

FORM NL-1-B-RA

Apollo Munich Health Insurance Company Limited
Registration No. 131 and Dated 3rd August 2007
Miscellaneous Business Revenue Account for the Period ended 30 September, 2012

| Particulars | Schedule | For the Quarter | Up to the Quarter | For the Quarter | Up to the Quarter |
|-------------------------------------|-------------------|-----------------|-------------------|-----------------|---------------------------------------|
| | | Ended 30.09.12 | Ended 30.09.12 | Ended 30.09.11 | Ended 30.09.11 |
| | | (Rs.'000) | (Rs.'000) | (Rs.'000) | (Rs.'000) |
| | NL-4-Premium | | | | |
| 1 Premiums earned (Net) | Schedule | 10,70,348 | 20,51,954 | 7,11,866 | 13,18,458 |
| Profit/ Loss on sale/redemption | | | | | |
| 2 of Investments | | 2,453 | 5,290 | 536 | 3,118 |
| 3 Others | | - | - | - | - |
| 4 Interest, Dividend & Rent - Gross | | 50,162 | 1,00,519 | 23,170 | 54,888 |
| TOTAL (A) | | 11,22,963 | 21,57,763 | 7,35,572 | 13,76,464 |
| | NL-5-Claims | | | | |
| 1 Claims Incurred (Net) | Schedule | 6,36,677 | 12,09,769 | 4,03,206 | 7,58,297 |
| | NL-6-Commission | , , | | | |
| 2 Commission | Schedule | 91,871 | 1,76,751 | 69,404 | 1,18,743 |
| Operating Expenses related to | NL-7-Operating | | | | |
| 3 Insurance Business | Expenses Schedule | 4,36,646 | 8,74,661 | 3,77,630 | 7,40,855 |
| 4 Premium Deficiency | | | - | | - |
| TOTAL (B) | | 11,65,194 | 22,61,181 | 8,50,240 | 16,17,895 |
| Operating Profit/(Loss) from | | | | | |
| Miscellaneous Business C= (A - B) |) | (42,231) | (1,03,418) | (1,14,668) | (2,41,431) |
| APPROPRIATIONS | | | | | |
| Transfer to Shareholders' Account | | (42,231) | (1,03,418) | (1,14,668) | (2,41,431) |
| Transfer to Catastrophe Reserve | | \ | - | | \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ |
| Transfer to Other Reserves | | - | - | - | |
| TOTAL (C) | | (42,231) | (1,03,418) | (1,14,668) | (2,41,431) |



Apollo Munich Health Insurance Company Limited Registration No. 131 and Dated 3rd August 2007 and Loss Account for the Period ended 30 Septembe

| | | | int for the Period ended | | Fautha Overtau I | la to the Overster |
|---|--|--------------|--------------------------|-------------------|-------------------|--------------------|
| | Particulars | Schedule | | Up to the Quarter | For the Quarter U | |
| | | | Ended 30.09.12 | Ended 30.09.12 | Ended 30.09.11 E | |
| , | ODERATING PROFIT (/LOCG) | | (Rs.′000) | (Rs.′000) | (Rs.′000) | (Rs.′000) |
| 1 | OPERATING PROFIT/(LOSS) | | | | | |
| | (a) Fire Insurance | | - | - | - | - |
| | (b) Marine Insurance | | - (42.224) | - (1.02.110) | - (1.14.660) | (2.44.424) |
| | (c) Miscellaneous Insurance | | (42,231) | (1,03,418) | (1,14,668) | (2,41,431) |
| 2 | INCOME FROM INVESTMENTS | | | | | |
| | (a) Interest, Dividend & Rent – Gross | | 38,273 | 74,289 | 37,244 | 64,484 |
| | (b) Amortization of Discount / | | | ,=== | 5.7= | |
| | Premium | | 3,398 | 7,114 | 6,834 | 12,359 |
| | (c) Profit on sale of investments | | 2,046 | | 1,758 | 4,434 |
| | Less: Loss on sale of investments | | 2,010 | 1,205 | (61) | (70) |
| | Less. Loss on sale of investments | | | | (01) | (70) |
| 3 | OTHER INCOME | | | | | |
| | (a) Profit on sale of Fixed Assets | | 751 | 1,194 | 7 | |
| | (b) Others | | 3,966 | | 91 | 119 |
| | TÔTAL (A) | | 6,203 | (10,259) | (68,795) | (1,60,098) |
| | | | | | | |
| 4 | PROVISIONS (Other than taxation) | 1 | | | | |
| | (a) For diminution in the value of | | | | | |
| | investments | | - | - | | - |
| | (b) For doubtful debts | | 36 | 36 | | - |
| | (c) Others | | - | - | | |
| 5 | OTHER EXPENSES | | | - | | - |
| | (a) Expenses other than those related | | | | | |
| | to Insurance Business | | 2,597 | 7,173 | 2,099 | 5,593 |
| | (b) Bad debts written off | | | - | | - |
| | (c) Others | | | - | | - |
| | TOTAL (B) | | 2,633 | 7,209 | 2,099 | 5,593 |
| | Profit Before | | · | | · | |
| | Tax | | 3,570 | (17,468) | (70,894) | (1,65,691) |
| | Provision for Taxation | | 11 | 32 | 32 | 45 |
| | Profit/(Loss) After Tax | | 3,559 | (17,500) | (70,926) | (1,65,736) |
| | APPROPRIATIONS | | | | | |
| | (a) Interim dividends paid during the vear | | | _ | | _ |
| | (b) Proposed final dividend | 1 | | | | |
| | (c) Dividend distribution tax | | | | <u>-</u> | _ |
| | (d) Transfer to any Reserves or Other | | | _ | - | |
| | Accounts | | - | - | - | - |
| | Balance of profit/ loss brought forward | | | | | |
| | from last year | | (31,94,449) | (31,73,390) | (27,93,928) | (26,99,118) |
| | Balance carried forward to Balance | | | | | |
| | Sheet | | (31,90,890) | (31,90,890) | (28,64,854) | (28,64,854) |



FORM NL-3-B-BS

Apollo Munich Health Insurance Company Limited
Registration No. 131 and Dated 3rd August 2007
Balance Sheet as at 30 September, 2012

| | Schedule | As at 30.09.12 | As at 30.09.11 |
|---|-----------------------|---|----------------|
| | | (Rs.'000) | (Rs.'000) |
| SOURCES OF FUNDS | | | |
| | NL-8-Share Capital | | |
| Share Capital | Schedule | 28,18,150 | 19,62,000 |
| Share Application Money Pending | | | |
| Allotment | | 2,04,900 | 4,33,475 |
| | NL-10-Reserves and | | |
| Reserves and Surplus | Surplus Schedule | 21,99,814 | 17,87,814 |
| Fair Value Change Account | | 144 | 356 |
| | NL-11-Borrowings | | |
| Borrowings | Schedule | - | - |
| TOTAL | | 52,23,008 | 41,83,645 |
| | | | |
| APPLICATION OF FUNDS | | | |
| | NL-12-Investment | | |
| Investments | Schedule | 33,67,716 | 26,09,506 |
| | | | |
| Loans | NL-13-Loans Schedule | - | - |
| | NL-14-Fixed Assets | | |
| Fixed Assets | Schedule | 1,11,388 | 1,29,591 |
| Deferred tax Asset | | - | - |
| CURRENT ASSETS | | | |
| | NL-15-Cash and bank | | |
| Cash and Bank Balances | balance Schedule | 10,62,248 | 2,21,440 |
| | | | |
| | NL-16-Advances and | | |
| Advances and Other Assets | Other Assets Schedule | 7,46,814 | 4,89,709 |
| Sub-Total (A) | | 18,09,062 | 7,11,149 |
| | | | - |
| | NL-17-Current | | |
| Current Liabilities | Liabilities Schedule | 10,96,056 | 7,47,154 |
| | NL-18-Provisions | | |
| Provisions | Schedule | 21,59,992 | 13,84,301 |
| Deferred Tax Liability | | | - |
| Sub-Total (B) | | 32,56,048 | 21,31,455 |
| | | (1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1. | (11.00.00) |
| NET CURRENT ASSETS (C) = $(A - B)$ | | (14,46,986) | (14,20,306) |
| Miscellaneous Expenditure (to the | NL-19-Miscellaneous | | |
| | | | |
| extent not written off or adjusted) Debit Balance IN Profit and Loss | Expenditure Schedule | - | - |
| | | 21 00 000 | 20.64.054 |
| Account TOTAL | + | 31,90,890 | 28,64,854 |
| IUIAL | | 52,23,008 | 41,83,645 |



FORM NL-4-PREMIUM SCHEDULE PREMIUM EARNED [NET]

| Particulars | For the Quarter Ended 30.09.12 | Up to the Quarter Ended 30.09.12 | | Up to the Quarter Ended 30.09.11 |
|--|-----------------------------------|-------------------------------------|-----------|-------------------------------------|
| | (Rs.′000) | (Rs.'000) | (Rs.'000) | (Rs.'000) |
| Premium from direct business written | 11,23,565 | 21,40,275 | 8,32,373 | 15,48,281 |
| Service Tax | | | | |
| Adjustment for change in reserve for unexpired risks | 1,46,988 | 3,02,339 | 28,532 | 60,770 |
| Gross Earned Premium | 9,76,577 | 18,37,936 | 8,03,841 | 14,87,511 |
| Add: Premium on reinsurance accepted | 89 | 155 | (534) | 1,861 |
| Less : Premium on reinsurance ceded | 1,24,309 | 2,37,694 | 94,198 | 1,74,734 |
| Net Premium | 9,99,345 | 19,02,736 | 7,37,641 | 13,75,408 |
| Adjustment for change in reserve for unexpired risks | 75,985 | 1,53,121 | 54,307 | 1,17,720 |
| Premium Earned (Net) | 10.70.348 | 20.51.954 | 7.11.866 | 13.18.458 |



FORM NL-5 - CLAIMS SCHEDULE

CLAIMS INCURRED [NET]

| Particulars | For the Quarter Ended 30.09.12 | Up to the Quarter Ended 30.09.12 | _ | Up to the Quarter Ended 30.09.11 |
|--|--------------------------------|-------------------------------------|-----------|-------------------------------------|
| | (Rs.'000) | (Rs.'000) | (Rs.'000) | (Rs.'000) |
| Claims paid | · | · | • | |
| Direct claims | 7,18,885 | 13,18,005 | 4,88,177 | 8,49,637 |
| Add Claims Outstanding at the end of the year | 5,04,974 | 5,04,974 | 3,56,184 | 3,56,184 |
| Less Claims Outstanding at the beginning of the year | 4,66,798 | 3,81,730 | 3,41,429 | 2,68,151 |
| Gross Incurred Claims | 7,57,061 | 14,41,249 | 5,02,932 | 9,37,670 |
| Add Re-insurance accepted to direct claims | (365) | 442 | 160 | |
| Less Re-insurance Ceded to claims paid | 1,20,019 | 2,31,922 | 99,886 | 1,79,533 |
| Total Claims Incurred | 6,36,677 | 12,09,769 | 4,03,206 | 7,58,297 |



