	3. Other Investments (not exceeding 25%)			-	1,435	1,435	2	-	1,435	1,435
	Total Investment Assets	100%	-	4,591	67,032	71,623	100	2	71,625	72,785



FORM NL-29 Detail regarding debt securities Apollo Munich Health Insurance Company Limited

30.09.2015

(Rs in Lacs)

			Detail Regar	ding debt securi	ties			
		MARKE	VALUE			ВООК	VALUE	_
	As at 30/09/2015	As % of total for this class	As at 30/09/2014 Of the previous year	As % of total for this class	As at 30/09/2015	As % of total for this class	As at 30/09/2014 Of the previous year	As % of total for this class
Break down by credit								
rating								
AAA rated	21,388	29%	21,317	35%	20,727	29%	21,234	35%
AA or better	3,902	5%	2,335	4%	3,800	5%	2,300	4%
Rated below AA but above A	-	-	-	-	-	-	-	-
Rated below A but above B	-	-	-	-	-	-	-	-
Any other	47,495	65%	37,224	61%	47,096	66%	37,481	61%
BREAKDOWN BY								
RESIDUALMATURITY	21 027	200/	22.244	270/	21.007	200/	22.250	260/
Up to 1 year	21,027	29%	22,244	37%	21,007	29%	22,250	36%
more than 1 year and upto 3 years	17,114	24%	12,990	21%	16,912	24%	12,922	21%
More than 3 years and up to 7 years	23,112	32%	13,726	23%	22,508	31%	13,793	23%
More than 7 years and up to 10 years	8,177	11%	9,527	16%	7,918	11%	9,594	16%
above 10 years	3,355	5%	2,389	4%	3,278	5%		4%
Breakdown by type of the issuer								
a. Central Government	15,597	21%	14,856	24%	15,311	21%	15,032	25%
b. State Government	6,612	9%	4,824	8%	6,501	9%	4,907	8%
c. Corporate Securities	50,576	69%	41,196	68%	49,811	70%	41,076	67%

FORM NL-30 Analytical Ratios Apollo Munich Health Insurance Company Limited

Analytical Ratios for Non-Life companies



S. No	Particular	For the Quarter Ended 30.09.15 (%/Times)	Up to the Quarter Ended 30.09.15 (%/Times)	For the Quarter Ended 30.09.14 (%/Times)	Up to the Quarter Ended 30.09.14 (%/Times)
1	Gross Premium Growth Rate	42%	30%	16%	21%
2	Gross Direct Premium to Net Worth Ratio	0.80	1.43	0.57	1.11
3	Growth Rate of Net Worth	1%	1%	12%	12%
4	Net Retention Ratio	74%	77%	75%	75%
5	Net Commission Ratio	7%	8%	9%	10%
6	Expenses of Management to Gross Direct Premium Ratio	42%	48%	55%	57%
7	Expenses of Management to Net Written Premium Ratio	52%	57%	65%	72%
8	Net Incurred Claims to Net Earned Premium	69%	67%	65%	64%
9	Combined Ratio	113%	117%	124%	129%
10	Technical Reserves to Net Premium Ratio	2,99	1.59	3.28	1.76
11	Underwriting Balance Ratio	(0.07)	(0.09)	(0.08)	(0.09)
12	Operating Profit Ratio	-1%	-3%	-3%	-4%
13	Liquid Assets to Liabilities Ratio	0.59	0.59	0.63	0.63
14	Net Earnings Ratio	2.89%	0.66%	1.35%	0.11%
15	Return on Net Worth	1.87%	0.80%	0.64%	0.10%
16	Available Solvency Margin to Required Solvency Margin Ratio	1.51	1.51	1.73	1.73
17	NPA Ratio	1.51	1.51	1./3	1.73
	Gross NPA Ratio	<u> </u>	-	-	
	Net NPA Ratio	-	-	-	-
Equity Hold	ing Pattern for Non-Life Insurers				
1	(a) No. of shares	349,228,750	349,228,750	349,228,750	349,228,750
2	(b) Percentage of shareholding (Indian / Foreign)	=			
	-Indian	74.43% 25.50%	74.43%	74.43%	74.43%
	-Foreign Other	25.50%	25.50% 0.07%	25.50% 0.07%	25.50% 0.07%
3	(c) % of Government holding (in case of public sector insurance companies)	Nil	0.07% Nil	0.07% Nil	0.07% Nil
4	(a) Basic and diluted EPS before extraordinary items (net of tax expense) for the period (not to be annualized)	Basic EPS-0.14 Diluted EPS-0.14	Basic EPS-0.06 Diluted EPS-0.06	Basic EPS-0.05 Diluted EPS-0.05	Basic EPS-(0.01) Diluted EPS-(0.01)
5	(b) Basic and diluted EPS after extraordinary items (net of tax expense) for the period (not to be annualized)	Basic EPS-0.14 Diluted EPS-0.14	Basic EPS-0.06 Diluted EPS-0.06	Basic EPS-0.05 Diluted EPS-0.05	Basic EPS-(0.01) Diluted EPS-(0.01)
6	(iv) Book value per share (Rs)	7.34	7.34	7.27	7.27



