



Name of the Insurer: Apollo DKV Insurance Company Limited
Registration No. 131 and Date of Registration with the IRDA 3rd August 2007
REVENUE ACCOUNT FOR THE YEAR ENDED 31st MARCH 2008

	Particulars	Schedule	Year Ended
			31.03.08
			(Rs.'000)
1	Premiums earned (Net)	NL-4-Premium	2,814
	, ,	Schedule	•
2	Profit/ Loss on		-
	sale/redemption		
	of Investments		
3	Others (to be specified)		-
	Interest, Dividend & Rent -		100
	Gross		
	TOTAL (A)		2,914
	•		•
1	Claims Incurred (Net)	NL-5-Claims	2,474
	, ,	Schedule	,
2	Commission	NL-6-	3,329
		Commission	-,
		Schedule	
3	Operating Expenses related to		316,793
	Insurance Business	Expenses	
		Schedule	
4	Premium Deficiency	Schodale	
	TOTAL (B)		322,596
	Operating Profit/(Loss)		(319,682)
	from		(,)
	Fire/Marine/Miscellaneous		
	Business C= (A - B)		
	APPROPRIATIONS		
	Transfer to Shareholders'		(319,682)
	Account		(0-0,00-)
	Transfer to Catastrophe		-
	Reserve		
	Transfer to Other Reserves		_
	(to be specified)		
	TOTAL (C)		(319,682)



### FORM NL-2-B-PL

# Name of the Insurer: Apollo DKV Insurance Company Limited Registration No. 131 and Date of Registration with the IRDA 3rd August 2007 PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31st MARCH 2008

	Particulars	Schedule	Year Ended 31.03.08
	i di dicului 3	Scricuate	(Rs.'000)
1	OPERATING PROFIT/(LOSS)		(10.000)
	(a) Fire Insurance		
	(b) Marine Insurance		
	(c) Miscellaneous Insurance		(319,682)
	(C) Thosenanosas Insurance		(31376617)
2	INCOME FROM INVESTMENTS	1	
	(a) Interest, Dividend & Rent – Gross		41,365
	(b) Amortization of Discount / Premium		77
	(c) Profit on sale of investments		7
	Less: Loss on sale of investments		
3	OTHER INCOME (To be specified)		1
	TOTAL (A)		(278,232)
4	PROVISIONS (Other than taxation)		
	(a) For diminution in the value of		-
	investments		
	(b) For doubtful debts		-
	(c) Others (to be specified)		-
5	OTHER EXPENSES	+	
<u> </u>	(a) Expenses other than those related to		3,227
	Insurance Business		3,227
	(b) Bad debts written off		_
	(c) Others (To be specified)		-
	TOTAL (B)	<del>                                     </del>	3,227
	Profit Before Tax		(281,459)
	Provision for Taxation		1,958
	The state of the s	1	=7555
	APPROPRIATIONS		
	(a) Interim dividends paid during the		-
	year		
	(b) Proposed final dividend		-
	(c) Dividend distribution tax		-
	(d) Transfer to any Reserves or		-
	Other Accounts (to be specified)		
	Palance of profit/less brought formed from		(2.472)
	Balance of profit/ loss brought forward from last year		(2,472)
	Balance carried forward to Balance Sheet		(285,889)



FORM NL-3-B-BS

Name of the Insurer: **Apollo DKV Insurance Co Limited** 

Registration No. 131 and Date of Registration with the IRDA 3rd August 2007

BALANCE SHEET AS AT 31st MARCH 2008 As at 31.03.08 Schedule (Rs.'000) SOURCES OF FUNDS NL-8-Share 1,005,548 CAPITAL Capital Schedule SHARE APPLICATION MONEY PENDING ALLOTMENT RESERVES AND SURPLUS NL-10-Reserves and Surplus Schedule FAIR VALUE CHANGE ACCOUNT BORROWINGS NL-11-Borrowings Schedule TOTAL 1,005,548 APPLICATION OF FUNDS INVESTMENTS NL-12-306,423 Investment Schedule NL-13-Loans LOANS Schedule NL-14-Fixed FIXED ASSETS 120,531 Assets Schedule DEFERRED TAX ASSET CURRENT ASSETS
Cash and Bank Balances NL-15-Cash and 328,774 bank balance Schedule Advances and Other Assets NL-16-106,591 Advancxes and Other Assets Schedule Sub-Total (A) 435,365 CURRENT LIABILITIES NL-17-Current 117,926 Liabilities Schedule NL-18-Provisions **PROVISIONS** 24,734 Schedule DEFERRED TAX LIABILITY Sub-Total (B) 142,660 NET CURRENT ASSETS (C) = (A 292,705 MISCELLANEOUS EXPENDITURE NL-19-(to the extent not written off or Miscellaneous adjusted) Expenditure Schedule DEBIT BALANCE IN PROFIT 285,889 AND LOSS ACCOUNT 1,005,548

#### **CONTINGENT LIABILITIES**

TOTAL

	Particulars	As at 31.03.08
		(Rs.'000)
1	Partly paid-up investments	Nil
2	Claims, other than against	Nil
	policies, not acknowledged as	
	debts by the company	
3	Underwriting commitments	Nil
	outstanding (in respect of	
	shares and securities)	
4	Guarantees given by or on	Nil
	behalf of the Company	
5	Statutory demands/ liabilities in	Nil
	dispute, not provided for	
6	Reinsurance obligations to the	Nil
	extent not provided for in	
	accounts	
7	Others (to be specified)	Nil
	TOTAL	Nil