FORM NL-6-COMMISSION SCHEDULE COMMISSION -

| Particulars | For the Quarter | Up to the Quarter | For the Quarter | Up to the Quarter |
|--|-----------------|-------------------|-----------------|-------------------|
| | Ended 30.09.12 | Ended 30.09.12 | Ended 30.09.11 | Ended 30.09.11 |
| | (Rs.'000) | (Rs.'000) | (Rs.'000) | (Rs.'000) |
| Commission paid | | | | |
| Direct | 1,17,118 | 2,20,647 | 84,999 | 1,55,453 |
| Add: Re-insurance accepted | 32 | 56 | (200) | 698 |
| Less: Commission on Re-insurance ceded | 25,279 | 43,952 | 15,395 | 37,408 |
| Net Commission | 91,871 | 1,76,751 | 69,404 | 1,18,743 |

| Break-up of | the expenses | incurred to | procure | business |
|-------------|--------------|-------------|---------|----------|
| | | | | |

| Agents | 57,353 | 1,03,880 | 40,954 | 70,933 |
|------------------|----------|----------|--------|----------|
| Brokers | 22,293 | 42,190 | 17,612 | 32,026 |
| Corporate Agency | 4,294 | 6,501 | 1,605 | 2,817 |
| Referral | - | - | - | - |
| Others | 33,178 | 68,076 | 24,828 | 49,677 |
| TOTAL (B) | 1,17,118 | 2,20,647 | 84,999 | 1,55,453 |



FORM NL-7-OPERATING EXPENSES SCHEDULE OPERATING EXPENSES RELATED TO INSURANCE BUSINESS

| S. No | Particulars | For the Quarter | Up to the Quarter | For the Quarter | Up to the Quarter |
|-------|--|-----------------|-------------------|-----------------|-------------------|
| | | Ended 30.09.12 | Ended 30.09.12 | Ended 30.09.11 | Ended 30.09.11 |
| | | (Rs.'000) | (Rs.'000) | (Rs.'000) | |
| 1 | Employees' remuneration & welfare | | | | |
| | benefits | 1,63,232 | 3,21,680 | 1,57,386 | 3,02,10 |
| 2 | Travel, conveyance and vehicle running | | | | |
| | expenses | 25,671 | 41,040 | 16,645 | 27,35 |
| 3 | Training expenses | 1,220 | | 3,506 | |
| 4 | Rents, rates & taxes | 24,003 | 44,618 | 18,742 | 39,81 |
| 5 | Repairs | 13,092 | | 15,961 | 27,65 |
| 6 | Printing & stationery | 5,955 | 10,872 | 6,572 | |
| 7 | Communication | 6,588 | | 7,457 | |
| 8 | Legal & professional charges | 54,650 | 98,126 | 30,992 | 58,60 |
| | Auditors' fees, expenses etc | | | | |
| | (a) As auditor | 550 | 1,100 | 550 | 1,100 |
| | (b) As adviser or in any other capacity, | | | | |
| | in respect of | - | - | | |
| | (i) Taxation matters | - | - | - | - |
| | (ii) Insurance matters | - | - | - | - |
| | (iii) Management services; and | - | - | - | - |
| | (c) in any other capacity | 15 | 15 | - | |
| 10 | Advertisement and publicity | 47,646 | 1,17,145 | 38,401 | 86,10 |
| | Interest & Bank Charges | 1,411 | | 1,293 | |
| | Other Expenses | | | | |
| | (a) Business Support | 28,543 | 47,653 | 6,433 | 40,02 |
| | (b) Information Technology Services | 36,878 | 73,755 | 33,363 | |
| | (c) Others | 6,308 | 27,384 | 18,201 | 14,28 |
| 13 | Depreciation | 20,884 | 41,708 | 22,128 | 43,63 |
| | TOTAL | 4,36,646 | 8,74,661 | 3,77,630 | 7,40,855 |



FORM NL-8-SHARE CAPITAL SCHEDULE SHARE CAPITAL

| S. No | Particulars | As at 30.09.12 | As at 30.09.11 |
|-------|--|----------------|----------------|
| | | (Rs.′000) | (Rs.'000) |
| 1 | Authorised Capital | | |
| | 310,000,000 Equity Shares of Rs. 10 | | |
| | each (Previous year 255,000,000 equity | 31,00,000 | 25,50,000 |
| | shares of Rs. 10 each) | | |
| 2 | Issued Capital | | |
| | 309,080,006 Equity Shares of Rs 10 each | | |
| | (Previous year 254,750,006 equity | 30,90,800 | 25,47,500 |
| | shares of Rs. 10 each) | | |
| 3 | Subscribed Capital | | |
| | 281,815,000 Equity Shares of Rs. 10 | | |
| | each (Previous year 196,200,000 equity | 28,18,150 | 19,62,000 |
| | shares of Rs. 10 each) | | |
| 4 | Called-up Capital | | |
| | 281,815,000 Equity Shares of Rs. 10 | | |
| | each (Previous year 196,200,000 equity | 28,18,150 | 19,62,000 |
| | shares of Rs. 10 each) | | |
| | Less : Calls unpaid | - | - |
| | Add: Equity Shares forfeited (Amount | | |
| | originally paid up) | _ | <u>-</u> |
| | Less : Par Value of Equity Shares bought | _ | _ |
| | back | _ | |
| | Less : Preliminary Expenses | - | - |
| | Less: Expenses including commission or | | |
| | brokerage on underwriting or | - | - |
| | subscription of shares. | | |
| | TOTAL | 28,18,150 | 19,62,000 |



FORM NL-9-PATTERN OF SHAREHOLDING SCHEDULE SHARE CAPITAL

PATTERN OF SHAREHOLDING
[As certified by the Management]

| Shareholder | As at 30.09 | .12 | As at 30.09.11 | | |
|-----------------------------|------------------|--------------|------------------|--------------|--|
| | Number of Shares | % of Holding | Number of Shares | % of Holding | |
| Promoters | | | | | |
| · Indian | 20,96,01,221 | 74.38% | 14,61,16,221 | 74.47% | |
| Foreign | 7,22,13,779 | 25.62% | 5,00,83,779 | 25.53% | |
| Others | - | = | - | - | |
| TOTAL | 28,18,15,000 | 100% | 19,62,00,000 | 100% | |



FORM NL-10-RESERVE AND SURPLUS SCHEDULE RESERVES AND SURPLUS

| S. No | Particulars | As at 30.09.12 | As at 30.09.11 |
|-------|--|----------------|----------------|
| | | (Rs. '000) | (Rs.'000) |
| 1 | Capital Reserve | - | - |
| 2 | Capital Redemption Reserve | - | - |
| 3 | Share Premium | 21,99,814 | 17,87,814 |
| | General Reserves | - | - |
| 4 | Less: Debit balance in Profit and Loss Account | - | - |
| | Less: Amount utilized for Buy-back | - | - |
| 5 | Catastrophe Reserve | - | - |
| 6 | Other Reserves | - | - |
| 7 | Balance of Profit in Profit & Loss Account | - | - |
| | TOTAL | 21,99,814 | 17,87,814 |



FORM NL-11-BORROWINGS SCHEDULE BORROWINGS

| S. No | Particulars | As at 30.09.12 | As at 30.09.11 |
|-------|------------------------|----------------|----------------|
| | | (Rs.'000) | (Rs.'000) |
| 1 | Debentures/ Bonds | - | - |
| 2 | Banks | - | |
| 3 | Financial Institutions | - | - |
| 4 | Others | - | - |
| | TOTAL | - | - |



FORM NL-12-INVESTMENTS SCHEDULE

Investments

| S. No | Particulars | As at 30.09.12 | As at 30.09.11 |
|-------|---|----------------|----------------|
| | | (Rs.'000) | (Rs.'000) |
| | LONG TERM INVESTMENTS | , i | • |
| 1 | Government securities and Government | 12,65,960 | 10,54,715 |
| | guaranteed bonds including Treasury Bills | , , | • • |
| 2 | Other Approved Securities | - | - |
| | Other Investments | | |
| | (a) Shares | - | - |
| | (aa) Equity | - | - |
| | (bb) Preference | - | _ |
| | (b) Mutual Funds | - | - |
| | (c) Derivative Instruments | - | - |
| | (d) Debentures/ Bonds | 6,94,550 | 5,39,088 |
| | (e) Other Securities (Housing Bonds) | 3,41,822 | 2,10,618 |
| | (f) Subsidiaries | - | - |
| | (g) Investment Properties-Real Estate | - | - |
| 4 | Investments in Infrastructure and Social | 5,16,581 | 5,18,499 |
| | Sector | , , | , , |
| 5 | Other than Approved Investments | - | - |
| | SHORT TERM INVESTMENTS | | |
| 1 | Government securities and Government | 10.083 | 40 507 |
| | guaranteed bonds including Treasury Bills | 19,983 | 48,587 |
| 2 | Other Approved Securities | 95,599 | 1,42,542 |
| | Other Investments | · | |
| | (a) Shares | - | - |
| | (aa)Equity | - | - |
| | (bb) Preference | - | - |
| | (b) Mutual Funds | 1,60,345 | 87,502 |
| | (c) Derivative Instruments | - | - |
| | (d) Debentures/ Bonds | 1,23,506 | - |
| | (e) Other Securities | 99,370 | - |
| | (f) Subsidiaries | - | - |
| | (g) Investment Properties-Real Estate | - | _ |
| 4 | Investments in Infrastructure and Social | 50,000 | 7,955 |
| | Sector | , | • |
| 5 | Other than Approved Investments | - | - |
| | TOTAL | 33,67,716 | 26,09,506 |

- a. Government securities include Deposits held under section 7 of Insurance Act 1938, having book value of Rs. 118,122 thousand (Previous Year Rs. 102,377 thousand).
- b. Aggregate amount of Company's investments other than listed equity securities and derivative instruments is Rs.3,367,716 thousand (Previous Year-Rs.2,609,506 thousand). Market value of such investments as at 30.09.2012 is Rs 3,343,925 thousand (Previous Year-Rs. 2,558,862 thousand).



FORM NL-13-LOANS SCHEDULE

LOANS

| S.No Particulars | As at 30.09.12 | As at 30.09.11 |
|--|----------------|----------------|
| | (Rs.′000) | (Rs.'000) |
| 1 SECURITY-WISE CLASSIFICATION | | |
| Secured | | |
| (a) On mortgage of property | | |
| (aa) In India | - | - |
| (bb) Outside India | - | - |
| (b) On Shares, Bonds, Govt. Securities | - | - |
| (c) Others | - | - |
| Unsecured | - | - |
| TOTAL | - | - |
| 2 BORROWER-WISE CLASSIFICATION | | |
| (a) Central and State Governments | - | - |
| (b) Banks and Financial Institutions | - | - |
| (c) Subsidiaries | - | - |
| (d) Industrial Undertakings | - | _ |
| (e) Others | - | - |
| TOTAL | - | - |
| 3 PERFORMANCE-WISE CLASSIFICATI | ON | |
| (a) Loans classified as standard | | |
| (aa) In India | - | - |
| (bb) Outside India | - | - |
| (b) Non-performing loans less provisions | 3 | |
| (aa) In India | - | - |
| (bb) Outside India | - | _ |
| TOTAL | - | - |
| 4 MATURITY-WISE CLASSIFICATION | | |
| (a) Short Term | - | - |
| (b) Long Term | - | _ |
| TOTAL | - | - |