FORM NL-31 : Related Party Transactions Apollo Munich Health Insurance Company Limited

30.09.2015

(Rs in Lakhs)

		Related	Party Transactions				
S. No	Name of the Related Party	Nature of Relationship with the Company	Description of Transactions / Categories	For the Quarter Ended 30.09.2015	Up to the Quarter Ended 30.09.2015	For the Quarter Ended 30.09.2014	Up to the Quarter Ended 30.09.2014
			Premium Income	(3.82)	69.84	(1.82)	56.67
1	Family Health Plan Limited	Significant Influence	Claim Payment	4.58	29.21	6.91	8.66
			TPA Fees	397.43	1,022.44	707.79	827.55
			Premium Income	96.36	272.34	95.95	301.66
2	Apollo Hospitals Enterprise Limited	Joint Venture partners	Claim Payment	375.02	821.57	294.31	695.05
		·	Sponsorship of Patient Safety	-	-	-	0.38
			Advance Paid Premium Income	2.20	12.30	1.19 (0.23)	1.19
2	Lifetime Wellness Rx Intl. Ltd	Significant Influence	Advertisement Charges	1.18	12.30	(0.23)	11.46
3	Lifetime Weilness RX Inti. Ltd	Significant Influence		1.18	1.48	-	0.70
			Consultancy Charges	- 0.10	- 0.10	- 0.00	
4	Apollo Gleneagales Hospitals Ltd.	Significant Influence	Premium Claima Paramanata	0.10	0.19	0.03	0.03
		_	Claim Payment	72.18 29.28	140.33 8.13	62.11 (2.63)	143.10 352.83
			Premium Income Claim Payment	29.28	466.31	231.82	352.83 391.72
5	Indraprastha Medical Corporation Ltd	Significant Influence	Expenses towards Services	219.18	400.31	231.82	391.72
			Rendered	0.01	0.01	-	0.21
			Premium Income	(0.85)	(1.71)	(0.30)	(0.46)
6	Apollo Hospitals International Limited	Significant Influence	Claim Payment	59.50	101.62	25.76	57.85
7	Ms Shobana Kamineni	Wholetime Director	Remuneration	12.00	24.00	10.99	22.99
			Premium Income	0.19	1.27	1.58	20.32
8	Apollo Health and Lifestyle Ltd.	Significant Influence	Claim Payments	1.09	5.29	-	-
0	Apollo nealth and Lifestyle Ltd.	Significant Influence	Expenses towards Services Rendered	1.24	1.27	-	0.10
			Claim Payment	81.62	137.02	138.65	215.72
9	Imperial Hospital And Research Centre Ltd	Significant Influence	Ambulance Service Charges for IBM	-	-	-	4.00
10	Fahar Cindaari Managamant Camrica Drivata Ltd	Cignificant Influence	Premium Income	(0.19)	15.45	(0.68)	15.51
10	Faber Sindoori Managemnt Service Private Ltd	Significant Influence	Claim Payment	0.56	1.28	1.17	1.82
11	Samudra Healthcare Enterprises Limited	Significant Influence	Claim Payment	-	-	3.61	8.70
12	Apollo Reach Hospital Enterprise Limited	Significant Influence	Premium Income	0.51	0.51		-
12	· · · · · · · · · · · · · · · · · · ·	Significant Influence	Claim Payment	1.88	2.01	0.32	0.32
13	Mr. Antony Jacob, Mr. Krishnan Ramachandran Mr. Srikanth Kandikonda, Ms. Deepti Rustagi, Mr. Suraj Mishra, Mr. Sanjay Kulshrestha, Mr. Vishwanath Mahendra	Key Persons As Per IRDA Regulations	Remuneration	155.89	441.15	125.86	357.92
14	Mr MBN Rao	Independent Directors	Directors Sitting Fees	•	1.50	1.20	1.20
15	Mr Bernhard Steinruecke	Independent Directors	Directors Sitting Fees	-	1.50	1.20	1.20
16	APOLLO HEALTH RESOURCES LIMITED	Significant Influence	Premium Income	(0.24)	13.00	(1.57)	12.59
10	AI OLLO HEALITI RESOURCES LIMITED	Significant Influence	Claim Payment	0.04	0.04	-	-
17	KEIMED LIMITED	Significant Influence	Premium Income	(0.17)	(0.28)	(0.10)	0.02
		•	Claim Payment	-	-	0.54	0.81
18	APEX AGENCIES	Significant Influence	Premium Income	0.02	0.06	0.02	0.02
19	Medvarsity Online Ltd.	Significant Influence	Premium Income	-	0.14	-	-