# FORM NL-4-PREMIUM SCHEDULE PREMIUM EARNED [NET]

Particulars	Year Ended 31.03.08
	(Rs.'000)
Premium from direct business written	29,673
Service Tax	
Adjustment for change in reserve for	26,362
unexpired risks	·
Gross Earned Premium	3,311
Add: Premium on reinsurance	-
accepted	
Less : Premium on reinsurance ceded	4,451
Net Premium	25,222
Adjustment for change in reserve for	3,953
unexpired risks	
Premium Earned (Net)	2,814



# FORM NL-5 - CLAIMS SCHEDULE CLAIMS INCURRED [NET]

Particulars	Year Ended 31.03.08
	(Rs.'000)
Claims paid	
Direct claims	379
Add Claims Outstanding at the	2,152
end of the year	
Less Claims Outstanding at the	-
beginning of the year	
Gross Incurred Claims	2,531
Add :Re-insurance accepted to	-
direct claims	
Less :Re-insurance Ceded to	57
claims paid	
Total Claims Incurred	2,474



# FORM NL-6-COMMISSION SCHEDULE COMMISSION -

Particulars	Year Ended 31.03.08
	(Rs.'000)
Commission paid	
Direct	4,442
Add: Re-insurance Accepted	1
Less: Commission on Re-insurance	1,113
Ceded	
Net Commission	3,329
Break-up of the expenses (Gross)	
incurred to procure business to be	
furnished as per details indicated	
Agents	2,584
Brokers	1,858
Corporate Agency	-
Referral	-
Others (pl. specify)	-
TOTAL (B)	4,442



## FORM NL-7-OPERATING EXPENSES SCHEDULE OPERATING EXPENSES RELATED TO INSURANCE BUSINESS

	Particulars	Year Ended 31.03.08
		(Rs.'000)
1	Employees' remuneration &	78,682
	welfare benefits	
2	Travel, conveyance and vehicle	18,860
	running expenses	
3	Training expenses	443
4	Rents, rates & taxes	46,244
5	Repairs	11,645
6	Printing & stationery	3,244
7	Communication	5,954
8	Legal & professional charges	35,572
9	Auditors' fees, expenses etc	
	(a) as auditor	400
	(b) as adviser or in any other	-
	capacity, in respect of	
	(i) Taxation matters	-
	(ii) Insurance matters	-
	(iii) Management services; and	-
	(c) in any other	174
	capacity	
10	Advertisement and publicity	58,475
	Interest & Bank Charges	135
12	Others (to be specified)	38,066
	Depreciation	18,899
	TOTAL	316,793



### FORM NL-8-SHARE CAPITAL SCHEDULE SHARE CAPITAL

SHAKE C		•
	Particulars	As at 31.03.08
		(Rs.'000).
1	Authorised Capital	
	120,000,000 Equity Shares of	1,200,000
	Rs. 10 each	
2	Issued Capital	
	100,554,750 Equity Shares of	1,005,548
	Rs. 10 each	
3	Subscribed Capital	
	100,554,750 Equity Shares of	1,005,548
	Rs. 10 each	
4	Called-up Capital	
	100,554,750 Equity Shares of	1,005,548
	Rs. 10 each	
	Less : Calls unpaid	-
	Add: Equity Shares forfeited	-
	(Amount originally paid up)	
	Less: Par Value of Equity	-
	Shares bought back	
	Less: Preliminary Expenses	-
	Expenses including	-
	commission or brokerage on	
	Underwriting or	-
	subscription of shares	
	TOTAL	1,005,548



# FORM NL-9-PATTERN OF SHAREHOLDING SCHEDULE SHARE CAPITAL PATTERN OF SHAREHOLDING

[As certified by the Management]

LAS certifica by the Mai	[As continued by the Humagement]			
Shareholder	As at 31.	As at 31.03.08		
	Number of	% of Holding		
	Shares			
Promoters				
· Indian	74,544,750	74%		
· Foreign	26,010,000	26%		
Others				
TOTAL	100,554,750	100%		



# FORM NL-10-RESERVE AND SURPLUS SCHEDULE RESERVES AND SURPLUS

	Particulars	As at 31.03.08
		(Rs.'000).
1	Capital Reserve	-
2	Capital Redemption Reserve	•
3	Share Premium	•
4	General Reserves	•
	Less: Debit balance in Profit	-
	and Loss Account	
	Less: Amount utilized for Buy-	-
	back	
5	Catastrophe Reserve	1
6	Other Reserves (to be	-
	specified)	
7	Balance of Profit in Profit &	-
	Loss Account	
	TOTAL	-



# FORM NL-11-BORROWINGS SCHEDULE BORROWINGS

S.No	Particulars	As at 31.03.08
		(Rs.'000).
1	Debentures/ Bonds	-
2	Banks	-
3	Financial Institutions	-
4	Others	-
	TOTAL	-