FORM NL-14-FIXED ASSETS SCHEDULE FIXED ASSETS

(Rs.'000)

| | | Cost/ Gr | oss Block | | | Depreci | ation | | Net | Block |
|----------------------------------|---------------|-----------|------------|----------------|-----------------|----------------|-------------|----------|------------------|------------------|
| | Opening As At | | | | | | On Sales/ | To Date | As at 30.09.2012 | As at 31.03.2012 |
| Particulars | 01.04.2012 | Additions | Deductions | As At 30.09.12 | Upto 01.04.2012 | For The Period | Adjustments | 30.09.12 | | |
| Goodwill | - | - | _ | - | - | - | - | 1 | - | - |
| Intangible Assets | | | | | | | | | | |
| (a) Software | 1,85,263 | 4,501 | - | 1,89,764 | 1,12,081 | 19,424 | - | 1,31,505 | 58,259 | 73,181 |
| (b) Website | 4,700 | 3,551 | - | 8,251 | 3,046 | 592 | - | 3,638 | 4,613 | 1,654 |
| (c) Media Films | 22,500 | - | _ | 22,500 | 16,849 | 3,761 | | 20,610 | 1,890 | 5,651 |
| Land-Freehold | - | - | - | 1 | - | - | - | | - | - |
| Leasehold Property | - | - | _ | - | - | - | - | - | - | - |
| Buildings | - | - | - | 1 | - | - | - | | - | - |
| Furniture & Fittings | 69,638 | 45 | _ | 69,683 | 51,685 | 7,654 | - | 59,339 | 10,344 | 17,953 |
| Information Technology Equipment | 68,804 | 1,119 | (6,312) | 63,611 | 61,049 | 1,875 | (6,312) | 56,612 | 6,999 | 7,755 |
| Vehicles | 22,904 | 1,416 | (10,169) | 14,151 | 10,522 | 2,050 | (7,612) | 4,960 | 9,191 | 12,383 |
| Office Equipment | 62,257 | 1,206 | (350) | 63,113 | 48,257 | 6,352 | (261) | 54,348 | 8,765 | 14,000 |
| Others | - | - | - | | - | - | - | | - | - |
| TOTAL | 4,36,066 | 11,838 | (16,831) | 4,31,073 | 3,03,489 | 41,708 | (14,185) | 3,31,012 | 1,00,061 | 1,32,577 |
| Capital Work in progress | - | - | - | | - | - | - | | 11,327 | 6,228 |
| Grand Total | 4,36,066 | 11,838 | (16,831) | 4,31,073 | 3,03,489 | 41,708 | (14,185) | 3,31,012 | 1,11,388 | 1,38,805 |
| Previous Year | 3,76,376 | 17,604 | (7) | 3,93,973 | 2,20,755 | 43,634 | (7) | 2,64,382 | 1,29,591 | 1,55,621 |



FORM NL-15-CASH AND BANK BALANCE SCHEDULE CASH AND BANK BALANCES

| S.No | Particulars | As at 30.09.12 | As at 30.09.11 |
|------|---|----------------|----------------|
| | | (Rs.'000) | (Rs.'000) |
| 1 | Cash (including cheques, drafts and stamps) | 11,790 | 8,177 |
| 2 | Bank Balances | - | - |
| | (a) Deposit Accounts | | |
| | (aa) Short-term (due within 12 months) | 7,80,481 | 1,93,744 |
| | (bb) Others | 2,21,955 | - |
| | (b) Current Accounts | 48,022 | 19,519 |
| | (c) Others | - | - |
| 3 | Money at Call and Short Notice | | |
| | (a) With Banks | - | - |
| | (b) With other Institutions | - | - |
| 4 | Others | - | - |
| | TOTAL | 10,62,248 | 2,21,440 |
| | Balances with non-scheduled banks included in 2 and 3 above | - | - |



FORM NL-16-ADVANCES AND OTHER ASSETS SCHEDULE ADVANCES AND OTHER ASSETS

| S. No | Particulars Particulars | As at 30.09.12 | As at 30.09.11 |
|-------|---|----------------|----------------|
| | | (Rs.'000) | (Rs.'000 |
| | ADVANCES | | |
| 1 | Reserve deposits with ceding companies | - | - |
| 2 | Application money for investments | - | - |
| 3 | Prepayments | 2,03,985 | 1,22,426 |
| 4 | Advances to Directors/Officers | - | - |
| 5 | Advance tax paid and taxes deducted at source (Net of provision for taxation) | 11,317 | 8,253 |
| 6 | Others | | |
| | (a) Advances to Suppliers | 17,500 | 23,850 |
| | (b) Other advances | 12,686 | 1,651 |
| | TOTAL (A) | 2,45,488 | 1,56,180 |
| | OTHER ASSETS | | |
| 1 | Income accrued on investments | 1,57,599 | 72,392 |
| | Outstanding Premiums | 2,02,509 | 1,26,232 |
| | Agents' Balances | 2,02,309 | 1,20,232 |
| | Foreign Agencies Balances | _ | |
| 5 | Due from other entities carrying on insurance business (including reinsurers) | 86,921 | 79,205 |
| 6 | Due from subsidiaries/ holding | - | |
| 7 | Deposit with Reserve Bank of India [Pursuant to section 7 of Insurance Act, 1938] | - | |
| 8 | Others | | |
| | (a) Rent Deposits & other assets | 54,297 | 55,700 |
| | TOTAL (B) | 5,01,326 | 3,33,529 |
| | TOTAL (A+B) | 7,46,814 | 4,89,709 |



FORM NL-17-CURRENT LIABILITIES SCHEDULE CURRENT LIABILITIES

| S.No | Particulars | As at 30.09.12 | As at 30.09.11 |
|------|---|----------------|----------------|
| | | (Rs.′000) | (Rs.'000) |
| 1 | Agents' Balances | 14,700 | 17,988 |
| 2 | Balances due to other insurance companies | 13,631 | 1,919 |
| 3 | Deposits held on re-insurance ceded | - | = |
| 4 | Premiums received in advance | 24,654 | 16,877 |
| 5 | Unallocated premium | 2,29,197 | 29,309 |
| 6 | Sundry creditors | 44,112 | 99,998 |
| 7 | Due to subsidiaries/ holding company | - | - |
| 8 | Claims Outstanding | 5,04,974 | 3,56,184 |
| 9 | Due to Officers/ Directors | - | - |
| 10 | Others | | |
| | (a) Tax Deducted Payable | 24,259 | 25,534 |
| | (b) Other Statutory Dues | 20,507 | 21,117 |
| | (c) Employee related liability | 92,595 | 61,163 |
| | (d) Expenses Payable | 1,27,427 | 1,17,065 |
| | TOTAL | 10,96,056 | 7,47,154 |



FORM NL-18-PROVISIONS SCHEDULE PROVISIONS

| S.No | Particulars | As at 30.09.12 | As at 30.09.1 | | |
|------|---|----------------|---------------|--|--|
| | | (Rs.'000) | (Rs.'000) | | |
| 1 | Reserve for Unexpired Risk | 21,39,831 | 13,69,337 | | |
| , | For taxation (less advance tax paid and taxes deducted at source) | - | - | | |
| | For proposed dividends | - | - | | |
| 4 | For dividend distribution tax | - | - | | |
| 5 | Others | | | | |
| | (a) For Employee Benefits | 3,431 | 1,214 | | |
| | (b)For Wealth Tax | - | - | | |
| | (c) For Doubtful Loans and Advances | 730 | 1,750 | | |
| | (d) Provision for IT Expenses | 16,000 | 12,000 | | |
| | TOTAL | 21,59,992 | 13,84,301 | | |



FORM NL-19 MISC EXPENDITURE SCHEDULE MISCELLANEOUS EXPENDITURE

(To the extent not written off or adjusted)

| S.No | Particulars | As at 30.09.12 | As at 30.09.11 |
|------|--------------------------------------|----------------|----------------|
| | | (Rs.'000) | (Rs.′000) |
| | Discount Allowed in issue of shares/ | | |
| | debentures | - | - |
| | 2 Others | - | - |
| | TOTAL | - | - |



FORM NL-21 Statement of Liabilities

Apollo Munich Health Insurance Company Limited

| | Statement of Liabilities | | | | | | | | | | | | |
|--------|--------------------------|---------------------------------|-----------------------------------|---------------|----------------|---------------------------------|-----------------------------------|---------------|----------------|--|--|--|--|
| | | | As at 30 | 0.09.12 | | As at 30.09.11 | | | | | | | |
| SI.No. | Particular | Reserves for Unexpired Risks | Reserve for Outstanding Claims | IBNR Reserves | Total Reserves | Reserves for Unexpired Risks | Reserve for Outstanding Claims | IBNR Reserves | Total Reserves | | | | |
| 1 | Fire | - | - | - | - | - | - | - | - | | | | |
| 2 | Marine | | | | | | | | | | | | |
| а | Marine Cargo | - | - | - | - | 1 | - | - | - | | | | |
| b | Marine Hull | - | - | - | - | - | - | - | - | | | | |
| 3 | Miscellaneous | | | | | | | | | | | | |
| а | Motor | - | - | - | - | - | - | - | - | | | | |
| b | Engineering | - | - | - | - | 1 | - | - | - | | | | |
| С | Aviation | - | - | - | - | - | - | - | - | | | | |
| d | Liabilities | - | - | - | - | - | - | - | - | | | | |
| е | Others | 326 | 120 | 133 | 579 | 313 | 23 | 186 | 522 | | | | |
| 4 | Health Insurance | 21,073 | 2,412 | 2,384 | 25,869 | 13,380 | 1,476 | 1,877 | 16,733 | | | | |
| 5 | Total Liabilities | 21,399 | 2,532 | 2,517 | 26,448 | 13,693 | 1,499 | 2,063 | 17,255 | | | | |

FORM NL-22 Geographical Distribution of Business

Insurer Reg No: 131 Date: 30.09.2012

Apollo Munich Health Insurance Company Limited

GROSS DIRECT PREMIUM UNDERWRITTEN FOR THE QUARTER ENDED 30.09.2012



| STATES | F | ire | Marine (Cargo) | | Marine | Marine (Hull) | | Marine (Hull) Engin | | Motor Owi | | | Motor Third Party | | Liability insurance | | Personal Accident | | Medical | Insurance | Overseas me | | Crop Insuranc e | All Other Miscellane ous | | Grand | d Total |
|----------------|---------------|-----------------|----------------|--------------|-------------|---------------|--|---------------------|----------------|-----------------|--|-----------------|----------------------|--------------|------------------------|--------------|-------------------|--------------|-------------|--------------|-------------|-------------|-----------------------|--------------------------------|------------|-------|---------|
| | For the qt | Upto the qtr | For the qtr | Upto the qtr | For the qti | Upto | | Upto the qtr | For the qtr | Upto the qtr | | Upto the qtr | For the qtr | Upto the qtr | For the qtr | Upto the qtr | For the qtr | Upto the qtr | For the qtr | Upto the qtr | For the qtr | For the qtr | Upto the qtr | For the qtr | Upto the q | | |
| Andhra Pradesh | | | | | | | | | | | | | | | 28.50 | 50.78 | 600.43 | 1470.89 | 9.06 | 18.49 | | 0.00 | 0.00 | 637.99 | 1540.1 | | |
| Chandigarh | | | | | | | | | | | | | | | 3.74 | 6.30 | 100.19 | 180.28 | 3.54 | 6.99 | | 0.00 | 0.00 | 107.47 | 193.5 | | |
| Delhi | | | | | | | | | | | | | | | 54.03 | 79.64 | 1734.20 | 3234.70 | 43.27 | 97.91 | | 0.00 | 0.00 | 1831.50 | 3412.2 | | |
| Gujarat | | | | | | | | | | | | | | | 13.22 | 22.36 | 248.73 | 405.00 | 3.93 | 10.76 | | 0.00 | 0.00 | 265.88 | 438.1 | | |
| Haryana | | | | | | | | | | | | | | | 12.20 | 16.95 | 3838.15 | 6694.69 | 2.87 | 29.82 | | 182.46 | 367.34 | 4035.68 | 7108.8 | | |
| Karnataka | | | | | | | | | | | | | | | 14.39 | 24.06 | 440.92 | 928.59 | 9.33 | 22.59 | | 0.00 | 0.00 | 464.64 | 975.2 | | |
| Kerala | | | | | | | | | | | | | | | 20.65 | 36.14 | 312.14 | 484.17 | 0.31 | 0.40 | | 0.00 | 0.00 | 333.10 | 520.7 | | |
| Madhya Pradesh | | | | | | | | | | | | | | | 2.99 | 3.84 | 33.36 | 50.48 | 0.30 | 0.92 | | 0.00 | 0.00 | 36.65 | 55.2 | | |
| Maharastra | | | | | | | | | | | | | | | 78.50 | 140.66 | 1303.32 | 3478.27 | 29.20 | 67.17 | | 0.00 | 0.00 | 1411.02 | 3686.1 | | |
| Orissa | | | | | | | | | | | | | | | 0.49 | 0.69 | 44.36 | 78.31 | 0.86 | 1.30 | | 0.00 | 0.00 | 45.71 | 80.3 | | |
| Punjab | | | | | | | | | | | | | | | 6.12 | 10.94 | 115.01 | 217.26 | 1.82 | 4.01 | | 0.00 | 0.00 | 122.95 | 232.2 | | |
| Rajasthan | | | | | | | | | | | | | | | 28.81 | 54.34 | 181.93 | 346.11 | 1.88 | 3.76 | | 0.00 | 0.00 | 212.62 | 404.2 | | |
| Tamil nadu | | | | | | | | | | | | | | | 37.02 | 45.30 | 991.58 | 1291.02 | 5.61 | 11.72 | | 0.00 | 0.00 | 1034.21 | 1348.0 | | |
| Uttar Pradesh | | | | | | | | | | | | | | | 13.07 | 20.27 | 495.25 | 876.62 | 4.41 | 9.65 | | 0.00 | 0.00 | 512.73 | 906.5 | | |
| West Bengal | | | | | | | | | | | | | | | 3.52 | 12.51 | 274.42 | 484.95 | 2.27 | 5.35 | | 0.00 | 0.00 | 280.21 | 502.8 | | |