FORM NL-32 Apollo Munich Health Insurance Company Limited

Products Information 30.09.2015



	Products Information								
List below the products and/or add-ons introduced during the period									
SI. No.	Name of	Co. Ref. No.	IRDA Ref.no.	Class of Business	Catamany of mundust	Date of filing of	Date IRDA confirmed filing/		
31. NO.	Product	Co. Rei. No.	IRDA Rei.iio.	Class of Busilless	Category of product	Product	approval		
1	Dengue Care	031/IH/012014	IRDA/NL-HLT/AMHI/P-H/V.1/74/14-16	Health	Indemnity	01/08/2015	23/05/2015		

FORM NL-33 - SOLVENCY MARGIN - KGII Apollo Munich Health Insurance Company Limited

Solvency as at 30.09.2015

Available Solvency Margin and Solvency Ratio



(Rs. in Lacs)

S. No	Description	Notes No.	Amount
(1)	(2)	(3)	(4)
1	Available Assets in Policyholders' Funds (adjusted value		67,032
	of Assets as mentioned in Form IRDA-Assets-AA)		
	Deduct:		
2	Liabilities (reserves as mentioned in Form HG)		49,504
3	Other Liabilities (other liabilities in respect of		2,937
	Policyholders' Fund as mentioned in Balance Sheet)		
4	Excess in Policyholders' Funds (1-2-3)		14,591
5	Available Assets in Shareholders' Funds (value of		16,341
	Assets as mentioned in Form IRDA-Assets-AA):		
	Deduct:		
6	Other Liabilities (other liabilities in respect of		8,417
	Shareholders' Fund as mentioned in Balance Sheet)		
7	Excess in Shareholders' Funds (5-6)		7,924
8	Total Available Solvency Margin [ASM] (4+7)		22,515
9	Total Required Solvency Margin [RSM]		14,874
10	Solvency Ratio (Total ASM/Total RSM)		1.51

FORM NL-34 : Board of Directors & Key Person Apollo Munich Health Insurance Company Limited

30.09.2015



BOD and Key Person information

S. No	Name of person	Role/designation	Details of change in the period
1	Dr. Prathap C Reddy	Chairman	None
2	Ms. Shobana Kamineni	Whole Time Director	None
3	Ms. Suneeta Reddy	Director	None
4	Mr. Antony Jacob	Whole Time Director & CEO	None
5	Dr. Doris Sophia Hoepke	Director	None
6	Mr. Andrew Kielty	Director	None
7	Mr. MBN Rao	Independent Director	None
8	Mr. Bernhard Steinruecke	Independent Director	None
9	Mr. Srikanth Kandikonda	CFO, Company Secretary & Chief of Internal Audit	None
10	Mr. Krishnan Ramachandran	Deputy CEO, COO, CMO	None
11	Mr. Sanjay Kulshrestha	Chief Investment Officer	None
12	Mr. Vishwanath Mahendra	Appointed Actuary & Chief Risk Officer	None
13	Ms. Deepti Rustagi	Chief Compliance Officer	None

Key Persons as defined in IRDA Registration of Companies Regulations, 2000

FORM NL-35-NON PERFORMING ASSETS-7A

Apollo Munich Health Insurance Company Limited Registration No. 131 dated 3rd August 2007