### FORM NL-12-INVESTMENT SCHEDULE

### **Investments**

	Particulars	As at 31.03.08
		(Rs.′000).
	LONG TERM INVESTMENTS	
1	Government securities and Government	181,637
	quaranteed bonds including Treasury Bills	
	Other Approved Securities	-
3	Other Investments	
	( a) Shares	-
	(aa) Equity	-
	(bb) Preference	-
	(b) Mutual Funds	-
	(c) Derivative Instruments	-
	(d) Debentures/ Bonds	-
	(e) Other Securities (to be specified)	49,786
	(f) Subsidiaries	-
	(g) Investment Properties-Real Estate	-
4	Investments in Infrastructure and Social	75,000
	Sector	
5	Other than Approved Investments	-
	SHORT TERM INVESTMENTS	
1	Government securities and Government	-
	quaranteed bonds including Treasury Bills	
	Other Approved Securities	-
3	Other Investments	
	(a) Shares	-
	(aa) Equity	-
	(bb) Preference	-
	(b) Mutual Funds	-
	(a) Derivative Instruments	-
	(b) Debentures/ Bonds	-
	(c) Other Securities (to be specified)	-
	(d) Subsidiaries	-
	(e) Investment Properties-Real Estate	-
4	Investments in Infrastructure and Social	-
	Sector	
5	Other than Approved Investments	-
	TOTAL	306,423

- a. Government securities include deposits held under Section 7 of Insurance Act 1938, having a book value of Rs. 99,002 thousands (Previous Year Nil). Market Value of such
- b. Aggregate amount of Company's investments other than listed equity securities and derivative instruments is Rs.306,423



### FORM NL-13-LOANS SCHEDULE

LOANS	Particulars	As at 31.03.08
+	Particulars	
1 C	ECUDITY WICE OF ACCIDICATION	(Rs.′000).
	ECURITY-WISE CLASSIFICATION	
	ecured	
	a) On mortgage of property	
	aa) In India	-
	ob) Outside India	-
( <u>t</u>		-
(0		-
	nsecured	-
	OTAL	-
	ORROWER-WISE CLASSIFICATION	
(a		-
<u>(t</u>		-
(0		-
(0		-
(€		-
	OTAL	-
3 PI	ERFORMANCE-WISE CLASSIFICATION	
	a) Loans classified as standard	
	aa) In India	-
<u>(t</u>	ob) Outside India	-
<u>(t</u>	o) Non-performing loans less provisions	
(ā	aa) In India	-
(t	ob) Outside India	-
T	OTAL	-
4 M	ATURITY-WISE CLASSIFICATION	
(a	a) Short Term	-
(t	) Long Term	-
T	OTAL	-

### FORM NL-14-FIXED ASSETS SCHEDULE FIXED ASSETS



(Rs.'000)

Particulars		Cost/ Gro	oss Block			Depi	eciation	Net Block			
	Opening As	Additions	Deductions	Closing	Up to	For The	On Sales/	To Date			
	on			31.03.08	Last Year	Period	Adjustments	31.03.08	As at 31.03.08	As at 31.3.07	
	01.04.2007						, tajastirierits				
Goodwill	_	_	-	-	-	_	-	-	-	-	
Intangibles (specify)											
a) Software	-	70,214	-	70,214	-	6,028	-	6,028	64,186	-	
b) Website	-	1,863	-	1,863	-	8	-	8	1,855	ı	
Land-Freehold	-	-	-	-	-	-	-	-	-	Ī	
Leasehold Property	-	-	-	-	-	-	-	-	-	Ī	
Buildings	-	-	-	-	-	-	-	-	-	Ī	
Furniture & Fittings	-	3,753	-	3,753	-	946	-	946	2,807	Ī	
Information Technology	635	51,607	-	52,242	22	9,845	-	9,867	42,375	613	
Equipment											
Vehicles	-		-		-		-	-	-	ı	
Office Equipment	131	11,249	-	11,380	0	2,072	-	2,072	9,308	131	
Others (Specify nature)	-	-	-	-	-	-	-	-	-	-	
TOTAL	766	138,686	-	139,452	22	18,899	-	18,921	120,531	744	
Work in progress	-	-	-	-	-	-	-	-	-	-	
<b>Grand Total</b>	766	138,686	-	139,452	22	18,899	-	18,921	120,531	744	
PREVIOUS YEAR	-	766	-	766	-	22	-	22	744		



# FORM NL-15-CASH AND BANK BALANCE SCHEDULE **CASH AND BANK BALANCES**

	Particulars	As at 31.03.08
		(Rs.'000)
1	Cash (including cheques, drafts and	379
	stamps)	
2	Bank Balances	-
	(a) Deposit Accounts	
	(aa) Short-term (due within	286,800
	12 months)	
	(bb) Others	-
	(b) Current Accounts	41,595
	(c) Others (to be specified)	-
3	Money at Call and Short Notice	
	(a) With Banks	-
	(b With other Institutions	-
4	Others (to be specified)	
	TOTAL	328,774
	Balances with non-scheduled banks	-
	included in 2 and 3 above	



FORM NL-16-ADVANCES AND OTHER ASSETS SCHEDULE ADVANCES AND OTHER ASSETS

	Particulars	As at 31.03.08
		(Rs.'000).
	ADVANCES	
1	Reserve deposits with ceding	
	companies	
2	Application money for	
	investments	
3	Prepayments	3,067
4	Advances to Directors/Officers	
5	Advance tax paid and taxes	1,208
	deducted at source (Net of	
	provision for taxation)	
6	Others (to be specified)	12,863
	TOTAL (A)	17,138
	OTHER ASSETS	
1	Income accrued on investments	20,741
	Outstanding Premiums	
	Agents' Balances	
	Foreign Agencies Balances	
5	Due from other entities carrying	
	on insurance business	
	(including reinsurers)	
	Due from subsidiaries/ holding	
7	Deposit with Reserve Bank of	
	India	
	[Pursuant to section 7 of	
	Insurance Act, 1938]	
8	Others (to be specified)	
	(a) Rent Deposits & other assets	53,846
	(b) Service tax on input services	14,866
	TOTAL (B)	89,453
	TOTAL (A+B)	106,591