FORM NL-23 Reinsurance Risk Concentration Apollo Munich Health Insurance Company Limited



| S. No. | Reinsurance Placements | No. of | Premiu | Premium | | |
|--------|--|------------|--------------|----------------------|-------------|---------------------|
| | No. of Reinsurers with rating of AAA and above | reinsurers | Proportional | Non- Proportional | Facultative | ceded to reinsurers |
| 1 | No. of Reinsurers with rating of AAA and above | | | | | - |
| 2 | No. of Reinsurers with rating AA but less than AAA | | | | | - |
| 3 | No. of Reinsurers with rating A but less than AA | 2 | 56 | 7 | | 3% |
| 4 | No. of Reinsurers with rating BBB but less than A | 2 | 2,277 | 37 | | 97% |
| 5 | No. of Reinsurers with rating less than BBB | | | | | - |
| | Total | 4 | 2,333 | 44 | | 100% |



FORM NL-24 Ageing of Claims Apollo Munich Health Insurance Company Limited

30.09.2012

(Rs in Lakhs)

| | Line of Business | | | No. of claims p | | | Total No. of claims paid | Total amount of claims paid |
|--------|-------------------|---------|--------------|-----------------|-------------------|----------|--------------------------------|-----------------------------|
| S. No. | | 1 month | 1 - 3 months | 3 - 6 months | 6 months - 1 year | > 1 year | | |
| 1 | Fire | - | - | - | - | - | - | - |
| 2 | Marine Cargo | - | - | ı | - | - | ı | - |
| 3 | Marine Hull | - | ı | ı | - | ı | ı | - |
| 4 | Engineering | - | - | - | - | - | - | - |
| 5 | Motor OD | - | - | - | - | - | - | - |
| 6 | Motor TP | - | - | - | - | - | - | - |
| 7 | ' Health | 45,277 | 4,589 | 582 | 125 | 22 | 50,595 | 12,460 |
| 8 | Overseas Travel | 39 | 25 | 6 | 6 | 2 | 78 | 37 |
| 9 | Personal Accident | 35 | 50 | 8 | 3 | - | 96 | 52 |
| 10 | Liability | - | - | - | = | - | - | - |
| 11 | Crop | - | - | - | - | - | - | - |
| 12 | Miscellaneous | 7 | 2 | - | - | _ | 9 | - |

FORM NL-25 : Claims data for Non-Life Apollo Munich Health Insurance Company Limited 30.09.2012

No. of claims only



| S. No. | Claims Experience | | Marine Cargo | Marine Hull | Engineeri ng | Motor OD | Motor TP | Health | Overseas Travel | Personal Accident | Liability | Crop | Credit | Miscellane ous | Total |
|--------|---|-------|-----------------|----------------|-----------------|-----------|------------|--------|--------------------|----------------------|-----------|------|--------|-------------------|--------|
| 3. NO. | · | 1.110 | cargo | i i u ii | 119 | Piotoi OD | 1-10101 11 | | | | Liability | СГОР | Creare | | |
| 1 | Claims O/s at the beginning of the period | - | - | - | - | - | - | 4,436 | 58 | 53 | - | - | - | 20 | 4,567 |
| 2 | Claims reported during the period | - | - | - | - | - | - | 59,554 | 175 | 179 | = | - | - | 42 | 59,950 |
| 3 | Claims settled during the period | - | - | - | - | - | - | 50,595 | 78 | 96 | - | - | - | 9 | 50,778 |
| 4 | Claims repudiated during the period | - | - | - | - | - | - | 4,013 | 31 | 7 | - | - | - | 3 | 4,054 |
| 5 | Claims closed during the period | - | - | - | - | - | - | 858 | 48 | 41 | - | - | - | 44 | 991 |
| 6 | Claims O/s at the end of the period | - | - | - | - | - | - | 8,524 | 76 | 88 | - | - | - | 6 | 8,694 |
| | Less than 3 months | - | - | - | - | - | - | 8,369 | 49 | 67 | - | - | - | 6 | 8,491 |
| | 3 months to 6 months | - | - | - | - | - | - | 52 | 8 | 19 | - | - | - | - | 79 |
| | 6months to 1 year | - | - | - | - | - | - | 16 | 5 | 2 | - | - | - | - | 23 |
| | 1 year and above | - | - | - | - | - | - | 87 | 14 | - | - | - | - | - | 101 |



FORM NL-26 - CLAIMS INFORMATION - KG Table I

Apollo Munich Health Insurance Company Limited
Solvency for the period ended 30.09.2012
Required solvency margin based on net premium and net incurred claims (Rs. in Lacs)

| S. No | Class of Business | Gross Premium | Net Premium | Gross Incurred | Net Incurred Claims | RSM-1 | RSM-2 | RSM |
|-------|-------------------|---------------|-------------|-----------------------|---------------------|-------|-------|-------|
| | | | | Claims | | | | |
| | 1 Fire | - | - | - | - | - | - | - |
| | 2 Marine Cargo | - | - | - | - | - | - | - |
| | 3 Marine Hull | - | - | - | - | - | - | - |
| 4 | 4 Motor | - | - | - | - | - | - | - |
| | 5 Engineering | - | - | - | - | - | - | - |
| (| 6 Aviation | - | - | - | - | - | - | = |
| | 7 Liabilities | - | - | - | - | - | - | - |
| | 8 Others | 1,812 | 1,211 | 318 | 163 | 254 | 67 | 254 |
| 9 | 9 Health | 51,676 | 43,911 | 14,558 | 12,018 | 8,782 | 3,605 | 8,782 |
| | Total | 53,488 | 45,122 | 14,876 | 12,181 | 9,036 | 3,672 | 9,036 |



FORM NL-27 Offices information for Non-Life Apollo Munich Health Insurance Company Limited

30.09.2012

| S. No | Office | Information | Number |
|-------|-----------------------------|-----------------------------------|--------|
| 1 | No. of offices at the begin | | 50 |
| 2 | No. of branches approved | | - |
| 3 | No. of branches opened | Out of approvals of previous year | - |
| 4 | during the year | Out of approvals of this year | - |
| 5 | No. of branches closed du | ring the year | - |
| 6 | No of branches at the end | of the year | 50 |
| 7 | No. of branches approved | but not opened | - |
| 8 | No. of rural branches | | - |
| 9 | No. of urban branches | | 50 |



FORM NL-28-STATEMENT OF ASSETS - 3B

Apollo Munich Health Insurance Company Limited Registration No. 131 dated 3rd August 2007

Statement as on: 30.09.2012

Statement of Investment Assets (General Insurer)

(Business within India)

Rs. In Lakhs

| S. No | PARTICULARS | SCH | AMOUNT |
|-------|---|-----------|---------|
| 1 | Investments | 8 | 41,440 |
| 2 | Loans | 9 | - |
| 3 | Fixed Assets | 10 | 1,114 |
| 4 | Current Assets | | |
| | a. Cash & Bank Balance | 11 | 2,859 |
| | b. Advances & Other Assets | 12 | 7,468 |
| 5 | Current Liabilities | | |
| | a. Current Liabilities | 13 | 10,961 |
| | b. Provisions | 14 | 21,600 |
| | c. Misc. Exp not Written Off | 15 | - |
| | d. Debit Balance of P&L A/c | | 31,909 |
| | Application of Funds as per Balance Sheet (A) | | 1,17,35 |
| | Less: Other Assets | SCH | Amount |
| 1 | Loans | 9 | - |
| 2 | Fixed Assets | 10 | 1,114 |
| 3 | Cash & Bank Balances | 11 | 2,859 |
| 4 | Advances & Other Assets | 12 | 7,468 |
| 5 | Current Liabilities | 13 | 10,961 |
| 6 | Provisions | 14 | 21,600 |
| 7 | Misc. Exp not Written Off | 15 | - |
| 8 | Debit Balance of P&L A/c | | 31,909 |
| | | TOTAL (B) | 75,911 |
| | | | 41,440 |

| | | | S | Н | PH | Book Value | % | FVC Amount | Total | |
|----|--|----------------------|---------|-------------------|--------|------------|--------|------------|---------|--------------|
| No | 'Investment' represented as | Reg. % | Balance | FRSM ⁺ | PH | (SH + PH) | Actual | FVC Amount | Total | Market Value |
| | | | (a) | (b) | С | d = (b+c) | Actual | (e) | (d + e) | |
| 1 | G. Sec. | Not less than 20% | | 1,756 | 8,159 | 9,915 | 24 | | 9,915 | 9,835 |
| 2 | G. Sec or Other Approved Sec. (incl. (1) above) | Not less than 30% | | 2,557 | 10,303 | 12,860 | 31 | | 12,860 | 12,759 |
| 3 | Investment subject to Exposure Norms | | | | | | | | | |
| | 'Housing & Loans to SG for Housing and FFE, Infrastructure Investments | Not less than 15% | | 1,749 | 8,329 | 10,078 | 24 | | 10,078 | 10,086 |
| | 2. Approved Investments (Not exceeding 55%) | | | 3,729 | 14,772 | 18,501 | 45 | 1 | 18,502 | 18,556 |
| | 3. Other Investments (not exceeding 25%) | | | - | | - | - | | - | |
| | Total Investment Assets | 100% | 0 | 8,035 | 33,404 | 41,439 | 100 | 1 | 41,440 | 41,401 |



FORM NL-29 Detail regarding debt securities Apollo Munich Health Insurance Company Limited (Rs in Lakhs)