Statement as on:30.09.2015

Name of the Fund Investment Corpus I- FRSM+PH

Apollo Munich

Details of Investment Portfolio Periodicity of Submission : Quarterly

		Instrume	Inter	est Rate	Total O/s	Default Principal	Default Interest	Principal	Interest	Deferred	Deferred	Rolled		been any I Waiver?		Provision	Provision
COI	Company Name	nt Type	%	Has there been revision?	(Book Value)	(Book Value)	(Book Value)	Due from	Due from	Principal	Interest	Over?	Amount	Board Approval Ref	Classification	(%)	(Rs)
CDSS	GOVENMENT OF INDIA	GILTS	6.01	-	56	-	-	-	-	-	-	-	-	-	STANDARD	-	-
CDSS	GOVENMENT OF INDIA	GILTS	6.17	-	153	-	-	-	-	-	-	-	-	-	STANDARD	-	-
	GOVENMENT OF INDIA	GILTS	6.25	1	780	-	-	-	_	-	-	1	-	-	STANDARD	-	-
CDSS	GOVENMENT OF INDIA	GILTS	7.95	-	196	-	-	-	-	-	-	-	-	-	STANDARD	-	-
CDSS	GOVENMENT OF INDIA	GILTS	8.20	-	20	-	-	-	-	-	-	-	-	-	STANDARD	-	-
CDSS	GOVENMENT OF INDIA	GILTS	8.33	1	10	-	-	-	_	-	-	1	-	-	STANDARD	-	-
CGSB	GOVENMENT OF INDIA	GILTS	6.01	-	4	-	-	-	-	-	-	-	-	-	STANDARD	-	-
CGSB	GOVENMENT OF INDIA	GILTS	6.90	-	485	-	-	-	-	-	-	-	-	-	STANDARD	-	-
CGSB	GOVENMENT OF INDIA	GILTS	7.16	1	955	-	-	-	_	-	-	1	-	-	STANDARD	-	-
	GOVENMENT OF INDIA	GILTS	7.46	1	496	-	-	-	_	-	-	1	-	-	STANDARD	-	-
CGSB	GOVENMENT OF INDIA	GILTS	7.59	-	499	-	-	-	-	-	-	-	-	-	STANDARD	-	-
CGSB	GOVENMENT OF INDIA	GILTS	7.80	1	493	-	-	-	_	-	-	1	-	-	STANDARD	-	-
CGSB	GOVENMENT OF INDIA	GILTS	7.80	-	1,482	-	-	-	-	-	-	-	-	-	STANDARD	-	-
CGSB	GOVENMENT OF INDIA	GILTS	7.83	-	988	-	-	-	-	-	-	-	-	-	STANDARD	-	-
CGSB	GOVENMENT OF INDIA	GILTS	7.95	-	489	-	-	-	-	-	-	-	-	-	STANDARD	-	-
CGSB	GOVENMENT OF INDIA	GILTS	7.99	-	25	-	-	-	-	-	-	-	-	-	STANDARD	-	-
CGSB	GOVENMENT OF INDIA	GILTS	8.07	-	100	-	-	-	-	-	-	-	-	-	STANDARD	-	-
CGSB	GOVENMENT OF INDIA	GILTS	8.08	-	1,041	-	-	-	-	-		,	-	-	STANDARD	-	-
CGSB	GOVENMENT OF INDIA	GILTS	8.13	-	1,508	-	-	-	-	-		,	-	-	STANDARD	-	-
CGSB	GOVENMENT OF INDIA	GILTS	8.19	-	496	-	-	-	-	-	-	-	-	-	STANDARD	-	-
CGSB	GOVENMENT OF INDIA	GILTS	8.20	-	468	-	-	-	-	-	-	-	-	-	STANDARD	-	-
CGSB	GOVENMENT OF INDIA	GILTS	8.24	-	496	-	-	-	-	-		,	-	-	STANDARD	-	-
CGSB	GOVENMENT OF INDIA	GILTS	8.24	-	1,529	-	-	-	-	-	-	-	-	-	STANDARD	-	-
CGSB	GOVENMENT OF INDIA	GILTS	8.26	-	994	-	-	-	-	-	-	-	-	-	STANDARD	-	-
CGSB	GOVENMENT OF INDIA	GILTS	8.35	-	1,017	-	-	-	-	-		,	-	-	STANDARD	-	-
CGSB	GOVENMENT OF INDIA	GILTS	9.15	-	529	-	-	-	-	-	-	-	-	-	STANDARD	-	-
ECOS	ADITYA BIRLA FINANCE LIMITED	BONDS	9.60	-	1,000	-	-	-	-	-	-	-	-	-	STANDARD	-	-
ECOS	AXIS BANK LIMITED	BONDS	9.15	-	500	-	-	-	-	-	-	-	-	-	STANDARD	-	-
ECOS	KOTAK MAHINDRA PRIME LIMITED	BONDS	9.55	-	500	-	-	-	-	-	-	-	-	-	STANDARD	-	-
	MRF LTD.	BONDS	10.09	-	500	-	-	-	-	-	-	-	-	-	STANDARD	-	-
ECOS	RELIANCE CAPITAL LIMITED	BONDS	10.30	-	500	-	-	-	-	-		,	-	-	STANDARD	-	-
ECOS	STEEL AUTHORITY OF INDIA LIMITED	BONDS	8.72	-	501	-	-	-	-	-	-	-	-	-	STANDARD	-	-
ECOS	SUNDARAM FINANCE LIMITED	BONDS	10.30	-	500	-	-	-	-	-		,	-	-	STANDARD	-	-
ECOS	TATA SONS LIMITED	BONDS	8.97	-	300	-	-	-	-	-	-	-	-	-	STANDARD	-	-
ECOS	TATA SONS LIMITED	BONDS	9.75	-	200	-	-	-	-	-	-	-	-	-	STANDARD	-	-
ECOS	TATA SONS LIMITED	BONDS	9.76	-	500	-	-	-	-	-	-	-	-	-	STANDARD	-	-
	TATA SONS LIMITED	BONDS	9.78	-	500	-	-	-	-	-	-	-	-	-	STANDARD	-	-
ECOS	TATA SONS LIMITED	BONDS	9.85	-	500	-	-	-	-	-	-	-	-	-	STANDARD	-	-
EPBT	EXPORT IMPORT BANK OF INDIA LIMITED	BONDS	9.65	-	1,000	-	-	-	-	-	-	-	-	-	STANDARD	-	-
HTDA	DEWAN HOUSING FINANCE CORPORATION LIMITED	BONDS	9.30	-	500	-	-	-	-	-	-	_	-	-	STANDARD	-	-