### FORM NL-17-CURRENT LIABILITIES SCHEDULE CURRENT LIABILITIES

CORKEI	I LIADILITIES	
	Particulars	As at 31.03.08
		(Rs.′000).
1	Agents' Balances	1,932
2	Balances due to other	3,172
	insurance companies	
3	Deposits held on re-	-
	insurance ceded	
4	Premiums received in	30,733
	advance	
5	Unallocated Premium	2,594
6	Sundry creditors	77,343
7	Due to subsidiaries/	-
	holding company	
8	Claims Outstanding	2,152
9	Due to Officers/ Directors	-
10	Others (Audit Fee Payable)	-
	TOTAL	117,926



### FORM NL-18-PROVISIONS SCHEDULE PROVISIONS

	Particulars	As at 31.03.08
		(Rs.′000).
1	Reserve for Unexpired Risk	22,408
2	For taxation (less advance tax	-
	paid and taxes deducted at	
	source)	
3	For Fringe Benefit Tax	110
4	For proposed dividends	-
5	For dividend distribution tax	-
6	For Gratuity	1,351
7	For Leave Encashment	865
	TOTAL	24,734



# FORM NL-19 MISC EXPENDITURE SCHEDULE MISCELLANEOUS EXPENDITURE

(To the extent not written off or adjusted)

S.No	Particulars	As at 31.03.08									
		(Rs.′000).									
1	Discount Allowed in issue of	-									
	shares/ debentures										
2	Others (to be specified)	-									
	TOTAL	-									



### FORM NL-20-RECEIPT AND PAYMENTS SCHEDULE

Format of Receipts and Payments A/c to be furnished by the insurers on direct basis

rolliat of Receipts and Payments A/C to be fullished by the	
	March 31st 2008
	(Rs in '000's)
Cash Flows from the operating activities:	
Premium received from policyholders, including advance receipts	29,673
Other receipts	33,764
Payments to the re-insurers, net of commissions and claims	(109)
Payments to co-insurers, net of claims recovery	-
Payments of claims	(379)
Payments of commission and brokerage	(2,515)
Payments of other operating expenses	(240,321)
Preliminary and pre-operative expenses	
Deposits, advances and staff loans	(57,828)
Income taxes paid (Net)	(1,906)
Service tax paid	(11,198)
Other payments	(119)
Cash flows before extraordinary items	(250,938)
Cash flow from extraordinary operations	
Net cash flow from operating activities	(250,938)
Cash flows from investing activities:	
Purchase of fixed assets	(127,172)
Proceeds from sale of fixed assets	-
Purchases of investments	(306,423)
Loans disbursed	-
Sales of investments	-
Repayments received	-
Rents/Interests/ Dividends received	19,602
Investments in money market instruments and in liquid mutual funds	-
Expenses related to investments	-
Net cash flow from investing activities	(413,993)
Cash flows from financing activities:	
Proceeds from issuance of share capital	985,048
Proceeds from borrowing	
Repayments of borrowing	
Interest/dividends paid	
Net cash flow from financing activities	985,048
Effect of foreign exchange rates on cash and cash equivalents, net	·
Net increase in cash and cash equivalents:	320,116
Cash and cash equivalents at the beginning of the year	8,658
Cash and cash equivalents at the end of the year	328,774
, L	,



### FORM NL-21 Statement of Liabilities

Insurer: Apollo DKV Insurance Company Limited Date: 31.03.2008

(Rs in Lakhs)

					(KS III LAKIIS)							
		Statement of Liabilit	ies									
		As at 31.03.08										
SI.No.	Particular	Reserves for unexpired risks	Reserve for Outstanding Claims	IBNR Reserves	Total Reserves							
1	Fire	-	-	-	ı							
2	Marine											
а	Marine Cargo	-	-	-	-							
b	Marine Hull	-	-	-	-							
3	Miscellaneous											
а	Motor	-	=	-	-							
b	Engineering	-	=	-	-							
С	Aviation	-	-	-	-							
d	Liabilities	-	-	-	-							
е	Others	-	=	-	-							
4	Health Insurance	224.08	6.83	14.69	245.60							
5	Total Liabilities	224.08	6.83	14.69	245.60							



#### FORM NL-22

#### **Geographical Distribution of Business**

Insurer: Apollo DKV Insurance Company Limited Date: 31.03.2

GROSS DIRECT PREMIUM UNDERWRITTEN FOR THE YEAR ENDED 31.03.2008: Date: 31.03.2008

(Rs in Lakhs)

			Mai	rine	Mai	rine			Moto	r Own	Moto	r Third	Lial	ility	Pers	sonal	Med	lical	Over	rseas dical	Cr	ор	All C Miscel			
STATES	Fi	re	(Ca	rgo)	(H	ull)	Engin	eering	Dan	nage	Pa	rty	insu	rance	Acci	ident	Insu		Insu	rance	Insu	rance	!	5	Grand	
	For the qtr	Upto the qtr																								
Andhra Pradesh																	63.54	69.22							63.54	69.22
Delhi																	63.16	83.1							63.16	83.1
Haryana																	7.2	8.33							7.2	8.33
Karnataka																	17.54	22.13							17.54	22.13
Maharashtra																	14.56	16.78							14.56	16.78
Rajashthan																	0.04	0.04							0.04	0.04
Tamil Nadu																	21.97	25.14							21.97	25.14
Uttar Pradesh																	5.75	7.23							5.75	7.23
West Bengal																	61.14	64.76							61.14	64.76