30.09.2012

| | | (Rs in Lakhs) | Detail Regar | ding debt secur | ities | | | |
|--------------------------------------|---------------------|---------------------------------|--|------------------------------|------------------|---------------------------------|--|---------------------------------|
| | l | WVDKE. | T VALUE | amy acot secur | | BOOK | VALUE | |
| | As at 30/09/2012 | As % of total for this class | As at 30/09/2011 Of the previous year | As % of total for this class | As at 30/09/2012 | As % of total for this class | As at 30/09/2011 Of the previous year | as % of total for this class |
| Break down by credit | | | brevious vear | | | | brevious vear | |
| rating | | | | | | | | |
| AAA rated | 16,089 | 39% | 12,876 | 52% | 16,194 | 39% | 13,112 | 52% |
| AA or better | 2,966 | 7% | 1,057 | 4% | 3,020 | 7% | 1,075 | 4% |
| Rated below AA but above | | | | | | | | |
| A | 184 | 0% | - | 0% | 200 | 0% | - | 0% |
| Rated below A but above B | - | 0% | - | 0% | - | 0% | - | 0% |
| Any other | 21,963 | 53% | 10,781 | 44% | 22,026 | 53% | 11,033 | 44% |
| BREAKDOWN BY RESIDUALMATURITY | | | | | | | | |
| Up to 1 year | 13,180 | 32% | 2,520 | 10% | 13,251 | 32% | 2,524 | 10% |
| More than 1 year and upto 3 years | 9,420 | 23% | 6,641 | 27% | 9,454 | 23% | 6,733 | 27% |
| More than 3 years and up to 7 years | 10,050 | 24% | 7,034 | 28% | 10,099 | 24% | 7,214 | 29% |
| More than 7 years and up to 10 years | 7,473 | 18% | | 24% | | 18% | | 24% |
| above 10 years | 1,079 | 3% | 2,582 | 10% | 1,105 | 3% | 2,657 | 11% |
| Breakdown by type of the issuer | | | | | | | | |
| a. Central Government | 9,857 | 24% | | 38% | | 24% | 9,602 | 38% |
| b. State Government | 2,923 | 7% | | 6% | | 7% | 1,431 | 6% |
| c. Corporate Securities | 28,422 | 69% | 13,933 | 56% | 28,581 | 69% | 14,187 | 56% |

FORM NL-30 Analytical Ratios Apollo Munich Health Insurance Company Limited

Analytical Ratios for Non-Life companies



| S. No | Particular | For the Quarter Ended 30.09.12 | Up to the Quarter Ended 30.09.12 | For the Quarter Ended 30.09.11 | Up to the Quarter Ended 30.09.11 |
|--------------------|---|------------------------------------|--|--|--|
| 1 | Gross Premium Growth Rate | 1.35 | 1.38 | 1.83 | 1.77 |
| 2 | Gross Premium to shareholders' fund ratio | 0.55 | 1.05 | 0.63 | 1.18 |
| 3 | Growth rate of shareholders' fund | 1.54 | 1.54 | 1.06 | 1.25 |
| 4 | Net Retention Ratio | 0.89 | 0.89 | 0.89 | 0.89 |
| 5 | Net Commission Ratio | 0.09 | 0.09 | 0.09 | 0.09 |
| 6 | Expense of Management to Gross Direct Premium Ratio | 0.39 | 0.41 | 0.45 | 0.48 |
| 7 | Combined Ratio | 1.13 | 1.13 | 1.14 | 1.13 |
| 8 | Technical Reserves to net premium ratio | 2.65 | 1.39 | 2.34 | 1.25 |
| 9 | Underwriting balance ratio | (0.04) | (0.05) | (0.16) | (0.18) |
| 10 | Operating Profit Ratio | 0.00 | (0.01) | (0.09) | (0.12) |
| 11 | Liquid Assets to liabilities ratio | 0.37 | 0.37 | 0.13 | 0.13 |
| 12 | Net earning ratio | 0.00 | (0.01) | (0.10) | (0.12) |
| 13 | Return on net worth ratio | 0.00 | (0.01) | (0.05) | (0.13) |
| 14 | Available Solvency margin Ratio to Required Solvency Margin Ratio | 1.80 | 1.80 | 2.01 | 2.01 |
| 15 | NPA Ratio | | | | |
| | Gross NPA Ratio | - | = | - | - |
| | Net NPA Ratio | - | - | - | - |
| Equity Hold | ing Pattern for Non-Life Insurers | | | | |
| 1 | (a) No. of shares | 28,18,15,000 | 28,18,15,000 | 19,62,00,000 | 19,62,00,000 |
| 2 | (b) Percentage of shareholding (Indian / Foreign) | | | | |
| | -Indian | 74.38% | 74.38% | 74.47% | 74.47% |
| | -Foreign | 25.62% | 25.62% | 25.53% | 25.53% |
| 3 | (c) % of Government holding (in case of public sector insurance companies) | Nil | Nil | Nil | Nil |
| 4 | (a) Basic and diluted EPS before extraordinary items (net of tax expense) for the period (not to be annualized) | Basic EPS-0.01 Diluted EPS-0.01 | Basic EPS-(0.07) Diluted EPS-(0.07) | | Basic EPS-(0.84) Diluted EPS-(0.84) |
| 5 | (b) Basic and diluted EPS after extraordinary items (net of tax expense) for the period (not to be annualized) | Basic EPS-0.01 Diluted EPS-0.01 | Basic EPS-(0.07) Diluted EPS-(0.07) | Basic EPS-(0.36) Diluted EPS-(0.36) | Basic EPS-(0.84) Diluted EPS-(0.84) |
| 6 | (iv) Book value per share (Rs) | 7.21 | 7.21 | 6.72 | 6.72 |



FORM NL-31 : Related Party Transactions Apollo Munich Health Insurance Company Limited

30.09.2012

(Rs in Lakhs)

| | | Related Party Transaction | | | |
|-------|---|---|--|----------------------------|--|
| S. No | Name of the Related Party | Nature of Relationship with the Company | Description of Transactions / Categories | Period Ended 30.09.2012 | Period Ended 30.09.2011 |
| 1 | Family Health Plan Limited | Associates | Premium | 34.93 | 54.86 |
| - | Taniny ricular rain Elimicoa | 7.0000.0000 | Claim Payment | 187.48 | |
| | | | TPA Fees | 501.66 | |
| 2 | Apollo Hospitals Enterprise Limited | Joint Venture partners | Premium | 287.27 | 134.22 |
| | | · · | Claim Payment | 480.76 | 345.73 |
| 3 | Lifetime Wellness Rx Intl. Ltd | Associates | Premium | 2.29 | - |
| | | | Expenses towards Services Rendered | 35.85 | 42.55 |
| 4 | Apollo Gleneagales Hospitals Ltd. | Associates | Claim Payment | 78.27 | 49.14 |
| 5 | Mr. Antony Jacob | Key management personnel | Premium | 0.05 | - |
| | , | , , , , , | Salary | 80.51 | 74.09 |
| 6 | Indraprastha Medical Corporation Ltd | Associates | Premium | (4.40) | 275.24 |
| | ' ' | | Claim Payment | 234.92 | 164.35 |
| | | | Expenses towards Services | 0.02 | 0.00 |
| | | | Rendered | | 0.09 |
| 7 | Apollo Hospitals Intl. Ltd. | Associates | Premium | (1.09) | 3.79 |
| | production and the second | | Claim Payment | 26.47 | 16.14 |
| 8 | Munchener Ruckversicherung Gesellschaft | Associates | , | | |
| _ | | | Premium on cessions to re-insurers | (0.02) | 55.68 |
| | | | Reinsurance Commission earned | 0.27 | _ |
| | | | Losses recovered from Reinsures | 3.31 | 28.87 |
| 9 | Ms Shobana Kamineni | Key management personnel | Salary | 22.99 | 22.99 |
| 10 | Emed Life Insurance Broking Services Ltd. | Associates | Expenses towards Services | 55.85 | |
| 10 | Linea Life Insurance broking Services Lta. | Associates | Rendered | 33.03 | 52.24 |
| | | | Payables | 0.36 | |
| 11 | Apollo Health and Lifestyle Ltd. | Associates | Premium | 4.38 | |
| 11 | Apollo Health and Lifestyle Ltd. | Associates | Expenses towards Services | | 5.45 |
| | | | Rendered | 1.64 | 0.02 |
| 12 | Indo-German Chamber of Commerce | Associates | Expenses towards Services Rendered | 0.03 | - |
| 13 | Dishnet Wireless Limited | Associates | Expenses towards Services Rendered | 30.10 | 23.92 |
| 14 | Healthnet Global Private Limited | Associates | Premium | 1.95 | 1.92 |
| | Treatment Gresser Tribate Zimites | , isoboliaces | Consultancy Charges & PPC application | 15.00 | |
| 15 | Imperial Hospital And Research Centre Ltd | Associates | Premium | 33.34 | 26.86 |
| | F 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 | | Claim Payment | 123.82 | 103.22 |
| | | | Ambulance Service Charges for IBM | 26.36 | |
| 16 | Apollo Health Street Limited | Associates | Premium | 131.34 | |
| | , | | Claim Payment | - | 0.07 |
| 17 | Faber Sindoori Managemnt Service Private Ltd | Associates | Premium | 23.41 | - 0.07 |
| | rabar binabar rianagamin barrica rirrata zaa | 7.0000.0000 | Claim Payment | 0.30 | 0.07 |
| 18 | Samudra Healthcare Enterprises Limited | Associates | Claim Payment | 1.18 | |
| 19 | Apollo Reach Hospital Enterprise Limited | Associates | Claim Payment | 2.68 | |
| 20 | Apono Reach Hospital Enterprise Enniced | Associates | Premium | 3,637 | 2,605 |
| 20 | | | Claim Payment | 666 | |
| | HDFC ERGO General Insurance Co Limited | | TPA Fees | 182 | 129 |
| | TIBLE ENGO GENERAL INSURANCE OF EMPIRE | | Management & Business Promotion | 102 | 123 |
| | | | expenses | 1,256 | 896 |
| 21 | APOLLO HEALTH RESOURCES LIMITED | Associates | Premium | 8.84 | 090 |
| 22 | KEIMED LIMITED | Associates | Premium | (0.01) | |
| 22 | KEINED LIMITED | Associates | Claim Payment | 1.20 | - |
| 23 | | Associatos | Premium | 1.20 | |
| | Quintiles Phase One Clinical Trials India Pvt Ltd | Associates | rieiliulii | 0.09 | - |
| 24 | Aragonda Apollo Medical & Educational Research Foundation | Associates | Claim Payment | 0.60 | - |

FORM NL-32 Products Information Apollo Munich Health Insurance Company Limited

30.09.2012



| | Products Information | | | | | | | |
|---|----------------------|----------------------|---------------------------------------|----------------------|------------|------------|---|--|
| List below the products and/or add-ons introduced during the period | | | | | | | | |
| SI. No. | Name of Product | Co. Ref. No. | IRDA Ref.no. | Class of Business | | of Product | Date IRDA confirmed filing/approval | |
| 1 | Optima Senior | AMH/IRDA/2011-12/047 | IRDA/NL/AP-Mun/Misc(H)/1999/V.I/10-11 | Health | Individual | 4-Jul-11 | 19-Jan-12 | |

FORM NL-33 - SOLVENCY MARGIN - KGII Apollo Munich Health Insurance Company Limited