LITE	DEWAND HOUSING ENLANGE CORPORATION I MITTER	DONDO	9.50 -	500	_	-	-	_	_	1	l -	-	I -	CTANDARD	-	- 1
	DEWAN HOUSING FINANCE CORPORATION LIMITED	BONDS	5.00							-	-			STANDARD		
	HDFC LIMITED	BONDS	8.50 -	500	-	-	-	-	-	-	-	-	-	STANDARD	-	-
HTDA	HDFC LIMITED	BONDS	9.70 -	1,000	-	-	-	-	-	-	-	-	-	STANDARD	-	-
	HDFC LIMITED	BONDS	9.75 -	500	-	-	-	-	-	-	-	-	-	STANDARD	-	-
	HDFC LIMITED	BONDS	9.90 -	300	-	-	-	-	-	-	-	-	-	STANDARD	-	-
HTDA	ICICI HOME FINANCE COMPANY LIMITED	BONDS	9.75 -	500	-	-	-	-	-	-	-	-	-	STANDARD	-	-
HTDA	INDIABULLS HOUSING FINANCE LTD	BONDS	9.35 -	500		-	-	-	-	-	-	-	-	STANDARD	-	-
HTDA	LIC HOUSING FINANCE LIMITED	BONDS	8.55 -	1,000	-	-	-	-	-	-	-	-	-	STANDARD	-	-
HTDA	LIC HOUSING FINANCE LIMITED	BONDS	8.65 -	1,000	-	-	-	-	-	-	-	-	-	STANDARD	-	-
HTDA	LIC HOUSING FINANCE LIMITED	BONDS	8.90 -	200	-	-	-	-	-	-	-	-	-	STANDARD	-	-
HTDA	LIC HOUSING FINANCE LIMITED	BONDS	9.39 -	999	-	-	-	-	-	-	-	-	-	STANDARD	-	-
HTDA	LIC HOUSING FINANCE LIMITED	BONDS	10.57 -	500	-	-	-	-	-	-	-	-	-	STANDARD	-	-
HTDA	LIC HOUSING FINANCE LIMITED	BONDS	11.08 -	114		-	-	-	-	-	-	-	-	STANDARD	-	-
HTDA	PNB HOUSING FINANCE	BONDS	9.25 -	300	-	-	-	-	-	-	-	-	-	STANDARD	-	-
HTDA	TATA CAPITAL HOUSING FINANCE LTD	BONDS	9.00 -	1,000	-	-	-	-	-	-	-	-	-	STANDARD	-	-
IPTD	INDIA INFRADEBT LTD (IIL)	BONDS	9.10 -	1,000	-	-	-	-	-	-	-	-	-	STANDARD	-	-
IPTD	INDIA INFRADEBT LTD (IIL)	BONDS	9.70 -	500	-	-	-	-	-	-	-	-	-	STANDARD	-	-
IPTD	INDIAN RAIL FINANCE CORPORATION LIMITED	BONDS	8.45 -	499	-	-	-	-	-	-	-	-	-	STANDARD	-	-
IPTD	INDIAN RAIL FINANCE CORPORATION LIMITED	BONDS	8.55 -	301	-	-	-	-	-	-	-	-	-	STANDARD	-	-
IPTD	INFRASTRUCTURE DEVELOPMENT FINANCIAL COMPANY	LBONDS	8.73 -	500	-	-	-	-	-	-	-	-	-	STANDARD	-	-
IPTD	INFRASTRUCTURE DEVELOPMENT FINANCIAL COMPANY	LBONDS	8.85 -	500	-	-	-	-	-	-	-	-	-	STANDARD	-	-
IPTD	KONKAN RAILWAY CORPORATION LIMITED	BONDS	8.90 -	100	-	-	-	-	-	-	-	-	-	STANDARD	-	-
IPTD	L&T INFRASTRUCTURE FINANCE COMPANY LIMITED	BONDS	8.70 -	1,000	-	-	-	-	-	-	-	-	-	STANDARD	-	-
IPTD	NATIONAL BANK FOR AGRICULTURE AND RURAL DEVELO		9.90 -	406	-	-	-	-	-	-	-	-	-	STANDARD	-	-