### FORM NL-23 Reinsurance Risk Concentration Insurer: Apollo DKV Insurance Company Limited

Insurer: Apollo DKV Insurance Company Limited Date: 31.03.2008

(Rs in Lakhs)

S.No.	Reinsurance Risk Concentration ( For Reinsurance Placements	No. of reinsurers	Prem	008) ium ceded to re	insurers	Premium ceded to reinsurers / Total	
			Proportion al	Non- Proportional	Facultative	reinsurance premium ceded (%)	
1	No. of Reinsurers with rating of AAA and above	-	-	-	-	0%	
2	No. of Reinsurers with rating AA but less than AAA	-	-	-	-	0%	
3	No. of Reinsurers with rating A but less than AA	-	-	-	-	0%	
4	No. of Reinsurers with rating BBB but less than A	1	44.51	-	-	100%	
5	No. of Reinsurres with rating less than BBB	-	-	1	_	0%	
6	Total	1	44.51	1	-		



FORM NL-24 Ageing of Claims

Insurer: Apollo DKV Insurance Company Limited Date: 31.03.2008
(Rs in Lakhs)

					(KS III Lakiis)			
		Ageing of Clai	ms ( For the y	ear ended 31.0	3.2008)			
SI.No.	Line of Business	Total No. of claims paid	Total amount of claims paid					
		1 month	1 - 3 months	3 - 6 months	6 months - 1 year	> 1 year		
	1 Fire				•			
	2 Marine Cargo							
	3 Marine Hull							
	4 Engineering							
	5 Motor OD							
	6 Motor TP							
	7 Health	14	1	-	=	-	15	3.79
	8 Overseas Travel	-	-	-	=	-	-	=
	9 Personal Accident	-	-	-	-	-	-	-
	10 Liability							
	11 Crop							
	12 Miscellaneous	-	-	-	-	-	-	ı

FORM NL-25	: Claims data for Non-Life ( Year e	nded 31	1.03.2008	3)										122	
Insurer:	Apollo DKV Insurance Company Lim	ited			Date:	31.03.2	2008						A	pollo	Health Insurance
		No. of	l claims onl	,											
SI. No.	Claims Experience	Fire	Marine Cargo	Marine Hull	Engin eering		Motor TP	Health	Overs eas Travel	Personal Accident	Liability	Crop	Credit	Miscel laneo us	
															Tatal
1	Claims O/S at the beginning of the period	od						0	0	0					Total
2	Claims 6/3 at the beginning of the period	l						24		0					-
3	Claims Settled during the period							15	0	0					24
4	Claims Repudiated during the period							2	0	0					15
5	Claims closed during the period							0	0	0					
6	Claims O/S at End of the period							7	0	0					(
-	Less than 3months							7	0	0					-
	3 months to 6 months							0	0	0					7
	6months to 1 year							0	0	0					(
	1year and above							0	0	0					(
															C

### FORM NL-26 - CLAIMS INFORMATION - KG Table I

Insurer: Apollo DKV Insurance Co Ltd.

Solvency for the year ended 31.03.2008



Item No.	Description	Gross Premium	Net Premium	Gross incurred claim	Net incurred Claim	RSM-1	RSM-2	RSM
1	. Fire							
2	Marine Cargo							
3	Marine Hull							
4	Motor							
5	Engineering							
6	Aviation							
7	' Laibilities							
8	Others							
9	Health	296.73	252.22	26.51	24.74	50.44	7.42	50.44
	Total	296.73	252.22	26.51	24.74	50.44	7.42	50.44



#### **Offices information for Non-Life** FORM NL-27

**Apollo DKV Insurance Company Limited Insurer:** Date: 31.03.2008

SI. No.	Office Information	on	Number
1	No. of offices at the beginning of the year		2
2	No. of branches approved during the year		6
3	No. of branches opened during the year	Out of approvals of previous year Out of approvals of this	
4		year	6
5	No. of branches closed during the year		0
6	No of branches at the end of the year		8
7	No. of branches approved but not opend		0
8	No. of rural branches		0
9	No. of urban branches		0



#### FORM NL-28-STATEMENT OF ASSETS - 3B

Company Name & Code:Apollo DKV Insurance Company Limited 131 dated 3rd August 2007 Statement as on: 31.03.2008

Statement of Investment Assets (General Insurer, Re-insurers)

(Business within India)
Periodicity of Submission: Yearly

Rs. In Lakhs

No	PARTICULARS	SCH	AMOUNT
1	Investments	8	3064.23
2	Loans	9	0
3	Fixed Assets	10	1205.31
4	Current Assets		
	a. Cash & Bank Balance	11	3287.74
	b. Advances & Other Assets	12	1065.91
5	Current Liabilities		
	a. Current Liabilities	13	1179.26
	b. Provisions	14	247.34
	c. Misc. Exp not Written Off	15	
	d. Debit Balance of P&L A/c		2858.89

#### Application of Funds as per Balance Sheet

4337.7

	Less: Other Assets	SCH	Amount
1	Loans (if any)	9	0
2	Fixed Assets (if any)	10	1205.31
3	Cash & Bank Balance (if any)	11	419.74
4	Advances & Other Assets (if any)	12	1065.91
5	Current Liabilities	13	1179.26
6	Provisions	14	247.34
7	Misc. Exp not Written Off	15	2858.89
8	Debit Balance of P&L A/c		