Solvency as at 30.09.2012

Available Solvency Margin and Solvency Ratio



(Rs. in Lacs)

| S. No | Description | Notes No. | Amount |
|-------|--|-----------|--------|
| (1) | (2) | (3) | (4) |
| 1 | Available Assets in Policyholders' Funds (adjusted value | | 33,404 |
| | of Assets as mentioned in Form IRDA-Assets-AA) | | |
| | Deduct: | | |
| 2 | Liabilities (reserves as mentioned in Form HG) | | 26,448 |
| 3 | Other Liabilities (other liabilities in respect of | | 2,539 |
| | Policyholders' Fund as mentioned in Balance Sheet) | | |
| 4 | Excess in Policyholders' Funds (1-2-3) | | 4,417 |
| 5 | Available Assets in Shareholders' Funds (value of | | 15,458 |
| | Assets as mentioned in Form IRDA-Assets-AA): | | |
| | Deduct: | | |
| 6 | Other Liabilities (other liabilities in respect of | | 3,574 |
| | Shareholders' Fund as mentioned in Balance Sheet) | | |
| 7 | Excess in Shareholders' Funds (5-6) | | 11,884 |
| 8 | Total Available Solvency Margin [ASM] (4+7) | | 16,301 |
| 9 | Total Required Solvency Margin [RSM] | | 9,036 |
| 10 | Solvency Ratio (Total ASM/Total RSM) | | 1.80 |

FORM NL-34 : Board of Directors & Key Person Apollo Munich Health Insurance Company Limited

30.09.2012



BOD and Key Person information

| S. No | Name of person | Role/designation | Details of change in the period |
|-------|---------------------------|---------------------------|--|
| 1 | Dr. Prathap C Reddy | Chairman | None |
| 2 | Ms. Shobana Kamineni | Whole Time Director | None |
| 3 | Ms. Suneeta Reddy | Director | None |
| 4 | Dr. Wolfgang Strassl | Director | None |
| 5 | Mr. Wolfgang Diels | Director | None |
| 6 | Mr. Antony Jacob | Whole Time Director & CEO | None |
| 7 | Mr. Roberto Leonardi | Alternate Director | None |
| 8 | Mr. MBN Rao | Independent Director | None |
| 9 | Mr. Bernhard Steinruecke | Independent Director | None |
| 10 | Mr. Srikanth Kandikonda | CFO & Company Secretary | None |
| 11 | Mr. Ravi Vishwanath | СМО | None |
| 12 | Mr. Krishnan Ramachandran | COO | None |
| 13 | Mr. Sanjay Kulshrestha | CIO | None |
| 14 | Mr. Vishwanath Mahendra | Appointed Actuary | Appointed with effect from 27th July, 2012 |

Key Pesons as defined in IRDA Registration of Companies Regulations, 2000

FORM NL-35-NON PERFORMING ASSETS-7A

Apollo Munich Health Insurance Company Limited Registration No. 131 dated 3rd August 2007

Statement as on:30.09.2012

Name of the Fund Investment Corpus I- FRSM+PH

Apollo Munich HEALTH INSURANCE

Details of Investment Portfolio Periodicity of Submission : Quarterly

| | icity of Submission . Quarterly | Instrum | Inter | est Rate | Total O/s | Default Principal | Default Interest | Principal | Interest | Deferred | Deferred | Rolled | | been any Waiver? | | Provisio | Provision |
|-------------|--|-------------|-------|--------------------------------|-----------------|----------------------|---------------------|-------------|----------|-----------|----------|--------|--------|--------------------------|----------------|----------|-------------|
| COI | Company Name | ent Type | % | Has there been revision? | (Book Value) | (Book Value) | (Book Value) | Due from | Due from | Principal | Interest | Over? | Amount | Board Approval Ref | Classification | n (%) | (Rs) |
| CDSS | GOVENMENT OF INDIA | GILTS | 6.01 | - | 54.16 | - | - | - | - | - | - | | - | - | STANDARD | - | - |
| CDSS | GOVENMENT OF INDIA | GILTS | 6.17 | - | 147.80 | - | - | - | - | - | - | 1 | - | - | STANDARD | - | - |
| CDSS | GOVENMENT OF INDIA | GILTS | 6.25 | - | 754.38 | - | - | - | - | - | - | - | - | - | STANDARD | - | - |
| CDSS | GOVENMENT OF INDIA | GILTS | 7.95 | - | 194.84 | - | - | - | - | - | - | - | - | - | STANDARD | - | - |
| CDSS | GOVENMENT OF INDIA | GILTS | 8.20 | - | 20.05 | - | - | - | - | - | - | - | - | - | STANDARD | - | - |
| CDSS | GOVENMENT OF INDIA | GILTS | 8.33 | - | 9.99 | - | - | - | - | - | - | - | - | - | STANDARD | - | - |
| CGSB | GOVENMENT OF INDIA | GILTS | 6.01 | - | 4.22 | - | - | - | - | - | - | - | - | - | STANDARD | - | - |
| CGSB | GOVENMENT OF INDIA | GILTS | 6.72 | - | 492.89 | - | - | - | - | - | - | - | - | - | STANDARD | - | - |
| CGSB | GOVENMENT OF INDIA | GILTS | 6.90 | - | 472.51 | - | - | - | - | - | - | - | - | - | STANDARD | - | - |
| CGSB | GOVENMENT OF INDIA | GILTS | 7.17 | - | 981.43 | | | | | | | | | | STANDARD | | |
| CGSB | GOVENMENT OF INDIA | GILTS | 7.27 | - | 100.23 | - | - | - | - | - | - | - | - | - | STANDARD | - | - |
| CGSB | GOVENMENT OF INDIA | GILTS | 7.46 | - | 490.75 | - | - | - | - | - | - | - | - | - | STANDARD | - | - |
| CGSB | GOVENMENT OF INDIA | GILTS | 7.59 | - | 491.35 | - | - | - | - | - | - | - | - | - | STANDARD | - | - |
| CGSB | GOVENMENT OF INDIA | GILTS | 7.80 | - | 488.97 | - | - | - | - | - | - | - | - | - | STANDARD | - | - |
| CGSB | GOVENMENT OF INDIA | GILTS | 7.80 | - | 483.71 | - | - | - | - | - | - | - | - | - | STANDARD | - | - |
| CGSB | GOVENMENT OF INDIA | GILTS | 7.83 | - | 974.65 | - | - | - | - | - | - | - | - | - | STANDARD | - | - |
| CGSB | GOVENMENT OF INDIA | GILTS | 7.99 | - | 25.09 | - | - | - | - | - | - | - | - | - | STANDARD | - | - |
| CGSB | GOVENMENT OF INDIA | GILTS | 8.07 | - | 99.88 | - | - | - | - | - | - | - | - | - | STANDARD | - | - |
| CGSB | GOVENMENT OF INDIA | GILTS | 8.08 | - | 1,037.98 | - | - | - | - | - | - | - | - | - | STANDARD | - | - |
| CGSB | GOVENMENT OF INDIA | GILTS | 8.13 | - | 497.57 | - | - | - | - | - | - | - | - | - | STANDARD | - | - |
| CGSB | GOVENMENT OF INDIA | GILTS | 8.19 | - | 493.22 | - | - | - | - | - | - | - | - | - | STANDARD | - | - |
| CGSB | GOVENMENT OF INDIA | GILTS | 8.24 | - | 491.41 | - | - | - | - | - | - | - | - | - | STANDARD | - | - |
| CGSB | GOVENMENT OF INDIA | GILTS | 8.26 | - | 494.16 | - | - | - | - | - | - | - | - | - | STANDARD | - | - |
| CGSB | GOVENMENT OF INDIA | GILTS | 8.79 | - | 514.07 | - | - | - | - | - | - | - | - | - | STANDARD | - | - |
| CTRB | GOVENMENT OF INDIA | GILTS | 0.00 | - | 99.60 | - | - | - | - | - | - | - | - | - | STANDARD | - | - |
| ECOS | EXPORT IMPORT BANK OF INDIA LIMITED | BONDS | 9.50 | - | 505.93 | - | - | - | - | - | - | - | - | - | STANDARD | - | - |
| ECOS | HDFC LIMITED | BONDS | 6.29 | - | 9.94 | - | - | - | - | - | - | - | - | - | STANDARD | - | - |
| ECOS | HDFC LIMITED | BONDS | 9.90 | - | 300.96 | - | - | - | - | - | - | - | - | - | STANDARD | - | - |
| ECOS | ICICI BANK LIMITED | BONDS | 7.60 | - | 19.94 | - | - | - | - | - | - | - | - | - | STANDARD | - | - |
| ECOS | MRF LTD. | BONDS | 10.09 | - | 500.00 | - | - | - | - | - | - | - | - | - | STANDARD | - | - |
| ECOS | RELIANCE CAPITAL LIMITED | BONDS | 8.25 | - | 500.07 | - | - | - | - | - | - | - | - | - | STANDARD | - | - |
| ECOS | RELIANCE CAPITAL LIMITED | BONDS | 9.25 | - | 450.14 | - | - | - | - | - | - | - | - | - | STANDARD | - | - |
| ECOS | RELIANCE CAPITAL LIMITED | BONDS | 10.30 | - | 500.00 | - | - | - | - | - | - | - | - | - | STANDARD | - | - |
| ECOS | RELIANCE CAPITAL LIMITED | BONDS | 10.75 | - | 500.00 | - | - | - | - | - | - | - | - | - | STANDARD | - | - |
| ECOS | SHRIRAM TRANSPORT FINANCE CORPORATION LTD. | BONDS | 10.30 | - | 500.00 | - | - | - | - | - | - | - | - | - | STANDARD | - | - |
| ECOS | STEEL AUTHORITY OF INDIA LIMITED | BONDS | 8.72 | - | 501.50 | - | - | - | - | - | - | - | - | - | STANDARD | - | - |
| ECOS | SUNDARAM FINANCE LIMITED | BONDS | 10.30 | - | 500.00 | - | - | - | - | - | - | - | - | - | STANDARD | - | - |
| ECOS | TATA MOTORS LIMITED | BONDS | 2.00 | - | 627.31 | - | - | - | - | - | - | - | - | - | STANDARD | - | - |
| ECOS | TATA SONS LIMITED | BONDS | 8.97 | - | 300.12 | - | - | - | - | - | - | - | - | - | STANDARD | - | - |
| ECOS | TATA SONS LIMITED | BONDS | 9.67 | - | 500.00 | - | - | - | - | - | - | - | - | - | STANDARD | - | - |
| ECOS | TATA SONS LIMITED | BONDS | 9.75 | - | 200.00 | - | - | - | - | - | - | - | - | - | STANDARD | - | |
| ECOS | TATA SONS LIMITED | BONDS | 9.84 | - | 500.00 | - | - | - | - | - | - | - | - | - | STANDARD | - | |
| ECOS | TATA SONS LIMITED | BONDS | 9.85 | - | 500.00 | - | - | - | - | - | - | - | - | - | STANDARD | - | - |
| EDCD | AXIS BANK LIMITED | BONDS | 0.00 | - | 484.73 | - | - | - | - | - | - | - | - | - | STANDARD | - | |