IPTD	POWER FINANCE CORPORATION LIMITED	BONDS	8.90 -	200	-	-	-	-	-	-	-	-	-	STANDARD	-	-
IPTD	POWER FINANCE CORPORATION LIMITED	BONDS	8.90 -	200	-	-	-	-	-	-	-	-	-	STANDARD	-	-
IPTD	POWER FINANCE CORPORATION LIMITED	BONDS	9.28 -	10	-	-	-	-	-	-	-	-	-	STANDARD	-	-
IPTD	POWER FINANCE CORPORATION LIMITED	BONDS	9.62 -	200	-	-	-	-	-	-	-	-	-	STANDARD	-	-
IPTD	POWER FINANCE CORPORATION LIMITED	BONDS	9.72 -	500	-	-	-	-	-	-	-	-	-	STANDARD	-	-
IPTD	POWER FINANCE CORPORATION LIMITED	BONDS	9.81 -	500	-	-	-	-	-	-	-	-	-	STANDARD	-	-
IPTD	POWER FINANCE CORPORATION LIMITED	BONDS	9.90 -	30	-	-	-	-	-	-	-	-	-	STANDARD	-	-
IPTD	POWER FINANCE CORPORATION LIMITED	BONDS	9.96 -	20	-	-	-	-	-	-	-	-	-	STANDARD	-	-
IPTD	POWER GRID CORPORATION LIMITED	BONDS	8.64 -	300	-	-	-	-	-	-	-	-	-	STANDARD	-	-
IPTD	RURAL ELECTRIFICATION CORPORATION LTD	BONDS	8.80 -	300	-	-	-	-	-	-	-	-	-	STANDARD	-	-
IPTD	RURAL ELECTRIFICATION CORPORATION LTD	BONDS	8.80 -	50	-	-	-	-	-	-	-	-	-	STANDARD	-	-
IPTD	RURAL ELECTRIFICATION CORPORATION LTD	BONDS	9.38 -	497	-	-	-	-	-	-	-	-	-	STANDARD	-	-
IPTD	RURAL ELECTRIFICATION CORPORATION LTD	BONDS	9.63 -	500	-	-	-	-	-	-	-	-	-	STANDARD	-	-
SGGB	ANDHRA PRADESH	GILTS	8.45 -	201	-	-	-	-	-	-	-	-	-	STANDARD	-	-
	ASSAM	GILTS	8.95 -	503	-	-	-	-	-	-	-	-	-	STANDARD	-	-
	BIHAR	GILTS	9.39 -	535	-	-	-	-	-	-	-	-	-	STANDARD	-	-
SGGB	GUJRAT	GILTS	9.39 -	536	-	-	-	-	-	-	-	-	-	STANDARD	-	-
SGGB	KARNATAKA	GILTS	7.76 -	298	-	-	-	-	-	-	-	-	-	STANDARD	-	-
SGGB	KARNATAKA	GILTS	9.19 -	507	-	-	-	-	-	-	-	-	-	STANDARD	-	-
SGGB	KERALA	GILTS	8.65 -	1,021	-	-	1	-	-	-	-	-	-	STANDARD	-	-
SGGB	MANIPUR	GILTS	8.91 -	519	-	-	-	-	-	-	-	-	-	STANDARD	-	-
SGGB	NAGALAND	GILTS	8.98 -	500	-	-	-	-	-	-	-	-	-	STANDARD	-	-
SGGB	RAJASTHAN	GILTS	9.24 -	527	-	-	-	-	-	-	-	-	-	STANDARD	-	-
SGGB	TAMIL NADU	GILTS	8.28 -	302	-	-	-	-	-	-	-	-	-	STANDARD	-	-
SGGB	UTTAR PRADESH	GILTS	9.25 -	501	-	-	-	-	-	-	-	-	-	STANDARD	-	-
SGGL	ANDHRA PRADESH STATE FINANCIAL CORPORATION	BONDS	8.35 -	430	-	-	-	-	-	-	-	-	-	STANDARD	-	-
SGGL	ANDHRA PRADESH STATE FINANCIAL CORPORATION	BONDS	8.50 -	120	-	-	-	-	-	-	-	-	-	STANDARD	-	-
						•			•	•	•	•	•	· -	•	