'Investment Assets' As per FORM 3B

TOTAL -1594.5 (A-B) 5932.23

				SH	PH	Book Value (SH	%	FVC	Total	Market
No	'Investment' represented as	Reg. %	Balance	FRSM <sup>+</sup>	FII	+ PH)	Actual	Amoun	TOLAI	Value
			(a)	(b)	(c)	d = (b+c)	CCCC	(e)	(d + e)	Value
1	G. Sec.	Not less than		1318.04	94.85	1,412.89	24			
2	G. Sec or Other Apporved Sec. (incl. (1) above)	Not less than		1694.44	121.93	1,816.37	31			
3	Housing and loans to SG for Housing and Fire Figh	not less than 5%		464.44	33.42	497.86	8			
4	Approved Investments									
	a. Infrastructure and social Sector	Not less than		699.65	50.35	750.00	13%			
	i. Infrastucture	Not		2675.47	192.53	2,868.00	48.00			
	ii. Social Sector	exceedin g 55%								
	b.i Others governed by exposure norms( Bank Deposits)									
	ii out of above 55%-Amount invested in other than approved inv. Shall not exceed 25%				•					
	Total Investment Assets	100%		5,534.00	398.23	5,932.23	100			-

FORM NL-29 Insurer:

Detail regarding debt securities Apollo DKV Insurance Company Limited

Date:

31.03.2008



			Detail Regar	ding debt secur	rities			(RS IN LAKNS)
	<u> </u>	MARKE	T VALUE	unig debt secui	lites	Book	Value	
	As at 31.03.2008	as % of total for this class	as at Of the	as % of total for this class	As at 31.03.2008	as % of total for this class	as at Of the previous year	
Break down by credit								
rating								
AAA rated	766.6	22.11			750	24.48		
AA or better	491.02	14.16			497.86	16.25		
Rated below AA but above A	207.72	5.99			200	6.53		
Rated below A but above B	0	0			0	0		
Any other	2002.16	57.74			1616.4	52.74		
BREAKDOWN BY RESIDUALMATURITY								
Up to 1 year								
more than 1 yearand upto 3years								
More than 3years and up to 7years								
More than 7 years and up to 10 years	2656.54	76.61			2644.96	86.32		
above 10 years	810.98	23.39			419.3	13.68		
Breakdown by type of the issurer								
a. Central Government	1798.66	51.87			1412.92	46.11		
b. State Government	411.23				403.47			
c.Corporate Securities	1257.62				1247.86			



### FORM NL-30 Analytical Ratios

Insurer: Apollo DKV Insurance Company Limited

Insurer:	Apollo DKV Insurance Company Limited  Analytical Ratios for Non-Life companies	S
SI.No.	Particular	As at 31-03-08
1	Gross Premium Growth Rate	N.A
2	Gross Premium to shareholders' fund ratio	0.04
3	Growth rate of shareholders'fund	365.92
4	Net Retention Ratio	0.85
5	Net Commission Ratio	0.13
6	Expense of Management to Gross Direct	
<u> </u>	Premium Ratio	10.68
7	Combined Ratio	10.87
8	Technical Reserves to net premium ratio	0.97
9	Underwriting balance ratio	(12.67)
10	Operationg Profit Ratio	(11.03)
11	Liquid Assets to liabilities ratio	5.22
12	Net earning ratio	(11.24)
13	return on net worth ratio	(0.79)
14	Available Solvency Margin Ratio to Required Solvency Margin Ratio	1.4
15	NPA Ratio	_
	Gross NPA Ratio	-
	Net NPA Ratio	-
Equity Holdi	ng Pattern for Non-Life Insurers	
1	(a) No. of shares	100,554,750
2	(b) Percentage of shareholding (Indian / Foreign)	
	-Indian	74%
	-Foreign	26%
3	( c) %of Government holding (in case of public sector insurance companies)	NA
4	(a) Basic and diluted EPS before extraordinary items (net of tax expense) for the period (not to be annualized)	(3.76)
5	(b) Basic and diluted EPS after extraordinary items (net of tax expense) for the period (not to be annualized)	(3.76)
6	(iv) Book value per share (Rs)	7.16



#### FORM NL-31 : Related Party Transactions

Insurer: Apollo DKV Insurance Company Limited Date: 31.03.2008
(Rs in Lakhs)

	Related P	arty Transactions		(Rs in Lakhs)
SI.No.	Name of the Related Party	Nature of Relationship with the Company	Description of Transactions / Categories	Consideration paid / received* Year ended 31.03.08
1	Family Health Plan Limited	Associates	Claim Payments TPA Fees Establishment & Other	18.49 40.40
2	Apollo Hospitals Enterprise	Joint Venture	expenditure Payables Establishment & Other	29.46 1
		,	expenditure Expenses towards services rendered	0.4
3	Lifetime Wellness Rx Intl. Ltd	Associates	Expenses towards services rendered	76.25
			Advance Paid Receivales	110.88 96.93
4	Apollo Gleneagales Hospitals Ltd.	Associates	Expenses towards services rendered	0.17
5	Apollo Sindoori Hotels Limited	Associates	Premium Income	16.01
			Expenses towards services rendered	8.87
6	Indraprastha Medical Corporation Ltd	Associates	Expenses towards services rendered	1.51
			Advance premium Received	196
7	Munchener Ruckversicherung Gesellschaft	Associates	Receivales Expenses towards Services Rendered	195.86 8.64
8	Ms Shobana Kamineni	Key management personnel	Expenses towards Services Rendered	15.47
			Payables	15.47