| | | | I I | | | | | | | I | 1 | | I | 1 | | | |
|------|--|-------|-------|-----|----------|---|---|---|---|---|---|---|---|---|----------|---|---|
| EDCD | AXIS BANK LIMITED | BONDS | 0.00 | - | 471.23 | - | - | - | - | - | - | - | - | - | STANDARD | - | - |
| EPBT | INDUSTRIAL DEVELOPMENT BANK OF INDIA LIMITED | BONDS | 10.09 | - | 509.68 | - | - | - | - | - | - | - | - | - | STANDARD | - | |
| EPBT | INDUSTRIAL DEVELOPMENT BANK OF INDIA LIMITED | | 11.10 | - | 254.97 | - | - | - | - | - | - | - | - | - | STANDARD | - | |
| HTDA | HDFC LIMITED | BONDS | 9.68 | - | 300.00 | - | - | - | - | - | - | - | - | - | STANDARD | - | - |
| HTDA | ICICI HOME FINANCE COMPANY LIMITED | BONDS | 9.75 | - | 500.00 | - | - | - | - | - | - | - | - | - | STANDARD | - | - |
| HTDA | LIC HOUSING FINANCE LIMITED | BONDS | 8.40 | - | 498.55 | - | - | - | - | - | - | - | - | - | STANDARD | - | - |
| HTDA | LIC HOUSING FINANCE LIMITED | BONDS | 8.90 | - | 200.00 | - | - | - | - | - | - | - | - | - | STANDARD | - | - |
| HTDA | LIC HOUSING FINANCE LIMITED | BONDS | 9.80 | - | 1,000.00 | - | - | - | - | - | - | - | - | - | STANDARD | - | - |
| HTDA | LIC HOUSING FINANCE LIMITED | BONDS | 9.85 | - | 500.00 | - | - | - | - | - | - | - | - | - | STANDARD | - | |
| HTDA | LIC HOUSING FINANCE LIMITED | BONDS | 10.02 | - | 500.00 | - | - | - | - | - | - | - | - | - | STANDARD | - | |
| HTDA | LIC HOUSING FINANCE LIMITED | BONDS | 11.08 | - | 118.64 | - | - | - | - | - | - | - | - | - | STANDARD | - | |
| HTDA | PNB HOUSING FINANCE | BONDS | 9.25 | - | 299.59 | - | - | - | - | - | - | - | - | - | STANDARD | - | |
| HTDN | NATIONAL HOUSING BANK | BONDS | 8.20 | - | 495.15 | - | - | - | - | - | - | - | - | - | STANDARD | - | |
| IPTD | INDIAN RAIL FINANCE CORPORATION LIMITED | BONDS | 8.45 | - | 497.14 | - | - | - | - | - | - | - | - | - | STANDARD | - | - |
| IPTD | INDIAN RAIL FINANCE CORPORATION LIMITED | BONDS | 8.55 | - | 301.43 | - | - | - | - | - | - | - | - | - | STANDARD | - | - |
| IPTD | INDUSTRIAL DEVELOPMENT FINANCIAL COMPANY LIN | BONDS | 8.15 | - | 500.00 | - | - | - | - | - | - | - | - | - | STANDARD | - | - |
| IPTD | INDUSTRIAL DEVELOPMENT FINANCIAL COMPANY LIN | BONDS | 9.65 | - | 500.00 | - | - | - | - | - | - | - | - | - | STANDARD | - | - |
| IPTD | INDUSTRIAL DEVELOPMENT FINANCIAL COMPANY LIN | BONDS | 9.95 | - | 500.00 | - | - | - | - | - | - | - | - | - | STANDARD | - | - |
| IPTD | KONKAN RAILWAY CORPORATION LIMITED | BONDS | 8.90 | - | 100.80 | - | - | - | - | - | - | - | - | - | STANDARD | - | - |
| IPTD | NATIONAL BANK FOR AGRICULTURE AND RURAL DEV | BONDS | 9.90 | - | 417.21 | - | - | - | - | - | - | - | - | - | STANDARD | - | - |
| IPTD | POWER FINANCE CORPORATION LIMITED | BONDS | 8.45 | - | 100.00 | - | - | - | - | - | - | - | - | - | STANDARD | - | _ |
| IPTD | POWER FINANCE CORPORATION LIMITED | BONDS | 8.90 | - | 200.00 | - | - | - | - | - | - | - | - | - | STANDARD | - | - |
| IPTD | POWER FINANCE CORPORATION LIMITED | BONDS | 8.90 | - | 200.00 | - | - | - | - | - | - | - | - | - | STANDARD | - | - |
| IPTD | POWER FINANCE CORPORATION LIMITED | BONDS | 8.90 | - | 200.00 | - | - | - | - | - | - | - | - | - | STANDARD | - | - |
| IPTD | POWER FINANCE CORPORATION LIMITED | BONDS | 9.28 | - | 10.22 | - | - | - | - | - | - | - | - | - | STANDARD | - | _ |
| IPTD | POWER FINANCE CORPORATION LIMITED | BONDS | 9.62 | - | 200.00 | - | - | - | - | - | - | - | - | - | STANDARD | - | _ |
| IPTD | POWER FINANCE CORPORATION LIMITED | BONDS | 9.72 | - | 500.00 | - | | | - | - | - | | - | | STANDARD | - | - |
| IPTD | POWER FINANCE CORPORATION LIMITED | BONDS | 9.90 | - | 31.20 | - | - | | - | - | - | - | - | - | STANDARD | - | - |
| IPTD | POWER FINANCE CORPORATION LIMITED | BONDS | 9.96 | - | 20.86 | - | - | - | - | - | - | - | - | - | STANDARD | - | - |
| IPTD | POWER GRID CORPORATION LIMITED | BONDS | 8.64 | - | 300.10 | - | - | - | - | - | - | - | - | - | STANDARD | - | - |
| IPTD | POWER GRID CORPORATION LIMITED | BONDS | 10.90 | - | 36.86 | - | - | - | - | - | - | - | - | - | STANDARD | - | _ |
| IPTD | RURAL ELECTRIFICATION CORPORATION LTD | BONDS | 7.60 | - | 500.00 | , | 1 | - | | - | - | , | - | , | STANDARD | - | - |
| IPTD | RURAL ELECTRIFICATION CORPORATION LTD | BONDS | 8.80 | - | 300.00 | , | 1 | - | | - | - | , | - | , | STANDARD | - | - |
| IPTD | RURAL ELECTRIFICATION CORPORATION LTD | BONDS | 8.80 | | 50.00 | - | - | - | - | _ | - | - | _ | - | STANDARD | - | _ |
| IPTD | RURAL ELECTRIFICATION CORPORATION LTD | BONDS | 9.75 | -] | 200.00 | - | - | - | - | - | - | - | - | - | STANDARD | - | |
| SGGE | ANDHRA PRADESH | GILTS | 8.45 | - | 201.90 | | 1 | - | - | - | - | - | - | - | STANDARD | - | - |
| SGGE | KARNATAKA | GILTS | 7.76 | - | 295.93 | - | - | - | - | - | - | - | - | - | STANDARD | - | - |
| SGGE | KARNATAKA | GILTS | 9.19 | - | 510.75 | - | - | - | - | - | - | - | - | - | STANDARD | - | - |
| SGGE | TAMIL NADU | GILTS | 8.28 | - | 302.92 | - | - | - | - | - | - | - | - | - | STANDARD | - | - |
| SGGE | UTTAR PRADESH | GILTS | 9.25 | - | 501.51 | - | - | - | - | - | - | - | - | - | STANDARD | - | - |
| SGGL | ANDHRA PRADESH STATE FINANCIAL CORPORATION | | 8.35 | - | 430.09 | - | - | - | - | - | - | - | - | - | STANDARD | - | - |
| SGGL | ANDHRA PRADESH STATE FINANCIAL CORPORATION | BONDS | 8.50 | - | 200.00 | - | - | - | - | - | - | - | - | - | STANDARD | - | - |

FORM NL-36-YIELD ON INVESTMENTS 1 Apollo Munich Health Insurance Company Limited Registration No. 131 dated 3rd August 2007 Statement as on:30.09.2012 Statement of Investment and Income on Investment Periodicity of Submission: Quarterly

Fund: Investment Corpus I PH+FRSM



| Period | city of Submission: Quarterly | | | | | | | | | | | | | | _ | | Rs. Lakhs |
|--------|---|------------------|------------|--------------|------------|------------------------|-------------------------------|------------|--------------|---------|------------------------|-------------------------------|--------------------------------|--------------|---------|------------------------|-------------------------------|
| | | | | | nt Quarter | | | | | to Date | | | Previous Year Investment (Rs.) | | | | |
| | | | Investn | nent (Rs.) | Income | _ | | Investm | ent (Rs.) | Income | _ | | Investm | nent (Rs.) | Income | _ | 1 |
| No. | Category of Investment | Category Code | Book Value | Market Value | on | Gross Yield (%)¹ | Net Yield (%) ² | Book Value | Market Value | on | Gross Yield (%)¹ | Net Yield (%) ² | Book Value | Market Value | on | Gross Yield (%)¹ | Net Yield (%) ² |
| 1 | CENTRAL GOVT. BONDS | CGSB | 8,634.11 | 8,614.72 | 164.75 | 8.18% | 8.18% | 8,634.11 | 8,614.72 | 333.99 | 8.22% | 8.22% | 9,582.84 | 9,448.00 | 642.22 | 7.49% | 7.49% |
| 2 | DEPOSIT UNDER SECTION 7 OF INSURANCE ACT 1938 | CDSS | 1,181.22 | 1,144.16 | 23.45 | 7.88% | 7.88% | 1,181.22 | 1,144.16 | 46.86 | 7.93% | 7.93% | 1,028.59 | 981.94 | 81.93 | 8.00% | 8.00% |
| 3 | TREASURY BILLS | CTRB | 99.60 | 98.28 | 36.50 | 8.21% | 8.21% | 99.60 | 98.28 | 71.66 | 8.26% | 8.26% | 497.83 | 497.83 | 40.07 | 7.53% | 7.53% |
| 4 | STATE GOVERNMENT BONDS | SGGB | 2,314.41 | 2,307.67 | 36.44 | 8.53% | 8.53% | 2,314.41 | 2,307.67 | 64.18 | 8.53% | 8.53% | 1,302.42 | 1,269.21 | 82.16 | 8.31% | 8.31% |
| 5 | STATE GOVERNMENT GURANTEED LOANS | SGGL | 630.09 | 615.82 | 13.97 | 8.79% | 8.79% | 630.09 | 615.82 | 27.13 | 8.59% | 8.59% | 630.10 | 608.70 | 52.96 | 8.41% | 8.41% |
| 6 | BONDS / DEBENTURES ISSUED BY NHB | HTDN | 495.15 | 490.82 | 11.67 | 9.37% | 9.37% | 495.15 | 490.82 | 23.22 | 9.38% | 9.38% | 492.48 | 486.52 | 46.44 | 9.48% | 9.48% |
| _ | BONDS/DEBENIURES ISSUED BY AUTHORITY CONSTINTUTED UNDER ANY HOUSING/BUILDING SCHEME APPROVED BY CENTRAL/STATE ANY AUTHORITY OR BODY | LITOA | 2.046.77 | 2 022 74 | 04.54 | 0.570/ | 0.570/ | 2016 77 | 2 022 74 | 102.02 | 0.570/ | 0.570/ | 2.416.57 | 2 406 02 | 105.33 | 0.270/ | 0.270/ |
| 7 | CONSTITUTED BY CENTRAL/STATE ACT | HTDA | 3,916.77 | 3,922.74 | 94.51 | 9.57% | 9.57% | 3,916.77 | 3,922.74 | 183.82 | 9.57% | 9.57% | 3,416.57 | 3,406.02 | 195.33 | 9.37% | 9.37% |
| 8 | INFRASTRUCTURE/SOCIAL SECTOR PSU- DEBENTURES/BONDS | IPTD | 5,665.81 | 5,578.16 | 126.95 | 8.89% | 8.89% | 5,665.81 | 5,578.16 | 248.94 | 8.75% | 8.75% | 5,684.10 | 5,560.82 | 476.35 | 8.93% | |
| 9 | CORPORATE SECURITIES | EPBT | 764.65 | 757.29 | 17.04 | 8.82% | 8.82% | 764.65 | 757.29 | 33.76 | 8.78% | 8.78% | 769.93 | 758.35 | 75.6 | 8.85% | 8.85% |
| 10 | CORPORATE SECURITIES (APPROVED INVESTMENTS)-DEBENTURES | ECOS | 7,415.91 | 7,397.04 | 155.46 | 9.33% | 9.33% | 7,415.91 | 7,397.04 | 295.15 | 9.31% | 9.31% | 5,400.70 | 5,335.44 | 415.69 | 9.09% | |
| 11 | DEPOSITS WITH BANKS | ECDB | 7,763.00 | 7,763.00 | 214.64 | 10.14% | 10.14% | 7,763.00 | 7,763.00 | 431.72 | 10.12% | 10.12% | 9,137.00 | 9,137.00 | 444.08 | 9.88% | |
| 12 | DEPOSITS-CDS WITH SCHEDULED BANK | EDCD | 955.96 | 909.11 | 22.97 | 9.65% | 9.65% | 955.96 | 909.11 | 58.79 | 9.55% | 9.55% | 1,942.51 | 1,942.51 | 247.77 | 9.49% | 9.49% |
| 13 | COMMERCIAL PAPER ISSUED BY ALL INDIA FINANCIAL INSTITUTION RATED VERY STRONG OR MORE | ECCP | - | - | - | ı | - | - | - | - | - | - | - | - | 0 | 0.00% | |
| 14 | APPLICATION MONEY | ECAM | - | - | - | - | - | - | - | - | - | - | - | - | 0.76 | 5.37% | 5.37% |
| 15 | MUTUAL FUNDS-GILT/G SEC/LIQUID SCHEME | EGMF | 1,602.00 | 1,603.45 | 44.99 | 9.18% | 9.18% | 1,602.00 | 1,603.45 | 87.34 | 9.79% | 9.79% | 1,997.73 | 2,001.61 | 69.15 | 9.99% | 9.99% |
| 16 | CORPORATE SECURITIES(OTHER THAN APPROVED INVESTMENT)-MUTUAL FUND | OMGS | - | - | - | - | - | - | - | - | - | - | - | - | 68.63 | 11.74% | 11.74% |
| | | | 41,438.68 | 41,202.25 | 963.34 | 9.00% | 9.00% | 41,438.68 | 41,202.25 | 1906.56 | 9.06% | 9.06% | 41,882.80 | 41,433.94 | 2939.14 | 8.78% | 8.78% |