FORM NL-36-YIELD ON INVESTMENTS 1

Apollo Munich Health Insurance Company Limited Registration No. 131 dated 3rd August 2007

Statement as on:30.09.2015

Statement of Investment and Income on Investment

Fund: Investment Corpus I PH+FRSM



Periodicity of Submission: Quarterly (Rs in Lacs) **Current Quarter** Year to Date Previous Year Investment (Rs.) Investment (Rs.) Investment (Rs.) Category Income on Gross Gross Income on Gross No. **Category of Investment** Net Yield Income on **Net Yield** Net Yield Code Investment Yield Yield Investment Yield Book Value* Market Value (%)² Book Value Market Value Investment (Rs.) (%)² Book Value Market Value (%)² (Rs.) (%)¹ (%)¹ (Rs.) (%)¹ CENTRAL GOVT. BONDS 13,849 481 13,931 14,380 4.28% 3.48% DEPOSIT UNDER SECTION 7 OF INSURANCE 2 1,214 1,218 23 1.93% 1.93% 1,212 1,218 47 3.87% 3.87% 1,201 1,151 47 3.90% 3.90% CDSS ACT 1938 50 3 TREASURY BILLS 1,841 18 0.97% 0.97% 1.158 952 4.36% 4.36% 4 STATE GOVERNMENT BONDS SGGB 6,388 550 6,053 559 189 2.959 2.95% 6,175 550 6,053 559 5.12% 5.12% 4.33% 4,318 589 4,237 587 190 4.399 4.39% SGGL STATE GOVERNMENT GURANTEED LOANS 2.14% 2.11% 4.339 4.21% 4.21% BONDS / DEBENTURES ISSUED BY NHB BONDS / DEBENTURES ISSUED BY AUTHORIT HTDN 0.009 0.00% CONSTINTUTED UNDER ANY HOUSING/BUILDING SCHEME APPROVED BY HTDA 7,565 9,672 180 2.38% 2.38% 7,005 9,672 335 4.79% 4.79% 383 4.91% 4.91% 7,794 7,756 CENTRAL/STATE ANY AUTHORITY OR BODY CONSTITUTED BY CENTRAL/STATE ACT INFRASTRUCTURE/SOCIAL SECTOR PSU-8,113 8,279 186 8,067 8,279 369 4.57% 4.57% 7,334 7,309 337 4.59% 2.29% 2.29% 4.59% DEBENTURES/BONDS EPBT 1,000 24 1,000 1,083 4.88% 4.88% 1,016 CORPORATE SECURITIES 1,083 2.43% 49 1,246 60 4.78% 4.78% CORPORATE SECURITIES (APPROVED 10 6,333 6,256 153 2.42% 2.42% 6,416 6,256 310 4.83% 4.83% 6,903 7,571 338 4.89% 4.89% INVESTMENTS)-DEBENTURES 11 22,647 21,628 532 23,873 21,628 4.68% 4.68% 16,389 15,389 802 4.89% ECDB 2.35% 2.35% 1.118 4.89% DEPOSITS WITH BANKS DEPOSITS-CDS WITH SCHEDULED BANK COMMERCIAL PAPER ISSUED BY ALL INDIA EDCD 0.00% 12 0.00% 13 FINANCIAL INSTITUTION RATED VERY STRONG OR MORE ECCP 14 APPLICATION MONEY ECAM 15 MUTUAL FUNDS-GILT/G SEC/LIQUID SCHEME 2,333 60 2.58% 2,406 2,140 5.389 5.38% CORPORATE SECURITIES (OTHER THAN 1,383 16 876 1,435 937 1,435 21 21 1.51% 1.51% 9 1.08% 1.08% 2.19% 2.19% APPROVED INVESTMENT)-MUTUAL FUND OMGS 72,785 4.61% 70,868 1,850 2.61% 2.61% 73,413 72,785 3,509 4.78% 4.78% 63,118 60,876 2.910 4.61%

Fund: Investment Corpus II Balance Share holder

				Curre	nt Quarter				Ye	ar to Date				Previous Year			
		Category	Investm	nent (Rs.)	Income on	Gross			ment (Rs.)		Gross			nent (Rs.)	Income on	Gross	
No.	. Category of Investment	Code	Book Value	Market Value	Investment	Investment Yield N	Net Yield (%) ²	Book Value	Market Value	Income on Investment (Rs.)	Yield (%)¹	Net Yield (%) ²		Market Value	Investment (Rs.)	Yield (%)¹	Net Yield (%) ²
1	DEPOSITS WITH BANKS	ECDB	-	-	-	-	-	-	-	-	-	-	2,658	-	25	0.93%	0.93%
	DEPOSITS-CDS WITH SCHEDULED BANK	EDCD	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	COMMERCIAL PAPER ISSUED BY ALL INDIA FINANCIAL INSTITUTION RATED VERY STRONG OR MORE	ECCP	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
4	MUTUAL FUNDS-GILT/G SEC/LIQUID SCHEME	EGMF	696	-	5	0.65%	0.65%	1,460	-	40	2.76%	2.76%	1,847	-	89	4.83%	4.83%
	MUTUAL FUND-DEBT / INCOME / SERIAL / LIQUID INCOME	OMGS	-	-	-	-	-	=	-	-	-	-	-	-	2	0.26%	0.26%
	TOTAL		696	-	5	0.65%	0.65%	1,460	-	40	2.76%	2.76%	4,505	-	116	2.57%	2.57%

^{*} Book Value of Investmnets shows daily average of Investmnets holding under the category.

FORM NL-37-DOWN GRADING OF INVESTMENT-2

Apollo Munich Health Investment as on:30.09.2015

Registration No. 131 dated 3rd August 2007

Name of Fund Investment Corpus I-FRSM+PH

Statement of Down Graded Investments Periodicity of Submission: Quarterly

Rs. Lakhs

No	Name of the Security	COI	Amount	Date of Purchase	Rating Agency	Original Grade	Current Grade	Date of Downgrade	Remarks
Α.	During the Quarter 1								
						NIL ←			
					\longrightarrow	IATE			
В.	As on Date 2								

Name of Fund Investment Corpus I-FRSM+PH

No	Name of the Security	COI	Amount	Date of Purchase	Rating Agency	Original Grade	Current Grade	Date of Downgrade	Remarks
A.	During the Quarter 1								
						NIL ←			
					\longrightarrow	MIL			
В.	As on Date 2								