#### FORM NL Products Information

Insurer: Apollo DKV Insurance Company Limited Date: 31.03.2008



	Products Information								
List below	List below the products and/or add-ons introduced during the period								
SI. No.	Name of Product	Co. Ref. No.	IRDA Ref.no.	Class of Business*	Category of product	Date of filing of Product	Date IRDA confirmed filing/approval		
1	Easy Health Individual Health Insurance	001/IH/092007	IRDA/ADKV/EH/13/07-08	Health	Individual	18-Sep-07	05-Nov-07		
2	Easy Health Group Insurance	002/GH/112007	IRDA/ADKV/EHgroup/16/07-08	Health	Group	07-Nov-07	24-Dec-07		
3	Individual Personal Accident Insurance	003/IPA/122007	IRDA/ADKV/PA(IND)/18/07-08	Personal Accident	Individual	24-Dec-07	08-Apr-08		
4	Group Personal Accident Insurance	004/GPA/122007	IRDA/ADKV/PA/18/07-08	Personal Accident	Group	20-Feb-08	08-Apr-08		
5	Easy Travel Group Travel Health	006/CST/012008	IRDA/ADKV/ETC/20/07-08	Travel	Group	20-Feb-08	04-Apr-08		



### FORM NL-33 - SOLVENCY MARGIN - KGII

TABLE - II

Insurer: Apollo DKV Insurance Co Ltd.
Solvency for the Year ended 31.03.2008
Available Solvency Margin and Solvency Ratio

(Rs. in Lacs)

Item	Description	Amount
(1)	(2)	(4)
1	Available Assets in Policyholders' Funds (adjusted value	877.89
	of Assets as mentioned in Form IRDA-Assets-AA):	
	Deduct:	
2	Liabilities (reserves as mentioned in Form HG)	245.60
3	Other Liabilities (other liabilities in respect of	333.27
	Policyholders' Fund as mentioned in Balance Sheet)	
4	Excess in Policyholders' Funds (1-2-3)	299.02
5	Available Assets in Shareholders' Funds (value of	7568.43
	Assets as mentioned in Form IRDA-Assets-AA):	
	Deduct:	
6	Other Liabilities (other liabilities in respect of	847.74
	Shareholders' Fund as mentioned in Balance Sheet)	
7	Excess in Shareholders' Funds (5-6)	6720.69
8	Total Available Solvency Margin [ASM] (4+7)	7019.72
9	Total Required Solvency Margin [RSM]	5000.00
10	Solvency Ratio (Total ASM/Total RSM)	1.40



FORM NL-34 : Board of Directors & Key Person

Insurer: Apollo DKV Insurance Company Limited Date: 31.03.2008

BOD and Key Person information

SI. No.	Name of person	Role/designation	Details of change in the period
1	Dr. Prathap C Reddy	Chairman	
2	Ms. Shobana Kamineni	Whole Time Director	Appointed as Whole time director on 18.12.2007
3	Ms. Suneeta Reddy	Director	
4	Dr. Jochen Messemer	Director	
5	Dr. Johannes Pick	Director	
6	Dr. Axel Munaretto	CEO	
7	Mr. Bernd Ottemann	CFO	
8	Mr. Krishnan Ramachandran	C00	
9	Mr. C Chandrashekhar	СМО	
10	Mr. Gautam Kakkar	Consultant Actuary	

FORM NL-35-NON PERFORMING ASSETS-7A
Company Name & Code:Apollo DKV Insurance Company Limited 131 dated 3rd August 2007
Statement as on:31.03.2008
Details of Investment Portfolio

Periodicity of Submission : Yearly



COI Company Name	Instrument	I	nterest Rate	Total O/s (Book	Default Principal	Default Interest	Principal Due	Interest Due from	Deferred Principal	Deferred Interest	Rolled Over?		been any Principal Waiver?	Classification	Provision (%)	Provision (Rs)
,,	Туре	%	Has there been revision?	Value)	(Book Value)	(Book Value)	from					Amount	Board Approval Ref	Ciassincation	1101151011 (70)	
G. Sec & Govt. Guaranteed Securities																
Central Govt Securities	Debt	Various	NO	1412.92												
AP SDL	Debt	8.45	NO	203.48												
AP State Finance Corporation	Debt	8.5	NO	200												
Infrastructure																
REC LTD	Debt	9.85	NO	750												
Housing																
PNB HF	Debt	9.25	NO	497.86												
Bank Deposits																
BANK OF NOVA SCOTIA	FD	0	NO	100												
HDFC BANK LIMITED	FD	10.25	NO	495												
KOTAK MAHINDRA BANK LIMITED	FD	8.5	NO	200												
BANK OF INDIA	FD	9	NO	600												
AXIS BANK LIMITED	FD	9.21	NO	700												
SOUTH INDIAN BANK LIMITED	FD	9.25	NO	123												
INDUSIND BANK	FD	9	NO	300												
KOTAK MAHINDRA BANK LIMITED	FD	9.15	NO	350												
				5932.26												

Name of the Fund

#### FORM NL-36-YIELD ON INVESTMENTS 1

Company Name & Code: Apollo DKV Insurance Company Limited 131 dated 3rd August 2007