Fund: Investment Corpus II Balance Share holder

Rs. Lakhs

| | | | | Curre | nt Quarter | | | | Year | to Date | | | | Prev | ious Year | | |
|-----|--|----------|------------|--------------|----------------------------|-------|-------------------------------|---|--------------|----------------------------|-------|-------------------------------|---|--------------|----------------------------|-------|-------------------------------|
| | | Category | Investn | nent (Rs.) | Income | Gross | | | nent (Rs.) | Income | Gross | | | nent (Rs.) | Income | Gross | |
| No. | Category of Investment | Code | Book Value | Market Value | on Investme nt (Rs.) | Viold | Net Yield (%) ² | | Market Value | on Investme nt (Rs.) | Vield | Net Yield (%) ² | | Market Value | on Investme nt (Rs.) | Viold | Net Yield (%) ² |
| 1 | DEPOSITS WITH BANKS | ECDB | - | - | - | - | - | | - | - | - | - | - | - | 0 | 0.00% | 0.00% |
| 2 | DEPOSITS-CDS WITH SCHEDULED BANK | EDCD | - | - | - | - | - | - | - | - | - | - | - | - | 0 | 0.00% | 0.00% |
| 3 | COMMERCIAL PAPER ISSUED BY ALL INDIA FINANCIAL INSTITUTION RATED VERY STRONG OR MORE | ECCP | - | - | - | - | - | - | - | - | - | - | - | - | - | 0.00% | 0.00% |
| 4 | MUTUAL FUNDS-GILT/G SEC/LIQUID SCHEME | EGMF | - | - | - | 0.00% | 0.00% | - | - | 8.41 | 9.80% | 9.80% | - | - | 40.84 | 9.43% | 9.43% |
| 5 | MUTUAL FUND-DEBT / INCOME / SERIAL / LIQUID INCOME | OMGS | - | - | - | - | - | - | - | - | - | - | - | - | 2.92 | 8.59% | 8.59% |
| | TOTAL | | - | - | - | 0.00% | 0.00% | - | | 8.41 | 9.80% | 9.80% | - | | 43.76 | 9.37% | 9.37% |

FORM NL-37-DOWN GRADING OF INVESTMENT-2
Apollo Munich Health Insurance Company Limited Registration No. 131 dated 3rd August 2007
Name of Fund Investment Corpus I-FRSM+PH

Statement of Down Graded Investments Periodicity of Submission: Quarterly

Rs. Lakhs

| | | | | | | | | | KS. LakiiS |
|----|----------------------|-----|--------|---------------------|-------------------|-------------------|------------------|----------------------|------------|
| No | Name of the Security | COI | Amount | Date of Purchase | Rating Agency | Original Grade | Current Grade | Date of Downgrade | Remarks |
| A. | During the Quarter 1 | | | | | | | | |
| | | | | | | NIL ← | | | |
| | | | | | \longrightarrow | IAIL | | | |
| В. | As on Date 2 | | | | | | | | |

Name of Fund Investment Corpus I-FRSM+PH

| No | Name of the Security | COI | Amount | Date of Purchase | Rating Agency | Original Grade | Current Grade | Date of Downgrade | Remarks |
|----|----------------------|-----|--------|---------------------|-------------------|-------------------|------------------|----------------------|---------|
| A. | During the Quarter 1 | | | | | | | | |
| | | | | | | NIL ← | | | |
| | | | | | \longrightarrow | MIL | | | |
| В. | As on Date 2 | | | | | | | | |

FORM NL-38 Quarterly Business Returns across line of Business Apollo Munich Health Insurance Company Limited



(Rs in Lakhs)

Business Returns across line of Business

| | | Quarter End | ed 30.09.12 | Quarter End | ed 30.09.11 | Upto the Quarter | Ended 30.09.12 | Upto the Quarter | Ended 30.09.11 |
|-------|------------------------|-------------|----------------|-------------|----------------|------------------|----------------|------------------|----------------|
| S.No. | Line of Business | Premium | No of Policies | Premium | No of Policies | Premium | No of Policies | Premium | No of Policies |
| 1 | Fire | | | | | | | | |
| 2 | Marine Cargo & Hull | | | | | | | | |
| 3 | Motor TP | | | | | | | | |
| 4 | Motor OD | | | | | | | | |
| 5 | Engineering | | | | | | | | |
| 6 | Workmen's Compensation | | | | | | | | |
| 7 | Employer's Liability | | | | | | | | |
| 8 | Aviation | | | | | | | | |
| 9 | Personal Accident | 500 | 8,824 | 351 | 7,997 | 892 | 15,631 | 761 | 15,264 |
| 10 | Health | 10,714 | 68,887 | 7,858 | 51,053 | 20,221 | 1,22,744 | 14,442 | 89,451 |
| 11 | Others | 119 | 1,435 | 134 | 5,935 | 291 | 13,760 | 299 | 13,269 |
| | Total | 11,332 | 79,146 | 8,343 | 64,985 | 21,404 | 1,52,135 | 15,502 | 1,17,984 |



FORM NL-39 Rural & Social Obligations (Quarterly Returns) Apollo Munich Health Insurance Company Limited Date:

30.09.2012

(Rs in Lakhs)

| SI.No. | Line of Business | Particular | No. of Policies Issued | Premium Collected | Sum Assured |
|--------|------------------------|------------|---------------------------|----------------------|-------------|
| 1 | Fire | Rural | | | |
| 1 | THE | Social | | | |
| 2 | Cargo & Hull | Rural | | | |
| 2 | Cargo & rian | Social | | | |
| 3 | Motor TP | Rural | | | |
| 3 | 1.10101 11 | Social | | | |
| 4 | Motor OD | Rural | | | |
| 7 | ויוטנטו טט | Social | | | |
| 5 | Engineering | Rural | | | |
| J | Engineering | Social | | | |
| 6 | Workmen's Compensation | Rural | | | |
| U | Workmen's Compensation | Social | | | |
| 7 | Employer's Liability | Rural | | | |
| , | Employer's Elability | Social | | | |
| 8 | Aviation | Rural | | | |
| O | Aviation | Social | | | |
| 9 | Personal Accident | Rural | 1,278 | 12.93 | |
| 9 | reisonal Accident | Social | - | - | |
| 10 | Health | Rural | 2,75,118 | 2,080.68 | |
| 10 | rieditii | Social | 77,508 | 340.00 | |
| 11 | Others | Rural | - | - | |
| 11 | Others | Social | - | - | |



FORM NL-40 Business Acquisition through different channels Apollo Munich Health Insurance Company Limited

(Rs in Lakhs)

| | | | | Busi | ness Acquisition t | hrough different c | hannels | | |
|--------|--------------------------|---------------------|--------------|-----------------|--------------------|--------------------|----------------|---------------------|--------------|
| | | For the Quarter end | led 30.09.12 | For the Quarter | ended 30.09.11 | Upto the Quarter | ended 30.09.12 | Upto the Quarter en | ded 30.09.11 |
| S. No. | Channels | No of Policies | Premium | No of Policies | Premium | No of Policies | Premium | No of Policies | Premium |
| 1 | Individual agents | 66,655 | 4,303 | 48,619 | 2,898 | 1,15,746 | 7,580 | 86,465 | 5,042 |
| 2 | Corporate Agents-Banks | - | - | - | | - | - | - | - |
| 3 | Corporate Agents -Others | 145 | 293 | 66 | 107 | 183 | 447 | 112 | 188 |
| 4 | Brokers | 7,880 | 2,083 | 4,753 | 1,631 | 15,836 | 4,758 | 8,703 | 3,848 |
| 5 | Micro Agents | | | - | | - | - | - | - |
| 6 | Direct Business | 4,466 | 4,654 | 11,547 | 3,707 | 20,370 | 8,619 | 22,704 | 6,424 |
| | Total (A) | 79,146 | 11,332 | 64,985 | 8,343 | 1,52,135 | 21,404 | 1,17,984 | 15,502 |
| 1 | Referral (B) | - | - | - | - | - | - | - | - |
| | Grand Total (A+B) | 79,146 | 11,332 | 64,985 | 8,343 | 1,52,135 | 21,404 | 1,17,984 | 15,502 |

FORM NL-41

GREIVANCE DISPOSAL

Apollo Munich Health Insurance Company Limited

01.04.2012 to 30.09.2012 (Rs in Lakhs) GRIEVANCE DISPOSAL



| SI No. | Particulars | Opening Balance * | Additions | Compla | aints Resolved | | Complaints Pending |
|--------|-----------------------------------|-------------------|-----------|----------------|------------------|----------|--------------------|
| | | | | Fully Accepted | Partial Accepted | Rejected | |
| 1 | Complaints made by customers | 0 | 600 | 297 | 3 | 300 | 0 |
| a) | Sales Related | 0 | 38 | 21 | 0 | 17 | 0 |
| b) | Policy Administration Related | 0 | 307 | 221 | 2 | 84 | 0 |
| c) | Insurance Policy Coverage related | 0 | 0 | 0 | 0 | 0 | 0 |
| d) | Claims related | 0 | 252 | 54 | 1 | 197 | 0 |
| e) | others | 0 | 3 | 1 | 0 | 2 | 0 |
| d) | Total Number | 0 | 600 | 297 | 3 | 300 | O. |

| | 2 | Duration wise Pending Status | Complaints made by customers | Complaints made by intermediaries | Total |
|---|----|------------------------------|------------------------------|--------------------------------------|-------|
| ĺ | a) | Less than 15 days | - | - | = |
| ĺ | b) | Greater than 15 days | - | = | = |
| ſ | | Total Number | - | = | = |

NOTE

The above data includes complaints made directly by customers,through customer service, IRDA, Ombudsman office, Consumer Court and other source