FORM NL-38 Quarterly Business Returns across line of Business Apollo Munich Health Insurance Company Limited



(Rs in Lakhs)

Business Returns across line of Business

		Quarter End	ed 30.09.15	Quarter End	ed 30.09.14	Upto the Quarter	Ended 30.09.15	Upto the Quarter	Ended 30.09.14
S.No.	Line of Business	Premium	No of Policies	Premium	No of Policies	Premium	No of Policies	Premium	No of Policies
1	Fire								
2	Marine Cargo & Hull								
3	Motor TP								
4	Motor OD								
5	Engineering								
6	Workmen's Compensation								
7	Employer's Liability								
8	Aviation								
9	Personal Accident	1,511	17,646	975	20,261	3,006	36,441	1,824	30,206
10	Health	18,681	138,719	13,197	111,414	32,980	233,089	25,858	195,420
11	Others	216	16,437	182	7,645	621	29,109	490	23,570
	Total	20,408	172,802	14,354	139,320	36,607	298,639	28,172	249,196



FORM NL-39 Rural & Social Obligations (Quarterly Returns) Apollo Munich Health Insurance Company Limited Date:

30.09.2015

(Rs in Lakhs)

			No. of Policies	Premium	
SI.No.	Line of Business	Particular	Issued	Collected	Sum Assured
1	Fire	Rural			
-	THE	Social			
2	Cargo & Hull	Rural			
2	Cargo & rian	Social			
3	Motor TP	Rural			
,	1.10101 11	Social			
4	Motor OD	Rural			
4	MOLOI OD	Social			
5	5 Engineering	Rural			
5	Engineering	Social			
6	Workmen's Compensation	Rural			
U	Workmen's Compensation	Social			
7	Employer's Liability	Rural			
,	Litiployer's Liability	Social			
8	Aviation	Rural			
0	Aviduoii	Social			
9	Personal Accident	Rural	17,727	72	
9	Personal Accident	Social	-	-	
10	Health	Rural	52,520	2,286	
10	пеанн	Social	-	-	
11	Othors	Rural	-	-	
11	Others	Social	-	-	



FORM NL-40 Business Acquisition through different channels Apollo Munich Health Insurance Company Limited

(Rs in Lakhs)

			(KS III LAKIIS)	Ві	siness Acquisition the	rough different cha	nnels			
		For the Quarter	ended 30.09.15	For the Quarte	er ended 30.09.14	Upto the Quarter	ended 30.09.15	Upto the Quarter ended 30.09.14		
S. No.	Channels	No of Policies	Premium	No of Policies	Premium	No of Policies	Premium	No of Policies	Premium	
1	Individual agents	130,405	11,583	105,859	8,568	215,398	19,606	183,525	14,857	
2	Corporate Agents-Banks	366	1,908	492	727	782	3,173	849	1,235	
3	Corporate Agents -Others	264	39	382	720	593	66	625	738	
4	Brokers	16,164	3,505	14,123	2,535	28,171	6,391	25,033	5,317	
5	Micro Agents	-	=	-	-	-	-	-	=	
6	Direct Business	25,603	3,373	18,464	1,804	53,695	7,371	39,164	6,025	
	Total (A)	172,802	20,408	139,320	14,354	298,639	36,607	249,196	28,172	
1	Referral (B)	-	-	-	-	-	-	-	-	
	Grand Total (A+B)	172,802	20,408	139,320	14,354	298,639	36,607	249,196	28,172	

FORM GRIEVANCE DISPOSAL FOR THE PERIOD UPTO 30.09.2015 DURING THE FINANCIAL YEAR 2015-16 Apollo Munich Health Insurance Company Limited



GRIEVANCE DISPOSAL REPORT Complaints Resolved Complaints Opening SI No. **Particulars Additions** Fully **Partial** Balance Rejected **Pending** Accepted **Accepted Complaints made by customers** Proposal Related a) Claims b) Policy Related c) d) Premium Refund e) f) Coverage Cover Note Related g) h) Product Others i) Unfair Business Practices j) k) **Total Number**

2	Total No of policies during previous year	5,92,870
3	Total No of claims during previous year	135,904
4	Total No of policies during current year	298,639
5	Total No of claims during current year	80,526
6	Total No of Policy Complaints (current year) per 10,000 policies (current year)	9.01
7	Total No of Claim Complaints (current year) per 10,000 claims registered (current year)	28.81

^{*}Please note that Point 6, total no of Policy complaints does not include claim complaints

8	Duration wise Pending Status	Complaints made by customers	Complaints made by intermediari es	Total
a)	Upto 7 days	14	2	16
b)	7-15 days	6	-	6
c)	15-30 days	0	-	0
d)	30-90 days	0	-	0
e)	90 days & Beyond	0	-	0
	Total No of Complaints	20	2	22

^{*} Status of complaints as on report preparation date i.e. 01-10-15