Statement as on:31.03.2008

Statement of Investment and Income on Investment

**Periodicity of Submission: Yearly** 



Rs. Lakhs

				Current	Quarter			Year to Date					Previous Year				
No.	Category of Investment	Category Code	Investr	ment (Rs.)	Income on Investm	Gross Yield (%)¹	Net Yield (%) <sup>2</sup>	Investr	nent (Rs.)	Investm	Gross Yield (%)1	Net Yield (%) <sup>2</sup>	Investr	nent (Rs.)	Investm	Yield	Net Yield (%) <sup>2</sup>
			Book Value	Market Value	ent (Rs.)	(70)-		Book Value	Market Value	ent (Rs.)	( 70)-		Book Value	Market Value	ent (Rs.)	(%)¹	
	Approved Investment																
	Central Government Securities	CGSB						422.87		9.79	9.79 8.3						
	Central Government Securities (Deposit u/s 7)	CDSS						990.02		9.79	0.3	8.3					
	State Government Securities	SGGB & SGGL						403.48		2.55	8.32	8.32					
	Infrastructue Bonds/Debentures	IPTD						750		36.03	9.85	9.85					
	Social Sector Bonds/Debentures																
	Housing Sector Bonds/Debentures	HTDA						497.86		21.33	9.31	9.31					
	Approved Investment Subject to Exposure norms																
	Deposits With Banks	ECDB						2868		345.72	7.91	7.91					
	Other Than Approved Investments																
	Mutula Funds	OMLF						0		0.07	8.12	8.12					
	TOTAL							5932.23		415.49	8.49	8.49					

### FORM NL-37-DOWN GRADING OF INVESTMENT-2

Company Name & Code:Apollo DKV Insurance Company Limited 131 dated 3rd August 2007

**Statement as on:31.03.2008** 

**Statement of Down Graded Investments** 

**Periodicity of Submission: Yearly** 

## Apollo Health Insurance

Rs. Lakhs

No	Name of the Security	COI	Amount	Date of Purchase	Rating Agency	Original Grade	Current Grade	Date of Downgrade	Remarks
A.	During the Quarter 1								NIL
В.	As on Date 2								NIL



FORM NL-38 Quarterly Business Returns across line of Business

Insurer: Apollo DKV Insurance Company Limited Date: 31.03.2008

(Rs in Lakhs)

		(1.0 111 2011110)									
	Business Returns across line of Business										
		Year end	ed 31.03.08								
SI.No.	Line of Business	Premium	No. of Policies								
1	Fire										
2	Cargo & Hull										
3	Motor TP										
4	Motor OD										
5	Engineering										
6	Workmen's Compensation										
7	Employer's Liability										
8	Aviation										
9	Personal Accident										
10	Health	29,673	3254								
11	Others*										



FORM NL-39 Rural & Social Obligations (Quarterly Returns)
Insurer: Apollo DKV Insurance Company Limited Date:

31.03.2008

(Rs in Lakhs)

	Rural & Social Obligations (For the year ended 31.03.2008)											
SI.No.	Line of Business	Particular	No. of Policies Issued	Premium Collected	Sum Assured							
1	Fire	Rural	NA									
1	THE	Social	NA									
2	Cargo & Hull	Rural	NA									
2	Cargo & Hall	Social	NA									
3	Motor TP	Rural	NA									
J	MOCOL TP	Social	NA									
4	Motor OD	Rural	NA									
4	Motor OD	Social	NA									
5	Engineering	Rural	NA									
5	Engineering	Social	NA									
6	Warkman's Companyation	Rural	NA									
0	Workmen's Compensation	Social	NA									
7	Employer's Liability	Rural	NA									
/	Employer's Liability	Social	NA									
8	Aviation	Rural	NA									
ŏ	Aviation	Social	NA									
0	Daysonal Assidant	Rural	NA	NA								
9	Personal Accident	Social	NA	NA								
10	Haalth	Rural	NA	NA								
10	Health	Social	NA	NA								
11	Others*	Rural	NA									
11	Others**	Social	NA									



FORM NL-40 Business Acquisition through different channels
Insurer: Apollo DKV Insurance Company Limited Date:

**31.03.2008** (Rs in Lakhs)

			(NS III LAKIIS)					
	Business Acquisition through dif	quisition through different channels						
		Year ended 31.03.08						
Sl.No.	Channels	No. of Policies	Premium					
1	Individual agents	3113	173.67					
2	Corporate Agents-Banks	-	-					
3	Corporate Agents -Others	-	-					
4	Brokers	105	117.66					
5	Micro Agents	-	-					
6	Direct Business	36	5.40					
	Total (A)	3254	296.73					
1	Referral (B)	-	-					
	Grand Total (A+B)	3254	296.73					

### FORM NL-41 GREIVANCE DISPOSAL

Insurer: Apollo DKV Insurance Company Limited Date: 31.03.2008



(Rs in Lakhs)

		GRIE	EVANCE DISPOSAL				
SI No.	Particulars	Opening Balance *	Additions	Com		Complaints Pending	
				Fully Accepted	Partial Accepted	Rejecte d	
1	Complaints made by customers	0	0				
ć	a) Sales Related						
ŀ	p) Policy Administration Related						
(	c) Insurance Policy Coverage related						
(	d) Claims related						
•	e) others						
(	d) Total Number	o	0	0			

2	Duration wise Pending Status	Complaints made by customers	Complaints made by intermediaries	Total
a)	Less than 15 days			0
b)	Greater than 15 days			0
	Total Number	0	0	0